



Why Stony Hill Advisors treasures Datasite

Datasite Diligence™

Key challenges

Raiders of the lost docs. Stony Hill Advisors must often play the role of archeologists, digging up documents from contracts made years ago. Sellers are typically in a race against time and often send Stony Hill Advisors untitled documents and folders that they have to sort and rename.

Too into the weeds. Stony Hill Advisors has to provide a lot of help to new sellers, and the last thing they have time for is learning a new technology and dealing with a complicated data room.

Countless pitfalls. Sellers are usually in unfamiliar, uncharted territory. There's nowhere more claustrophobic than a chaotic data room. Time is tight. Attention spans are short. Risks are everywhere. It's Stony Hill Advisors' job to guide them through this maze, managing both expectations and the project itself.

Key solutions

Solving the riddle. Datasite's AI categorization and document previews make sorting and organizing untitled documents in the data room easy. No more downloading and resaving. Files can be easily uploaded, sorted, and renamed in the data room.

Trusted guides. The Datasite support team provides Stony Hill Advisors all the necessary help, including adding users and uploading documents. This frees up the advisors to focus on higher-level strategy work.

An ingenious platform. The key to the user interface is elegant simplicity. Stony Hill's client successfully uploads their documents at the first try, thanks to the intuitive system. This increased efficiency gives back precious time that Stony Hill can use to close deals quickly.

Who Stony Hill Advisors

Role Partner

Headquarters Stamford, Connecticut

Transaction type Sale

Product used Datasite Diligence

Key features Support, document preview, and AI categorization



I called support at 6pm EST and the service was awesome!

Fred Kaplan
CM&AP and Partner