



Dealmaking in the Americas 2020: The year in review

2020 was a year that will never be forgotten. Everything changed, including the way M&A is done. The snapshot below provides insights into trends and activity metrics of projects executed in our platform in the Americas this year - along with predictions from our CEO, Rusty Wiley, on what's to come in 2021.

For more insights visit **Datasite '21: M&A Unlocked** A series of 21 sessions featuring technology innovations, best practices, and expert insights.

% of Projects by region



With the expectation of lower project numbers at the beginning of 2020 due to the pandemic, we found numbers to actually remain consistent, as dealmakers stayed ready.

Top activity by sector

+ regions

Datasite was largely involved in the healthcare space this year by providing a secure way for pharmaceutical companies to collaborate in the race to develop a COVID-19 vaccine.

Canada Energy, Mining, Oil, Gas 	United States Life Sciences Healthcare 	LATAM Financial Services 	Brazil Technology, Media, Telecom
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Top use cases

There was an increase in the number of distressed deals such as restructuring, refinancing, and bankruptcy at the beginning of this year, with a full recovery of M&A in June.

33% Asset Sales

11% Mergers

10% Fundraising

2021 Predictions

Technology is something we have the ability to control. There are some variables out of our hands that will likely impact the M&A outlook. In the US, the possibility of tax reform clearly accelerated volumes in H2 2020. Other factors to consider going into 2021 are the availability of a COVID-19 vaccine and an additional government stimulus.



Rusty Wiley
President & CEO, Datasite

Listen to Rusty's full overview on the current and future of state of M&A by visiting **Datasite '21: M&A Unlocked**