

# LATIN AMERICA

## MONTHLY REPORT AUGUST 2022

DEAL OF THE MONTH  
**Phoenix Tower International acquires  
3,800 telecoms towers in Chile**

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## OVERVIEW

(M&A\*, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS) \*\*

- Total Transaction Volume and Aggregate Value
- Deal Volume in Latin America
- Transactions by Size
- Leading Subsectors
- Cross-border deals



## PRIVATE EQUITY \*\*

- Total Transaction Volume and Aggregate Value
- Leading Firms and Subsectors



## VENTURE CAPITAL \*\*

- Total Transaction Volume and Aggregate Value
- Leading Firms and Subsectors



## ASSET ACQUISITION

- Total Transaction Volume and Aggregate Value
- Leading Subsectors



## EQUITY CAPITAL MARKETS \*\*\*

- IPOs
- Follow-On



## LARGEST TRANSACTIONS OF THE MONTH

- Mergers & Acquisitions
- Private Equity
- Venture Capital



## DEAL OF THE MONTH

Phoenix Tower International acquires 3,800 telecoms towers in Chile



## TTR RADAR

- Forward-looking Intelligence:
  - Aggregated Intelligence
  - Proprietary Intelligence



## RANKING YEAR TO DATE

- Financial Advisors
- Legal Advisors
- Dealmakers

\* Includes acquisition / sales of assets. Does not include Joint Venture.

\*\* Includes announced and completed transactions in which at least one Latin America-based is involved.

\*\*\* Includes transactions acted by Latin American companies in or abroad.

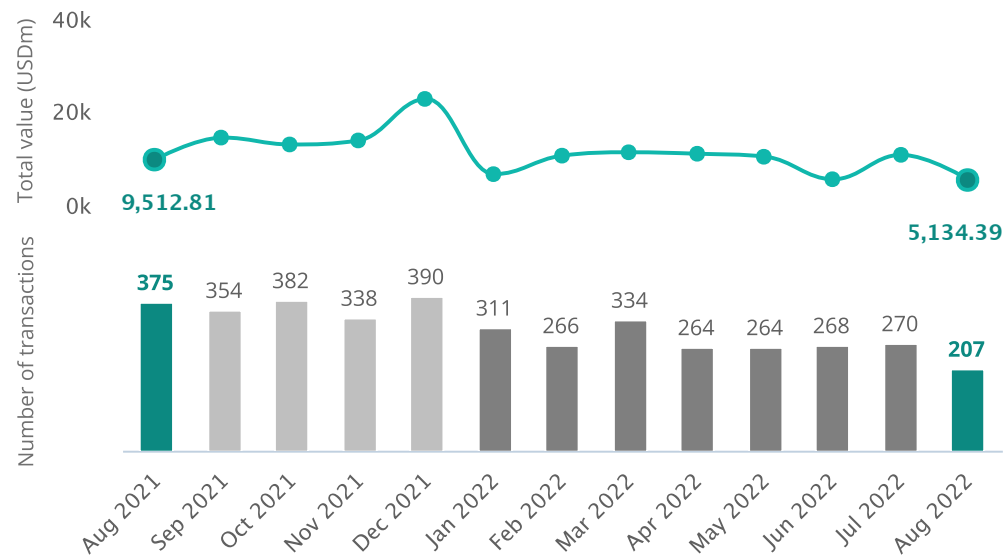
# OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

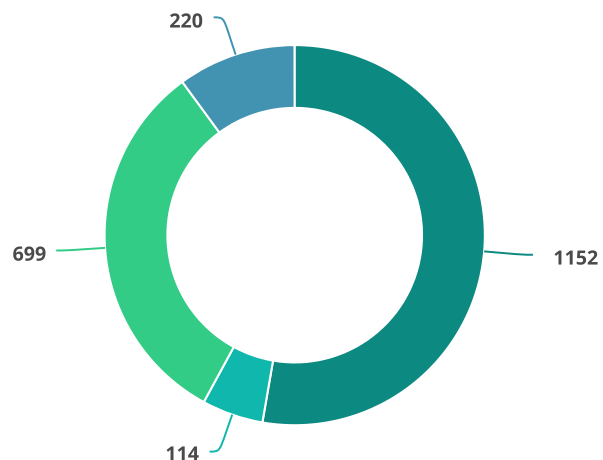
YEAR TO DATE

<b>Total aggregate value (USDm):</b>	69,780	▼ -34.10%
<b>Number of transactions:</b>	2184	▼ -8.00%
<b>Completed:</b>	1,745 (80%)	
<b>Disclosed value:</b>	961 (44%)	

DEAL FLOW SINCE 2021



Number of Transactions by Type



### M&A

- Total: 1152 | 43,671 USDm
- Ongoing: 313 | 24,631 USDm
- Completed: 839 | 19,040 USDm

### Private Equity

- Total: 114 | 6,628 USDm
- Ongoing: 28 | 1,086 USDm
- Completed: 86 | 5,542 USDm

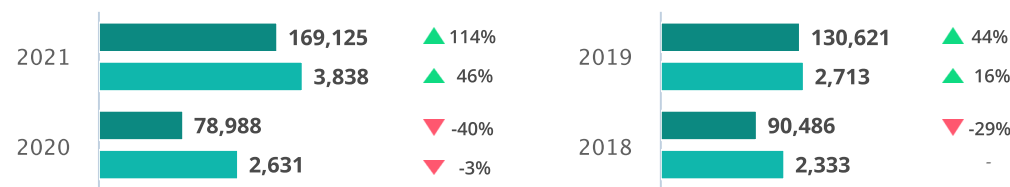
### Venture Capital

- Total: 699 | 6,659 USDm
- Ongoing: 21 | 304 USDm
- Completed: 678 | 6,355 USDm

### Asset Acquisition

- Total: 220 | 12,839 USDm
- Ongoing: 77 | 9,128 USDm
- Completed: 143 | 3,711 USDm

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions

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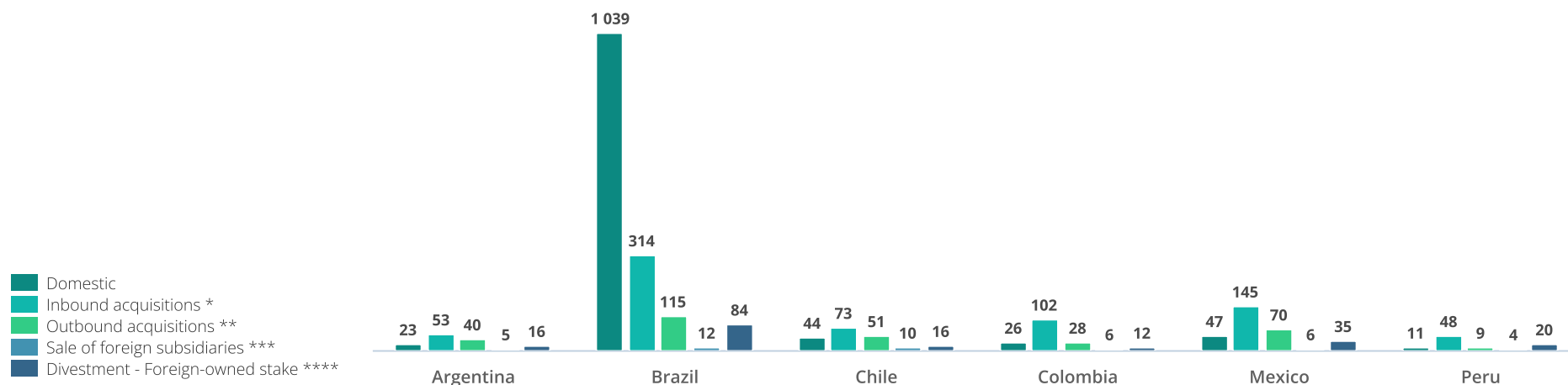
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## OVERVIEW (M&amp;A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

## DEAL VOLUME IN LATIN AMERICA

## Top 6 M&amp;A Markets in Latin America ( Year to date )



## TOP DEALS - AUGUST 2022 (USDm)

TARGET	COUNTRY	SUBSECTOR	BUYER	COUNTRY	SELLER	COUNTRY	VALUE (USDm)
iFood	Brazil	<b>15.05.08 Food &amp; Beverage Retail</b> 15 Consumer Products & Services / 15.05 Distribution & Retail	Mobile	Brazil	Just Eat	United Kingdom	1,808.96
São Paulo BTS Locação de Torres, São Paulo Locação de Torres	Brazil	<b>35.06.01 Heavy Machinery &amp; Equipment Distribution</b> 35 Industrials / 35.06 Industrial Services	SBA Torres Brasil	Brazil	GTS Luxco, GTS SAT	Luxembourg, United States	725.00
Concessão aeroporto de Congonhas, Concessão aeroportos em Mato Grosso do Sul, Concessão aeroportos em Minas Gerais, Concessão aeroportos no Pará	Brazil	<b>35.09.01 Aerodromes &amp; Airports</b> 35 Industrials / 35.09 Transport Infrastructure	Aena	Spain	Governo Federal	Brazil	471.92
SPE - Sites de infraestrutura de telecomunicações	Brazil	<b>60.01.03 Telecoms Towers &amp; Infrastructure</b> 60 Telecommunications / 60.01 Telecommunications & Networking Hardware	NK 108 Empreendimentos e Participações	Brazil	Oi	Brazil	329.53
Risoul	Mexico	<b>35.07.07 Industrial Machinery &amp; Equipment</b> 35 Industrials / 35.07 Manufacturing	RS Group	United Kingdom	Private Shareholders Mexico I	Mexico	275.00

\* Foreign companies acquiring companies in specified country. Since December 2018 this analysis includes acquisitions made by local subsidiaries.

\*\* Companies based in specified country making acquisitions abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries.

\*\*\* Company from specific country selling interest in targets abroad. Since December 2018 this analysis includes sales made by foreign subsidiaries.

\*\*\*\* Foreign companies selling interest in companies based in specific country. Since December 2018 this analysis includes sales made by local subsidiaries.



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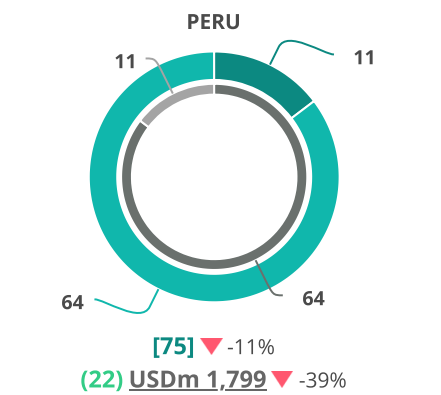
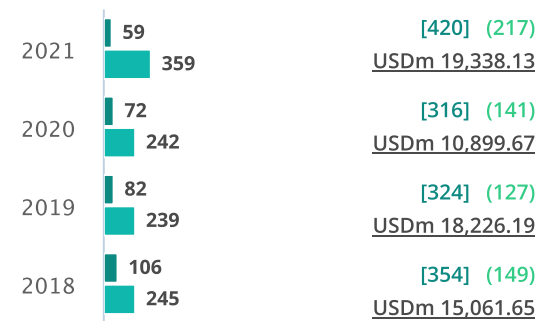
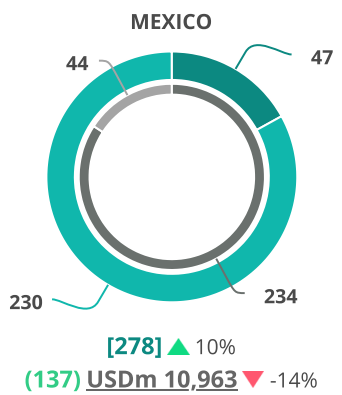
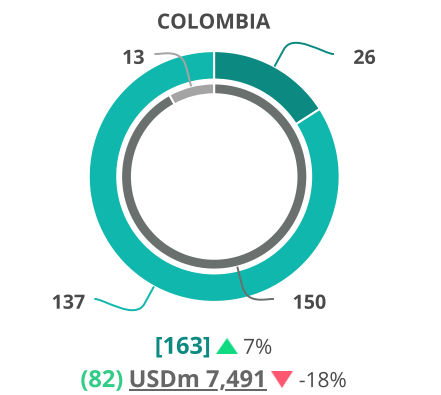
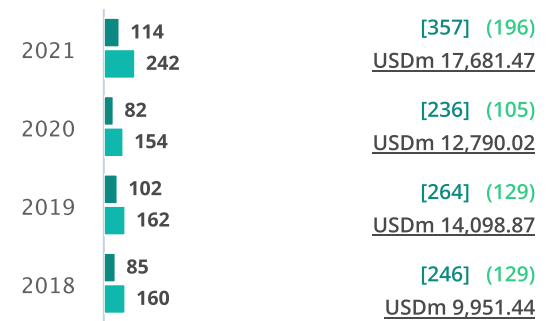
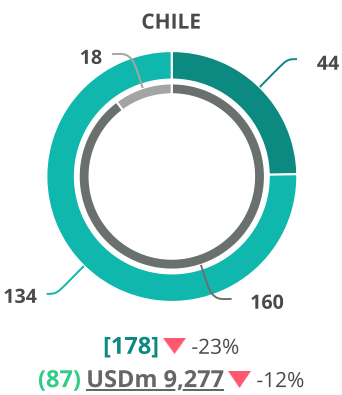
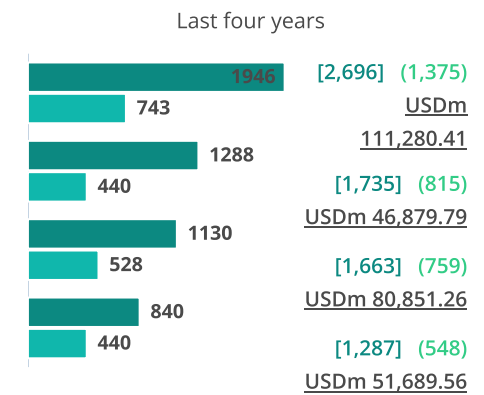
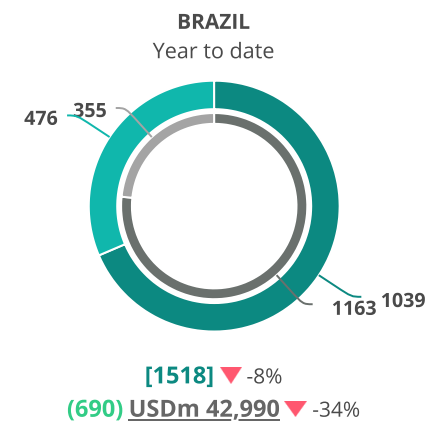
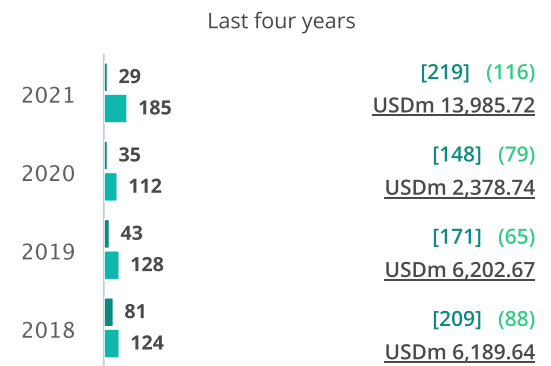
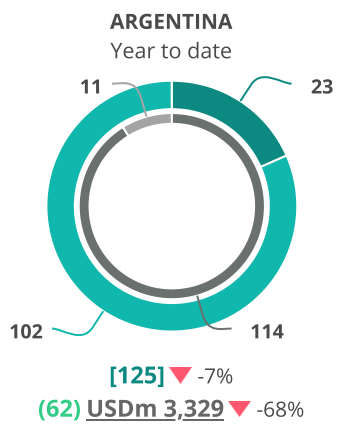
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# OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

## DEAL VOLUME, AGGREGATE VALUE AND GEOGRAPHY

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▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Domestic 
 ■ Cross-border 
 ■ Completed 
 ■ Ongoing 
 [ ] Number of transactions 
 ( ) Number of transactions with disclosed value 
 USDm Total aggregate value

# OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

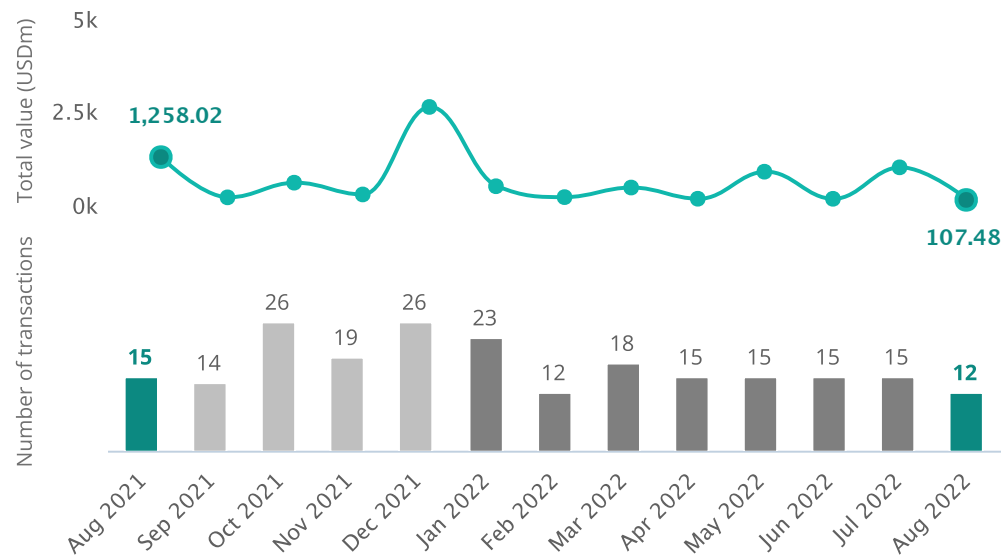


## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

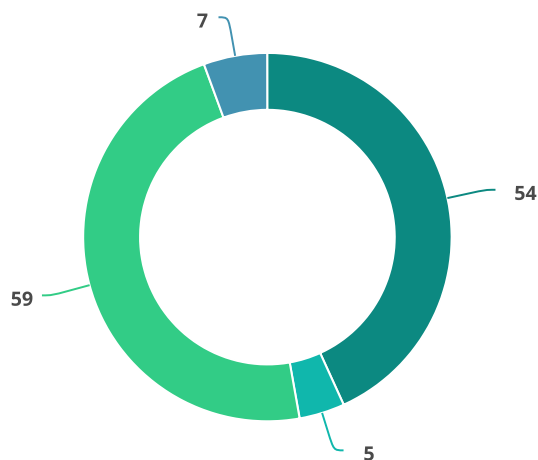
YEAR TO DATE

<b>Total aggregate value (USDm):</b>	3,329	▼ -67.93%
<b>Number of transactions:</b>	125	▼ -6.72%
<b>Completed:</b>	114 (91%)	
<b>Disclosed value:</b>	62 (50%)	

DEAL FLOW SINCE 2021

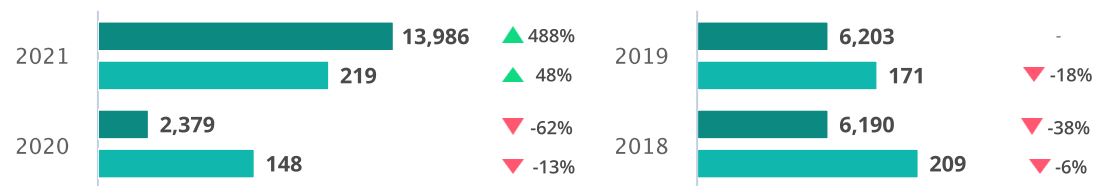


Number of Transactions by Type



<p><b>M&amp;A</b></p> <ul style="list-style-type: none"> <li>- Total: 54   1,248 USDm</li> <li>- Ongoing: 5   8 USDm</li> <li>- Completed: 49   1,239 USDm</li> </ul>	<p><b>Private Equity</b></p> <ul style="list-style-type: none"> <li>- Total: 5   150 USDm</li> <li>- Ongoing: 1   0 USDm</li> <li>- Completed: 4   150 USDm</li> </ul>
<p><b>Venture Capital</b></p> <ul style="list-style-type: none"> <li>- Total: 59   1,254 USDm</li> <li>- Ongoing: 3   133 USDm</li> <li>- Completed: 56   1,121 USDm</li> </ul>	<p><b>Asset Acquisition</b></p> <ul style="list-style-type: none"> <li>- Total: 7   678 USDm</li> <li>- Ongoing: 2   13 USDm</li> <li>- Completed: 5   665 USDm</li> </ul>

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm) ■ Number of transactions

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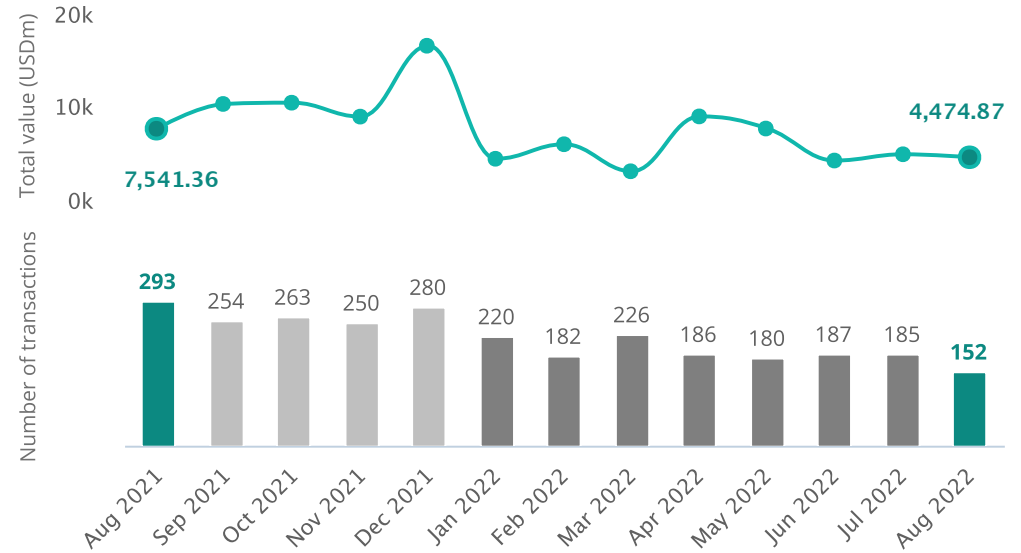


## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

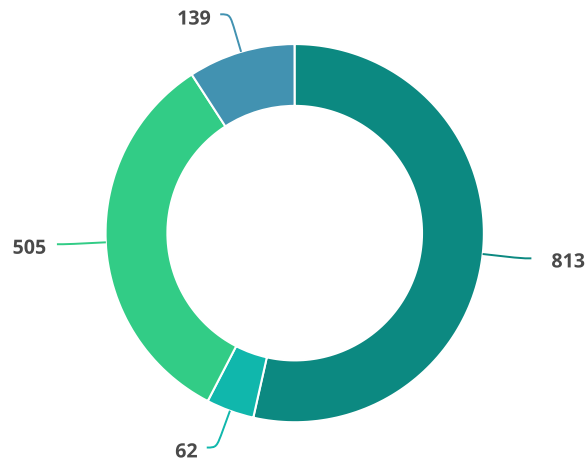
YEAR TO DATE

<b>Total aggregate value (USDm):</b>	42,990	▼ -34.29%
<b>Number of transactions:</b>	1518	▼ -7.94%
<b>Completed:</b>	1,163 (77%)	
<b>Disclosed value:</b>	690 (45%)	

DEAL FLOW SINCE 2021

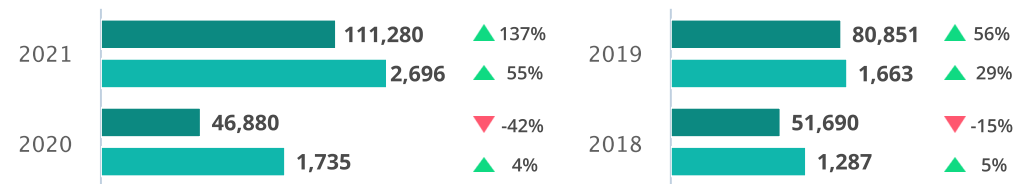


Number of Transactions by Type



<p><b>M&amp;A</b></p> <ul style="list-style-type: none"> <li>- Total: 813   28,011 USDm</li> <li>- Ongoing: 255   18,949 USDm</li> <li>- Completed: 558   9,062 USDm</li> </ul>	<p><b>Private Equity</b></p> <ul style="list-style-type: none"> <li>- Total: 62   2,523 USDm</li> <li>- Ongoing: 19   1,085 USDm</li> <li>- Completed: 43   1,438 USDm</li> </ul>
<p><b>Venture Capital</b></p> <ul style="list-style-type: none"> <li>- Total: 505   3,919 USDm</li> <li>- Ongoing: 17   180 USDm</li> <li>- Completed: 488   3,739 USDm</li> </ul>	<p><b>Asset Acquisition</b></p> <ul style="list-style-type: none"> <li>- Total: 139   8,555 USDm</li> <li>- Ongoing: 64   7,149 USDm</li> <li>- Completed: 75   1,406 USDm</li> </ul>

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)      ■ Number of transactions

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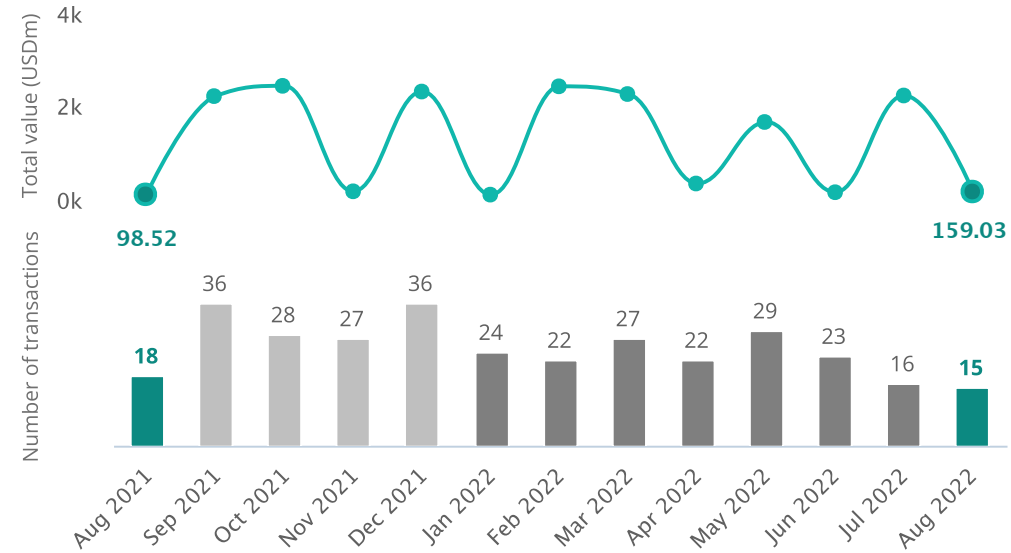


## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

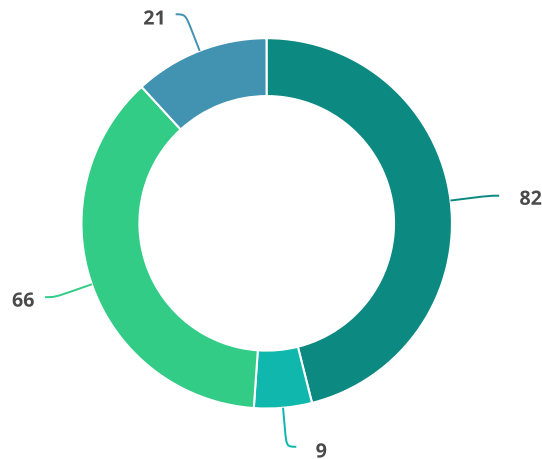
YEAR TO DATE

<b>Total aggregate value (USDm):</b>	9,277	▼ -12.23%
<b>Number of transactions:</b>	178	▼ -22.61%
<b>Completed:</b>	160 (90%)	
<b>Disclosed value:</b>	87 (49%)	

DEAL FLOW SINCE 2021

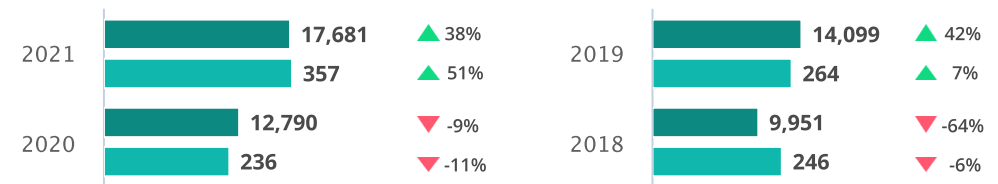


Number of Transactions by Type



<p><b>M&amp;A</b></p> <ul style="list-style-type: none"> <li>- Total: 82   3,453 USDm</li> <li>- Ongoing: 11   531 USDm</li> <li>- Completed: 71   2,923 USDm</li> </ul>	<p><b>Private Equity</b></p> <ul style="list-style-type: none"> <li>- Total: 9   1,866 USDm</li> <li>- Ongoing: 0   0 USDm</li> <li>- Completed: 9   1,866 USDm</li> </ul>
<p><b>Venture Capital</b></p> <ul style="list-style-type: none"> <li>- Total: 66   616 USDm</li> <li>- Ongoing: 1   100 USDm</li> <li>- Completed: 65   516 USDm</li> </ul>	<p><b>Asset Acquisition</b></p> <ul style="list-style-type: none"> <li>- Total: 21   3,342 USDm</li> <li>- Ongoing: 6   2,382 USDm</li> <li>- Completed: 15   960 USDm</li> </ul>

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm) ■ Number of transactions

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## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

YEAR TO DATE

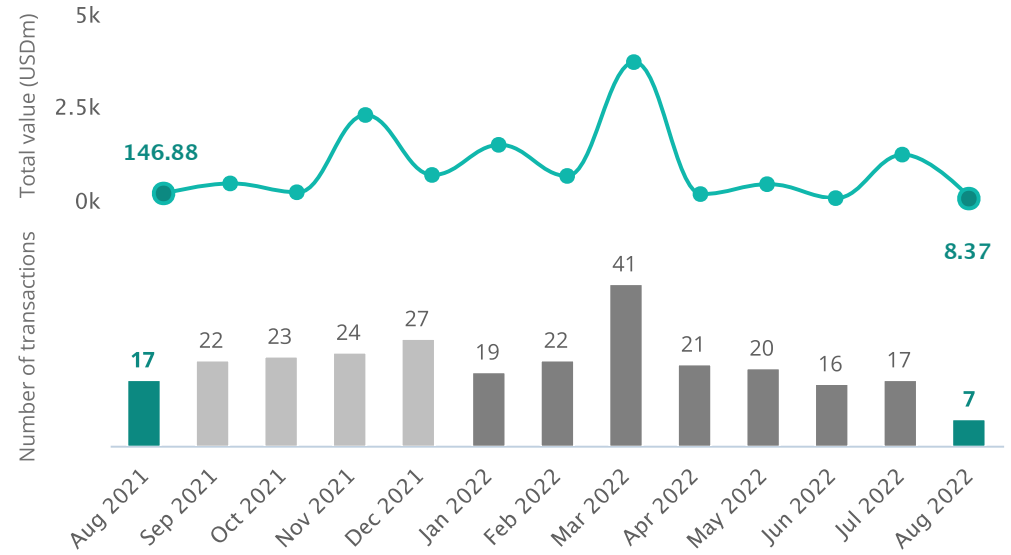
**Total aggregate value (USDm):** 7,491 ▼ -17.56%

**Number of transactions:** 163 ▲ 6.54%

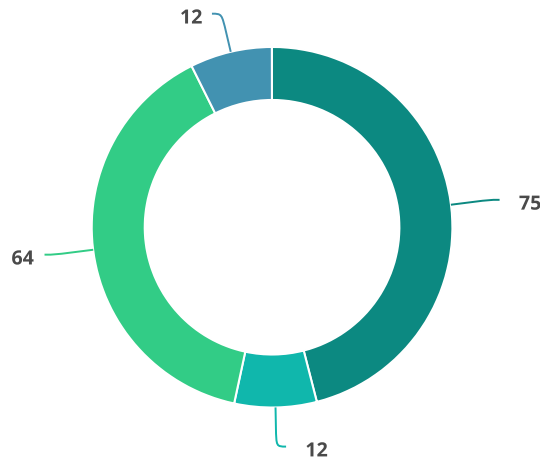
**Completed:** 150 (92%)

**Disclosed value:** 82 (50%)

DEAL FLOW SINCE 2021

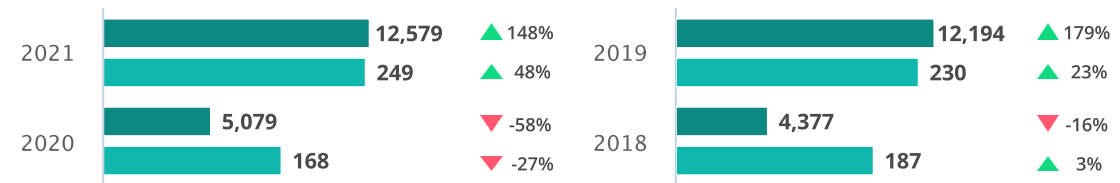


Number of Transactions by Type



<p><b>M&amp;A</b></p> <ul style="list-style-type: none"> <li>- Total: 75   5,910 USDm</li> <li>- Ongoing: 10   851 USDm</li> <li>- Completed: 65   5,059 USDm</li> </ul>	<p><b>Private Equity</b></p> <ul style="list-style-type: none"> <li>- Total: 12   366 USDm</li> <li>- Ongoing: 1   2 USDm</li> <li>- Completed: 11   365 USDm</li> </ul>
<p><b>Venture Capital</b></p> <ul style="list-style-type: none"> <li>- Total: 64   1,063 USDm</li> <li>- Ongoing: 1   17 USDm</li> <li>- Completed: 63   1,046 USDm</li> </ul>	<p><b>Asset Acquisition</b></p> <ul style="list-style-type: none"> <li>- Total: 12   151 USDm</li> <li>- Ongoing: 1   40 USDm</li> <li>- Completed: 11   111 USDm</li> </ul>

## Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions

# OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

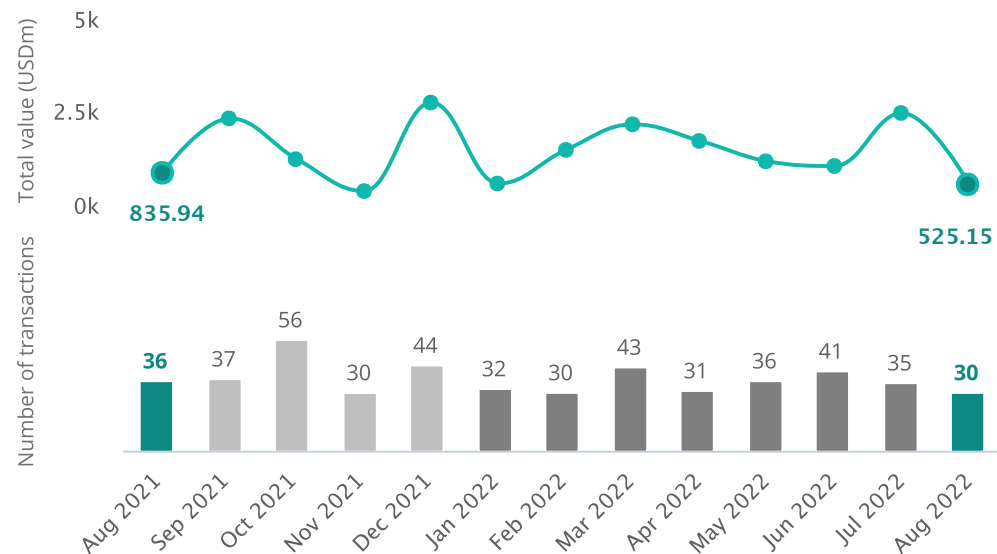


## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

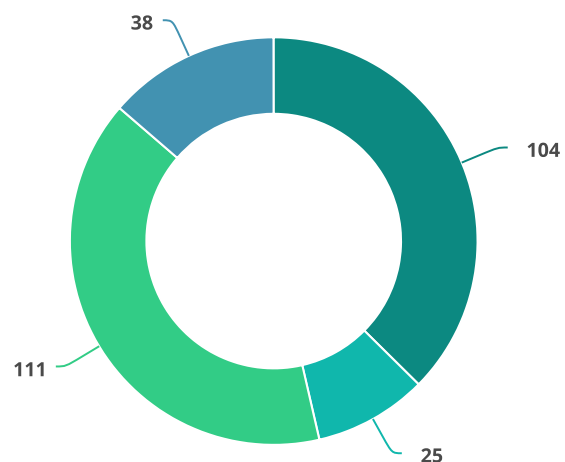
YEAR TO DATE

<b>Total aggregate value (USDm):</b>	10,963	▼ -14.15%
<b>Number of transactions:</b>	278	▲ 9.88%
<b>Completed:</b>	234 (84%)	
<b>Disclosed value:</b>	137 (49%)	

DEAL FLOW SINCE 2021

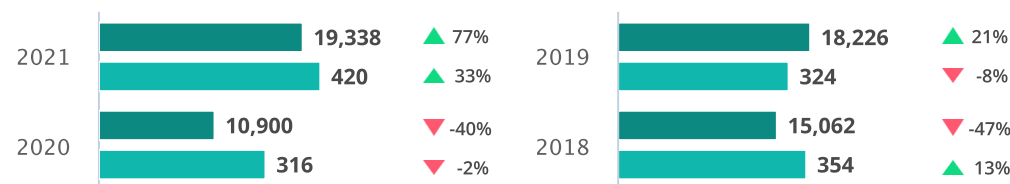


Number of Transactions by Type



<p><b>M&amp;A</b></p> <ul style="list-style-type: none"> <li>- Total: 104   6,689 USDm</li> <li>- Ongoing: 27   5,286 USDm</li> <li>- Completed: 77   1,403 USDm</li> </ul>	<p><b>Private Equity</b></p> <ul style="list-style-type: none"> <li>- Total: 25   1,534 USDm</li> <li>- Ongoing: 8   0 USDm</li> <li>- Completed: 17   1,534 USDm</li> </ul>
<p><b>Venture Capital</b></p> <ul style="list-style-type: none"> <li>- Total: 111   2,123 USDm</li> <li>- Ongoing: 1   7 USDm</li> <li>- Completed: 110   2,116 USDm</li> </ul>	<p><b>Asset Acquisition</b></p> <ul style="list-style-type: none"> <li>- Total: 38   616 USDm</li> <li>- Ongoing: 8   66 USDm</li> <li>- Completed: 30   550 USDm</li> </ul>

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm) ■ Number of transactions

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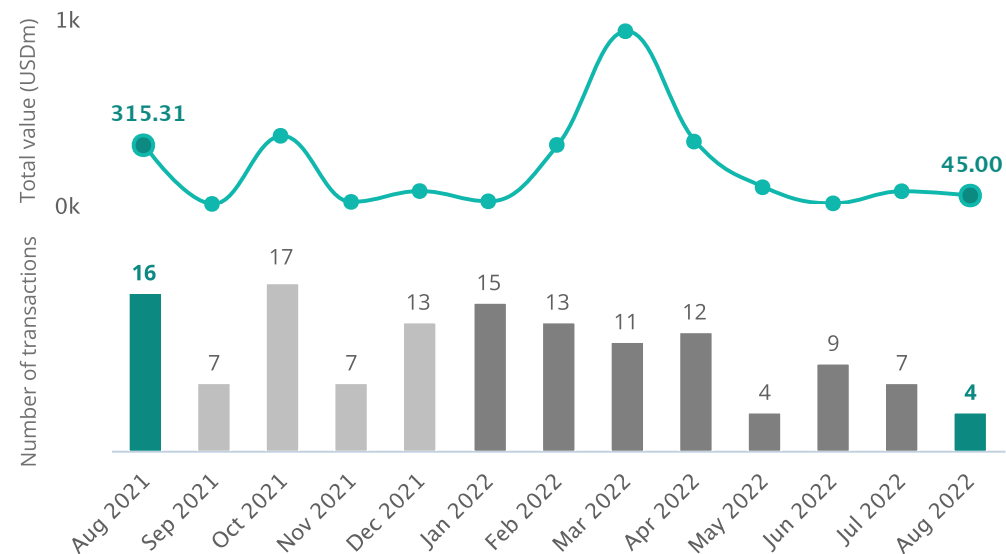


## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

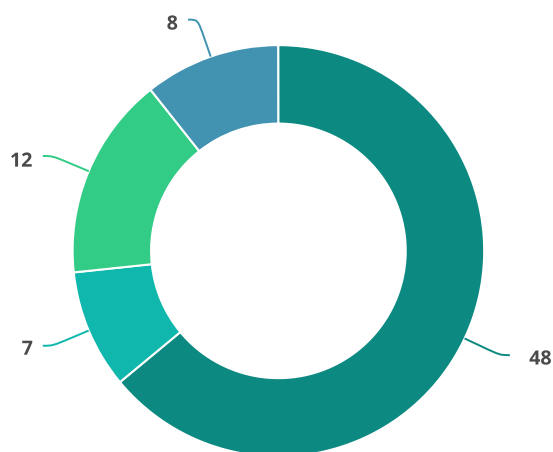
YEAR TO DATE

<b>Total aggregate value (USDm):</b>	1,799	▼ -39.29%
<b>Number of transactions:</b>	75	▼ -10.71%
<b>Completed:</b>	64 (85%)	
<b>Disclosed value:</b>	22 (29%)	

DEAL FLOW SINCE 2021



Number of Transactions by Type



<p><b>M&amp;A</b></p> <ul style="list-style-type: none"> <li>- Total: 48   555 USDm</li> <li>- Ongoing: 6   116 USDm</li> <li>- Completed: 42   439 USDm</li> </ul>	<p><b>Private Equity</b></p> <ul style="list-style-type: none"> <li>- Total: 7   168 USDm</li> <li>- Ongoing: 2   0 USDm</li> <li>- Completed: 5   168 USDm</li> </ul>
<p><b>Venture Capital</b></p> <ul style="list-style-type: none"> <li>- Total: 12   48 USDm</li> <li>- Ongoing: 0   0 USDm</li> <li>- Completed: 12   48 USDm</li> </ul>	<p><b>Asset Acquisition</b></p> <ul style="list-style-type: none"> <li>- Total: 8   1,028 USDm</li> <li>- Ongoing: 3   1,023 USDm</li> <li>- Completed: 5   5 USDm</li> </ul>

Last Four Years (Jan-Dec)



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■ Total aggregate value (USDm)      ■ Number of transactions

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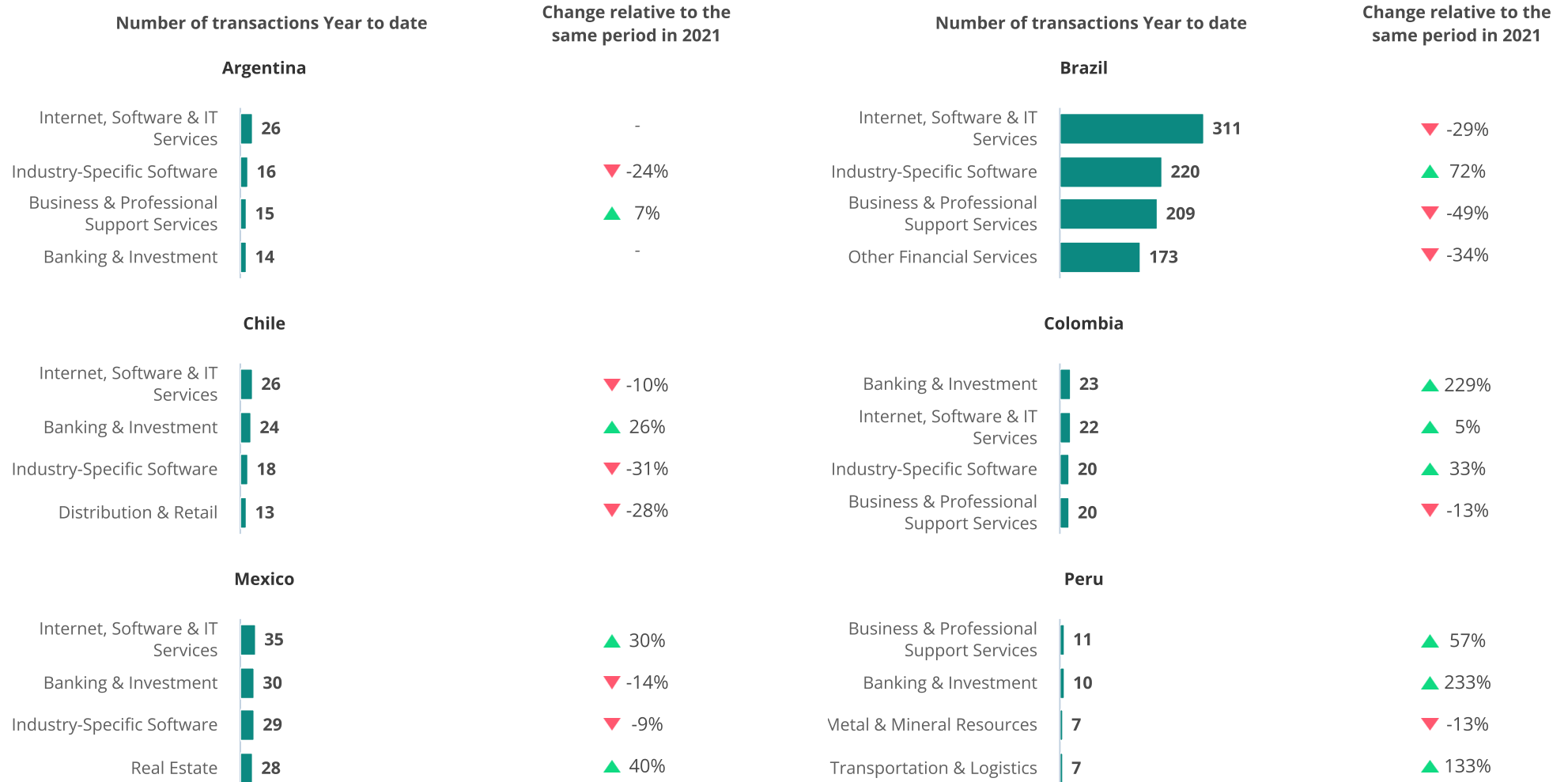
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## OVERVIEW (M&amp;A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

## LEADING SUBSECTORS \*

## Subsectors with most deals (M&amp;A) \*\*



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

\*\* The transaction may appear in more than one subsector, given that the same entity may operate in multiple subsectors.

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

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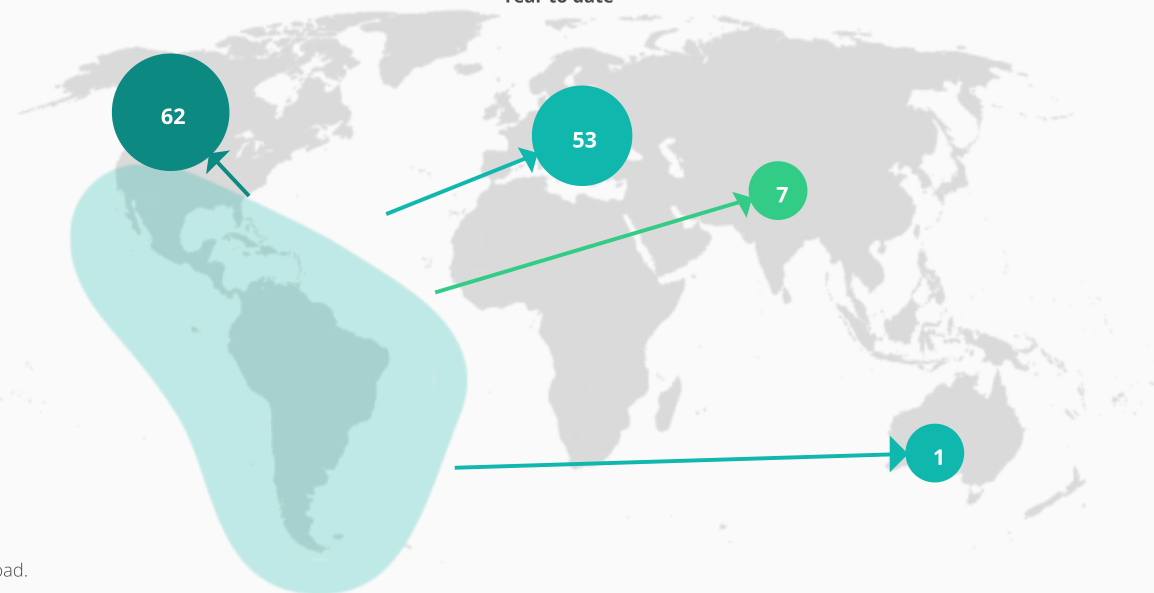
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## OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

### OUTBOUND ACQUISITIONS \*

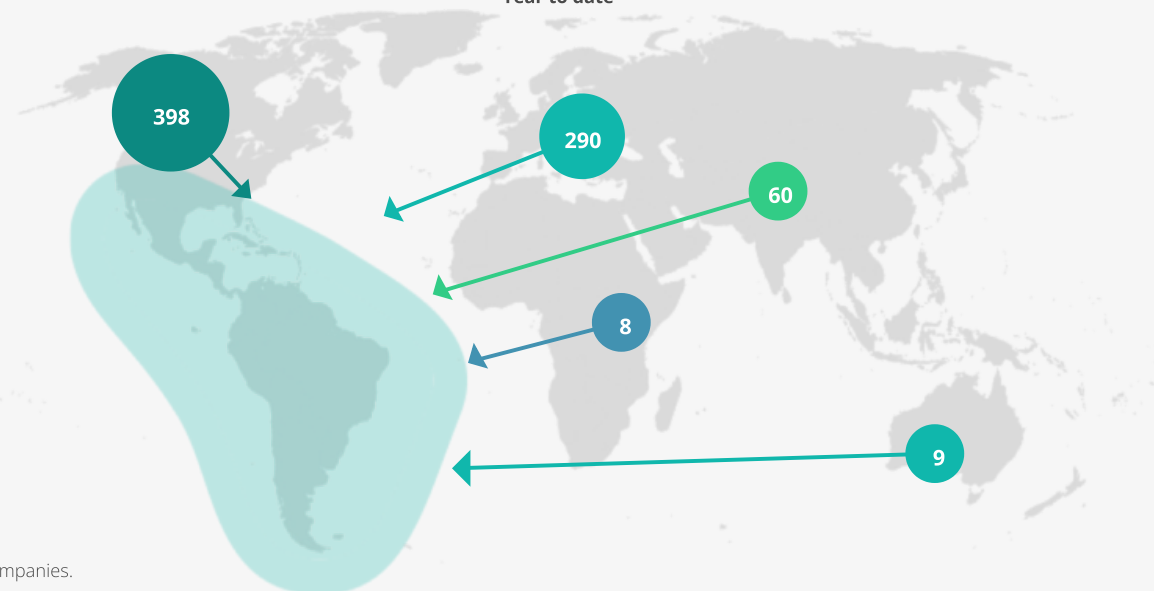
Year to date



\* Latin America-based companies acquiring targets abroad.

### INBOUND ACQUISITIONS \*\*

Year to date



\*\* Foreign companies acquiring Latin America-based companies.



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## OVERVIEW (M&amp;A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

## Argentina



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	28	342.80
Brazil	8	82.30
Chile	6	45.40
Mexico	5	41.30
Spain	4	32.00
United Kingdom	3	690.00
Italy	3	30.00
Colombia	2	40.00
Luxembourg	2	30.00
Switzerland	2	ND - Not-disclosed

TARGET COUNTRY	No.	Total value (USDm)
Brazil	19	547.84
Chile	4	118.00
Colombia	4	49.00
United States	3	224.00
Mexico	3	96.70
Uruguay	2	ND - Not-disclosed
Spain	2	ND - Not-disclosed
Ecuador	1	100.00
United Kingdom	1	5.40
Peru	1	3.00

## Brazil



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	152	3,782.52
United Kingdom	29	1,267.15
Germany	22	411.48
Spain	19	2,095.20
Argentina	19	547.84
France	17	20.10
Canada	16	2,390.61
Japan	11	1,008.22
China	11	165.61
Netherlands	11	119.34

TARGET COUNTRY	No.	Total value (USDm)
United States	31	1,098.02
Mexico	14	363.24
Colombia	14	79.20
Argentina	8	82.30
Cayman Islands	6	271.80
Chile	6	110.00
Canada	6	9.50
Portugal	5	120.77
Uruguay	5	13.00
Israel	3	110.00

\* Any M&amp;A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin America-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin America-based entities.



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## OVERVIEW (M&amp;A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

## Chile



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	30	3,129.29
Canada	9	1,746.71
Spain	8	155.38
United Kingdom	6	239.70
Brazil	6	110.00
Mexico	5	14.30
Australia	4	210.18
Argentina	4	118.00
Germany	3	114.00
Colombia	2	114.00

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
Mexico	14	359.10
Colombia	9	496.49
Argentina	6	45.40
United States	5	677.20
Spain	5	18.40
Peru	4	2.00
Brazil	1	198.00
Switzerland	1	30.00
British Virgin Islands	1	6.00
United Kingdom	1	5.40

## Colombia



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	39	800.71
Spain	19	42.21
Mexico	14	358.07
Brazil	14	79.20
Chile	9	496.49
Germany	7	53.00
Canada	4	434.00
Argentina	4	49.00
Peru	4	ND - Not-disclosed
Panama	3	2,951.70

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
Mexico	7	11.20
Brazil	5	833.58
Chile	2	114.00
Argentina	2	40.00
Uruguay	2	6.00
Peru	2	3.00
United States	2	1.70
Ecuador	2	ND - Not-disclosed
Panama	1	362.49
Germany	1	0.71

\* Any M&amp;A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin America-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin America-based entities.

\*\*\*\* The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.



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## OVERVIEW (M&amp;A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

## Mexico



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	91	4,514.25
Brazil	14	363.24
Chile	14	359.10
Spain	12	822.20
United Kingdom	12	564.50
France	10	870.70
Colombia	7	11.20
Canada	6	85.97
Germany	6	22.20
Netherlands	5	31.50

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
United States	15	324.50
Colombia	14	358.07
Spain	10	144.36
Brazil	10	85.90
Argentina	5	41.30
Chile	5	14.30
Peru	3	8.50
Germany	2	13.50
United Kingdom	2	11.00
Switzerland	1	1,135.66

## Peru



Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	17	1,126.00
Spain	9	10.06
Canada	4	374.93
Chile	4	2.00
United Kingdom	4	ND - Not-disclosed
Mexico	3	8.50
Germany	3	2.00
Denmark	3	ND - Not-disclosed
France	2	30.00
Colombia	2	3.00

CROSS-BORDER DEALS \*

Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
Colombia	4	ND - Not-disclosed
Panama	1	21.50
Canada	1	4.00
Spain	1	ND - Not-disclosed
Argentina	1	ND - Not-disclosed
Mexico	1	ND - Not-disclosed

\* Any M&amp;A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin America-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin America-based entities.

\*\*\*\* The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.



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## OVERVIEW (M&amp;A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)







## CROSS-BORDER DEALS

Year to date

Buyer

Seller

		Targets						
		AR	BR	CL	CO	MX	PE	Other *
	AR		19	4	4	3	1	3
	BR	8		6	14	14	-	18
	CL	6	1		9	14	4	1
	CO	2	5	2		7	2	7
	MX	5	10	5	14		3	5
	PE	1	-	-	4	1		1
*	Other	58	355	75	109	172	53	

		Targets						
		AR	BR	CL	CO	MX	PE	Other *
	AR		2	-	-	2	1	3
	BR	-		-	1	-	-	5
	CL	1	3		2	2	5	1
	CO	1	-	-		1	1	-
	MX	-	-	2	-		-	1
	PE	-	-	1	-	-		2
*	Other	15	86	16	11	32	15	

\* Other - Transactions in Latin America where the parties are from other Latin American countries.

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# PRIVATE EQUITY

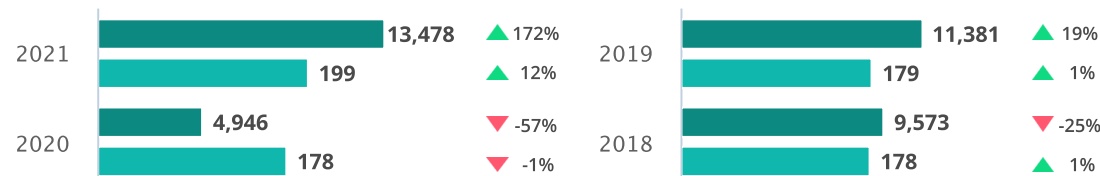
## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

### YEAR TO DATE

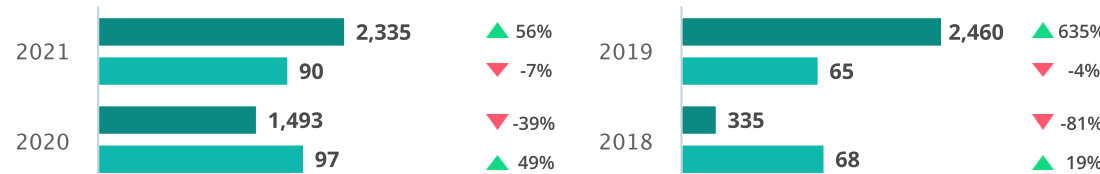
<b>Total aggregate value (USDm):</b>	6,628	▼ -38.55%
<b>Number of transactions:</b>	114	▼ -14.93%
<b>Completed:</b>	86 (75%)	
<b>Disclosed value:</b>	46 (40%)	

### LAST FOUR YEARS (JAN-DEC)

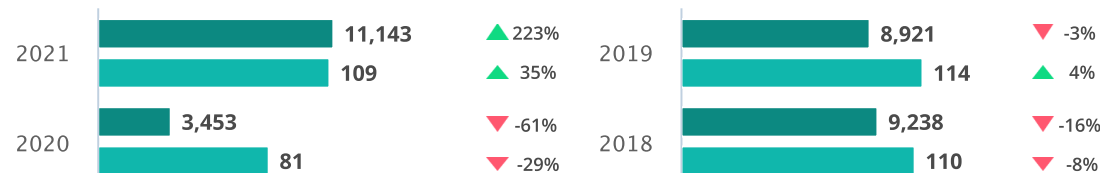
#### Total



#### Domestic



#### Cross-border



### Scope



#### Domestic

- Total: 40 | 872 USDm
- Ongoing: 8 | 363 USDm
- Completed: 32 | 509 USDm

#### Cross-border

- Total: 74 | 5,756 USDm
- Ongoing: 20 | 723 USDm
- Completed: 54 | 5,033 USDm

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions



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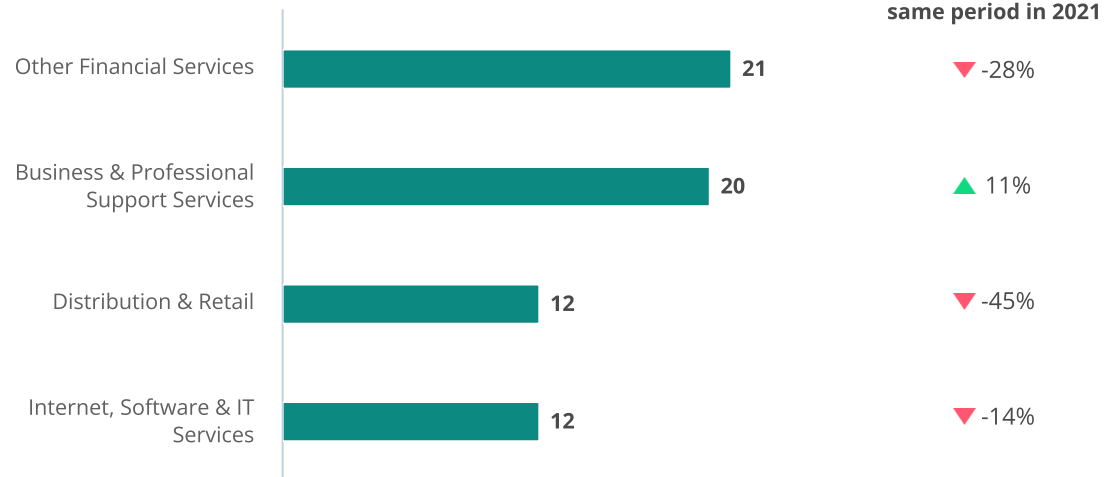




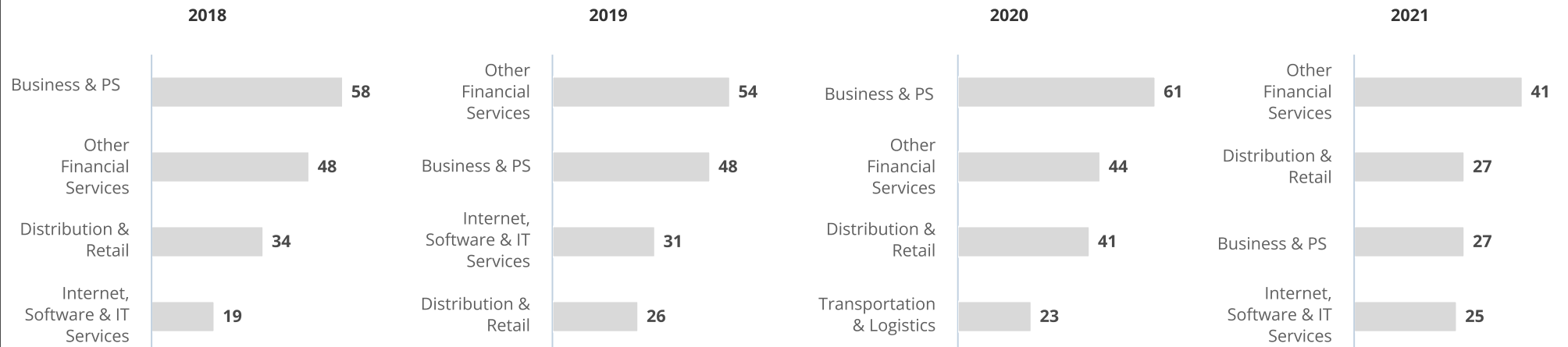
## PRIVATE EQUITY - Investment

LEADING FIRMS AND SUBSECTORS \*

Year to date



Private Equity	Country	Nº	Value (USDm)
1 Vinci Energia FIP, Vinci Partners, Vinci Shopping Centers FII	Brazil	6	35.06
2 Pátria Investimentos	Brazil	5	174.91
3 Advent International, Al Makani	Luxembourg, United States	3	263.37
4 EIG Global Energy Partners	United States	2	1,154.19
5 PCS II Principal FIP, Prisma Capital, PSS Principal FIP	Brazil	2	216.41
6 GEF Brasil Investimentos	Brazil	2	34.58
7 Aqua Capital	Brazil	2	-
7 Capza	France	2	-
7 Mubadala Capital	United Arab Emirates	2	-
7 TELEO Capital	United States	2	-
8 Apollo Global Management	United States	1	1,500.00



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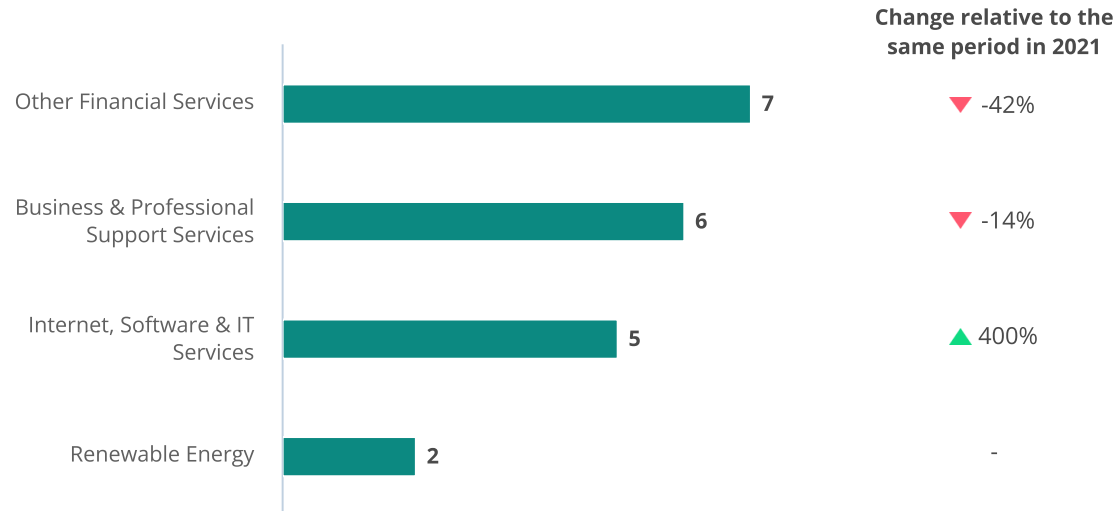




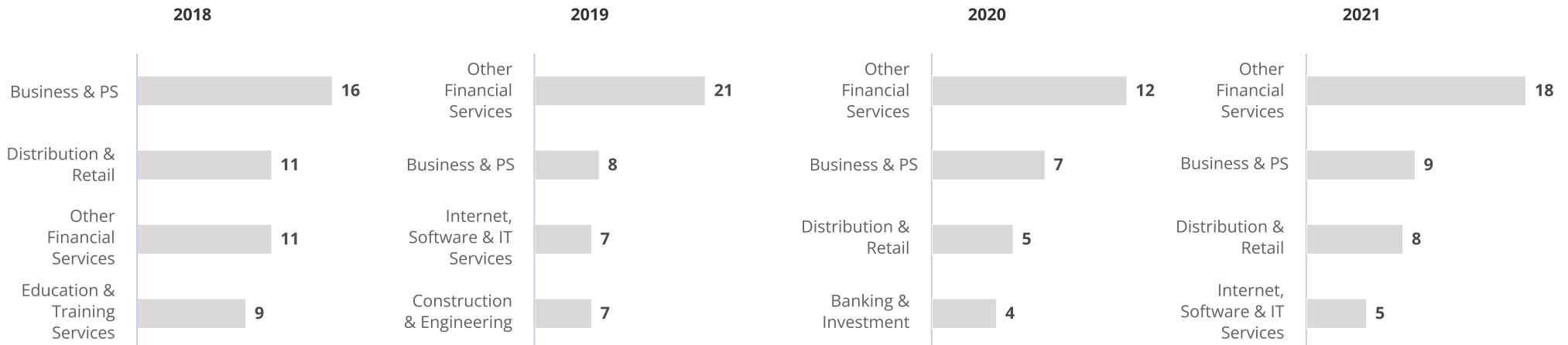
## PRIVATE EQUITY - Divestment (Exits)

LEADING FIRMS AND SUBSECTORS \*

Year to date



Private Equity	Country	Nº	Value (USDm)
1 Actis, Actis Tic FIP Multiestratégia	Brazil, United Kingdom	3	685.60
2 Evolvere Capital	Colombia	2	-
3 Gera Capital	Brazil	1	389.17
4 CIPEF - Capital International Private Equity Funds	United Kingdom	1	334.00
5 Grupo Enfoca	Peru	1	163.50
6 Apollo Global Management, Perfin Apollo 14 FIP	Brazil, United States	1	157.95
6 Power FIP Infraestrutura, Starboard Asset	Brazil	1	157.95
7 Temasek	Singapore	1	150.00
8 Infrared Capital Partners, InfraRed México	Mexico, United Kingdom	1	34.43



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

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# VENTURE CAPITAL

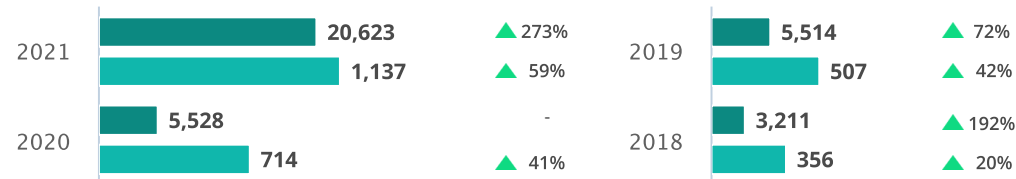
## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

YEAR TO DATE

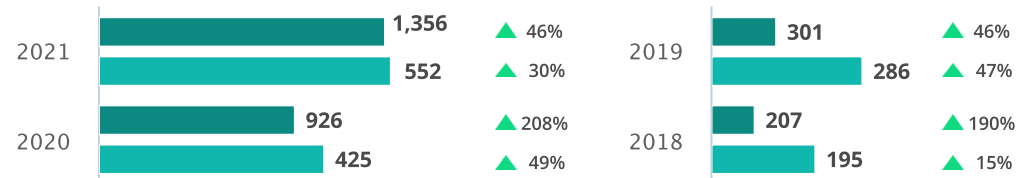
<b>Total aggregate value (USDm):</b>	6,659	▼ -48.82%
<b>Number of transactions:</b>	699	▼ -0.43%
<b>Completed:</b>	678 (97%)	
<b>Disclosed value:</b>	545 (78%)	

LAST FOUR YEARS (JAN-DEC)

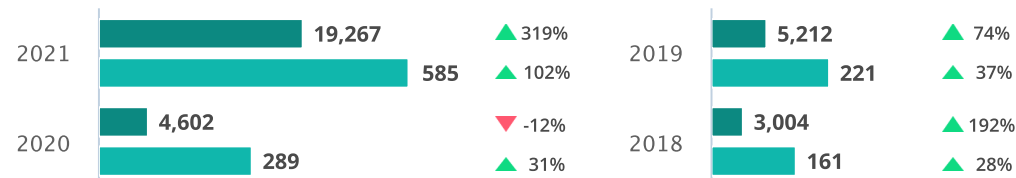
### Total



### Domestic



### Cross-border



### Scope



#### Domestic

- Total: 342 | 689 USDm
- Ongoing: 12 | 123 USDm
- Completed: 330 | 566 USDm

#### Cross-border

- Total: 357 | 5,970 USDm
- Ongoing: 9 | 181 USDm
- Completed: 348 | 5,789 USDm

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

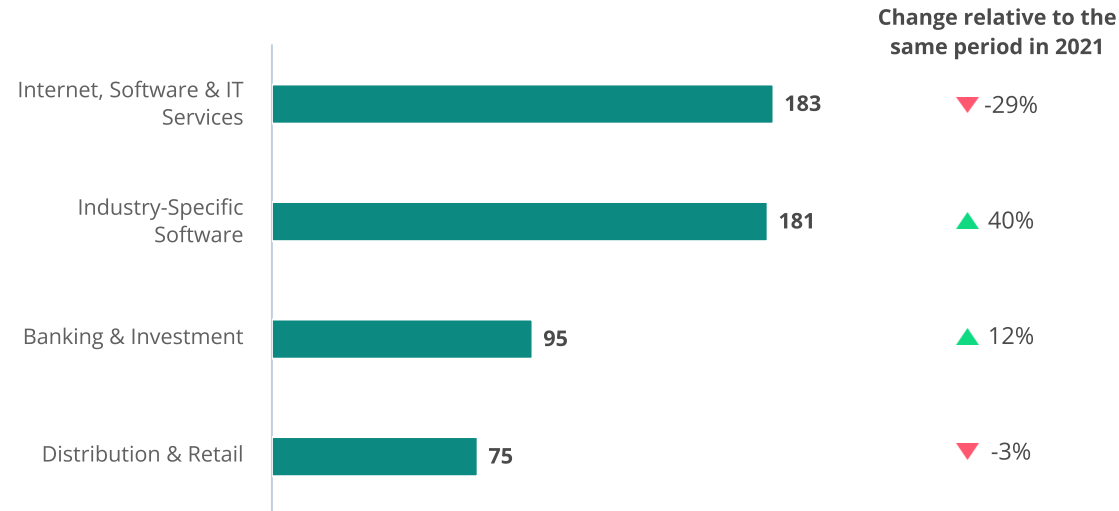
■ Total aggregate value (USDm)

■ Number of transactions

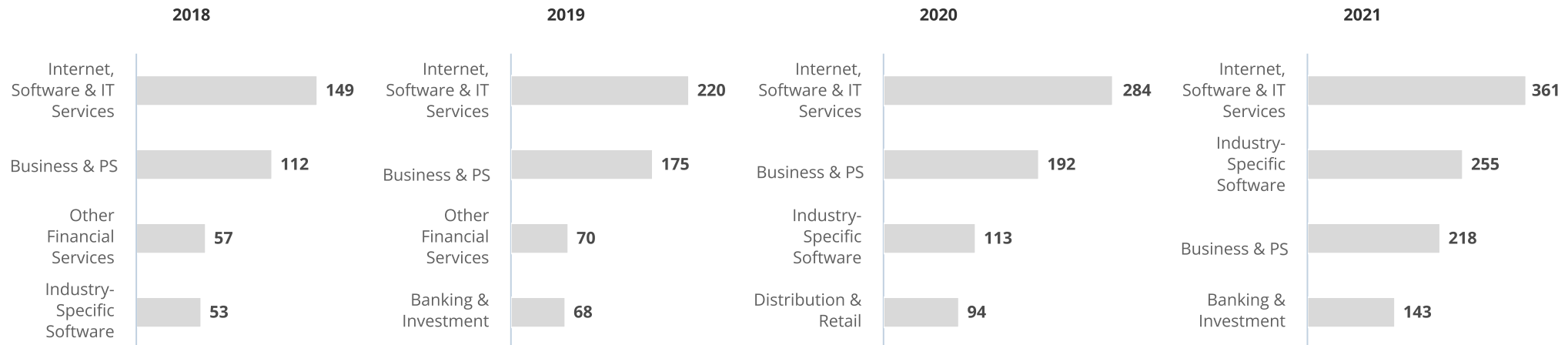
# VENTURE CAPITAL - Investment

LEADING FIRMS AND SUBSECTORS \*

Year to date



	Venture Capital	Country	N°	Value (USDm)
1	Bossanova Investimentos	Brazil	33	8.58
2	Global Founders Capital	Germany	21	271.41
3	Canary	Brazil	19	116.46
4	DOMO Invest	Brazil	19	29.46
5	Kaszek Ventures, Kaszek Ventures III	Argentina	18	807.30
6	Tiger Global Management	United States	17	860.49
7	Latitud Ventures	Brazil	16	103.78
8	Monashees	Brazil	15	519.63



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

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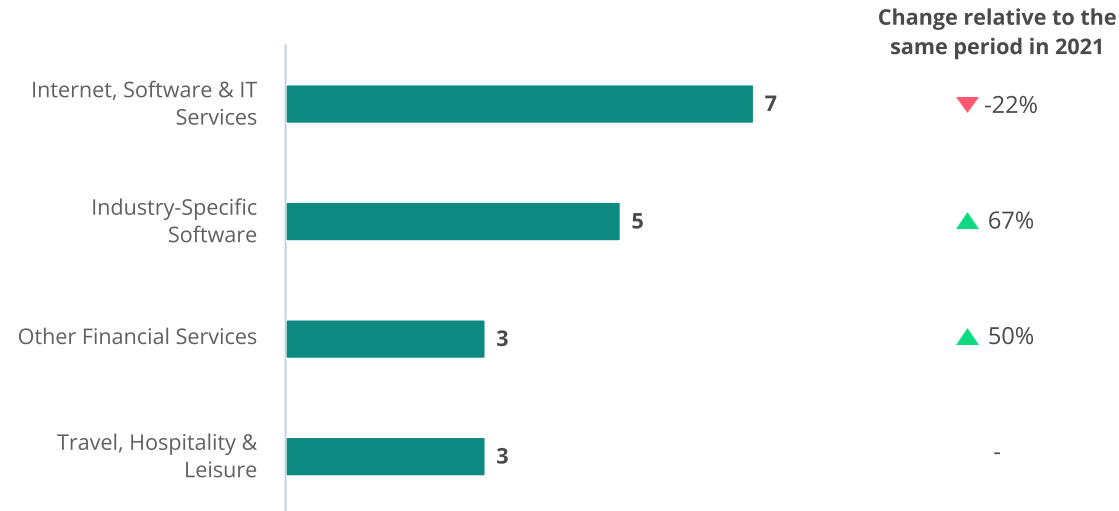
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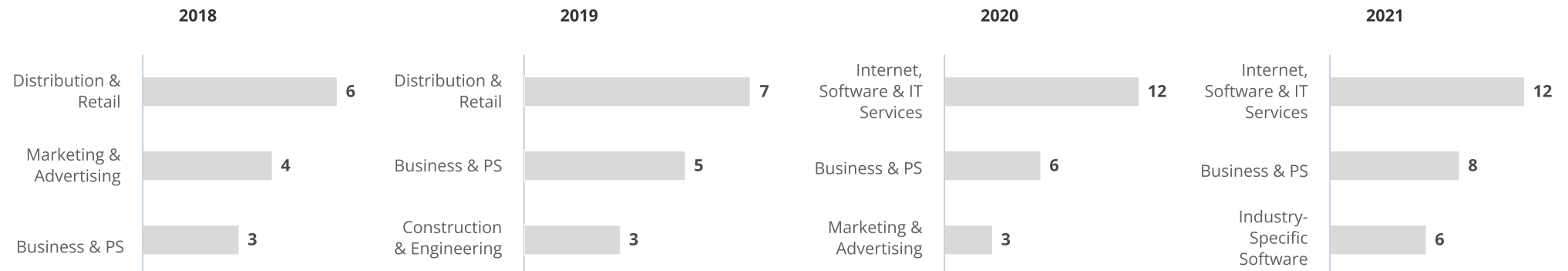
# VENTURE CAPITAL - Divestment (Exits)

LEADING FIRMS AND SUBSECTORS \*

Year to date



	Venture Capital	Country	N°	Value (USDm)
1	Astella Investimentos	Brazil	3	-
2	DOMO Invest	Brazil	2	-
2	VOX Capital	Brazil	2	-
3	Kaszek Ventures	Argentina	1	117.89
4	FJ Labs	United States	1	15.00
4	General Catalyst Partners	United States	1	15.00
4	Pinnacle Ventures	United States	1	15.00
4	Redpoint Ventures	United States	1	15.00
5	Br Angels	Brazil	1	7.40
6	Invisto	Brazil	1	6.72



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

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# ASSET ACQUISITION

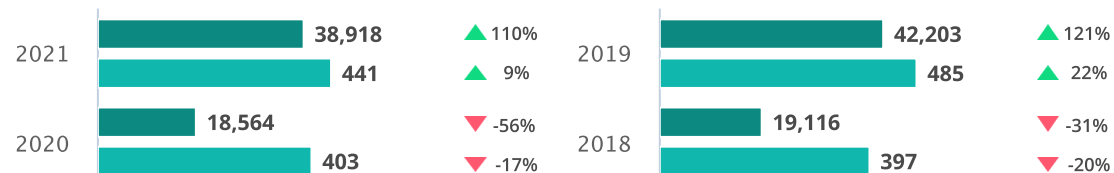
## TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

### YEAR TO DATE

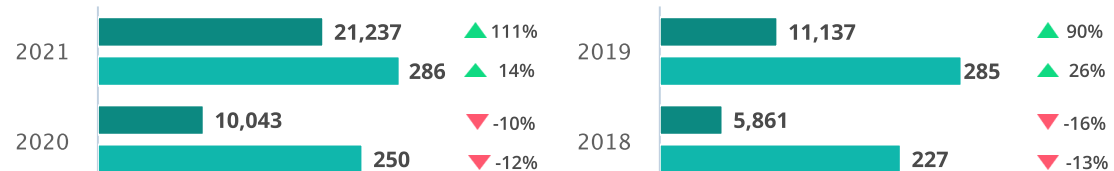
<b>Total aggregate value (USDm):</b>	12,839	▼ -33.39%
<b>Number of transactions:</b>	220	▼ -15.38%
<b>Completed:</b>	143 (65%)	
<b>Disclosed value:</b>	86 (39%)	

### LAST FOUR YEARS (JAN-DEC)

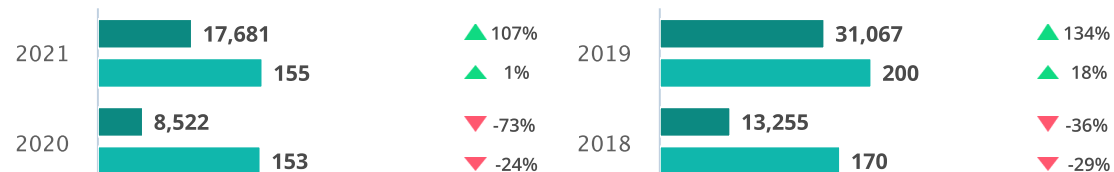
#### Total



#### Domestic



#### Cross-border



### Scope



#### Domestic

- Total: 135 | 6,475 USDm
- Ongoing: 52 | 5,573 USDm
- Completed: 83 | 902 USDm

#### Cross-border

- Total: 85 | 6,364 USDm
- Ongoing: 25 | 3,555 USDm
- Completed: 60 | 2,809 USDm

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions

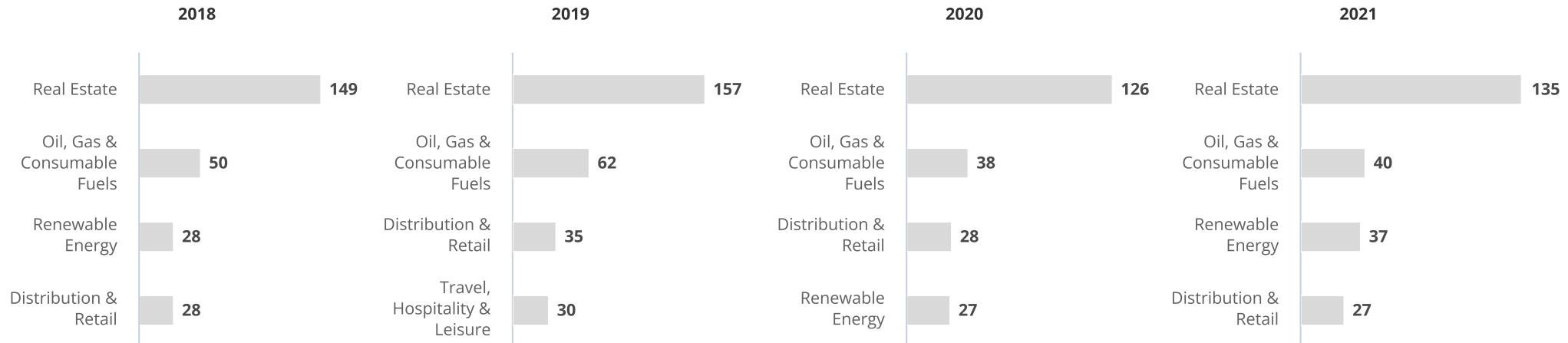
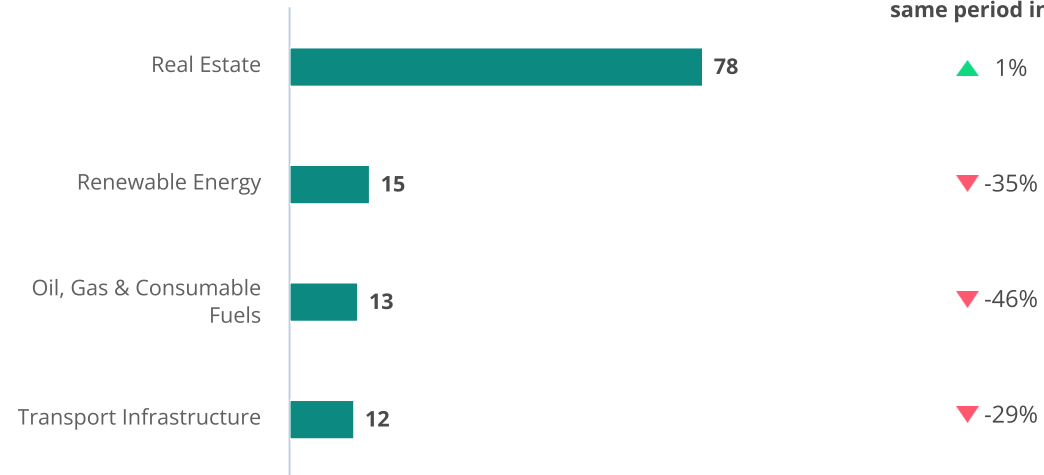


## ASSET ACQUISITION

LEADING SUBSECTORS \*

Year to date

Change relative to the same period in 2021



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

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# EQUITY CAPITAL MARKETS

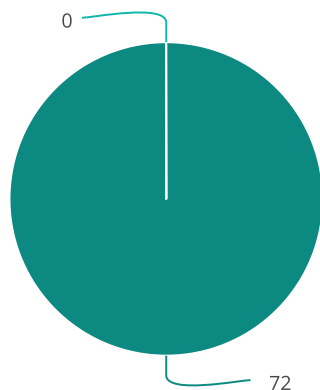
## IPOs \*

Year to date

Number of transactions



Total Value (USDm)



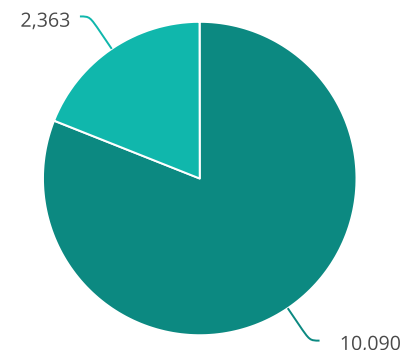
## FOLLOW-ON \*

Year to date

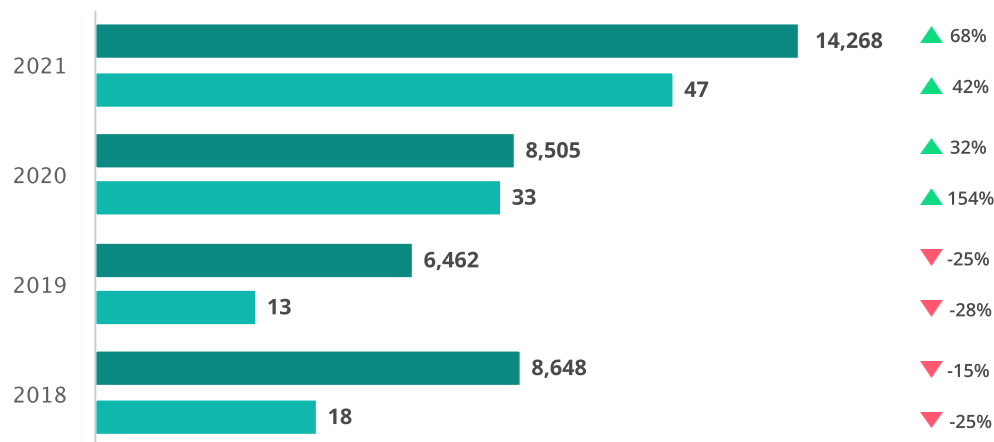
Number of transactions



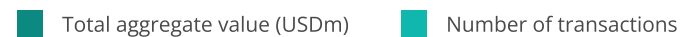
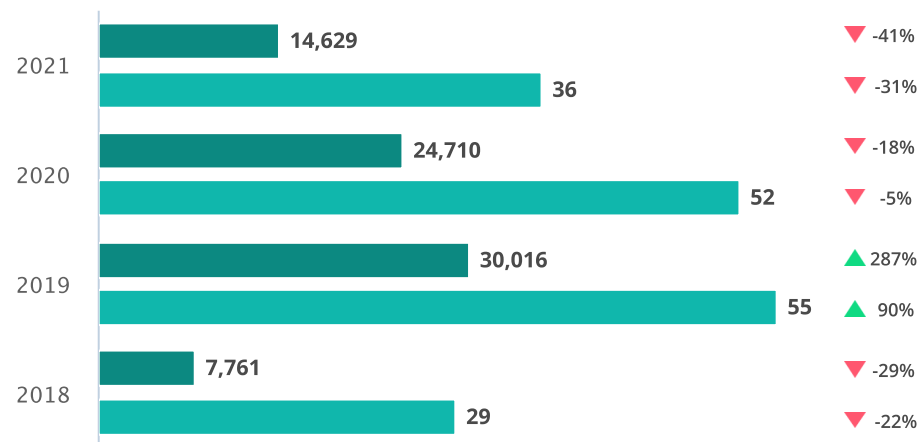
Total Value (USDm)



Last Four Years (Jan-Dec)



Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

\* Includes transactions acted by Latin American companies in Latin America or abroad.



## LARGEST TRANSACTIONS OF THE MONTH



## MERGERS &amp; ACQUISITIONS

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Greenwind	Argentina	<b>20.04.09 Wind Power</b> 20 Energy & Utilities / 20.04 Renewable Energy	Pampa Energía	Private Shareholders Argentina I	20.50	<a href="#">▶</a>

## VENTURE CAPITAL

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Geopagos	Argentina	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry-Specific Software	Riverwood Capital, Endeavor Catalyst		35.00	<a href="#">▶</a>
Koibanx	Argentina	<b>40.03.02 Business, Productivity &amp; Workflow Software</b> 40 Information Technology / 40.03 Internet, Software & IT Services	G2 Investimentos e Participações, Kalonia Venture Partners, INNOGEN Venture Capital, Borderless Capital, Algorand		22.00	<a href="#">▶</a>
Pomelo	Argentina	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry-Specific Software	Private Shareholders I, Index Ventures, Monashees, Clocktower Technology Ventures, Alter Venture Partners, Latitud Ventures, Insight Venture		15.00	<a href="#">▶</a>
Mudafy	Argentina	<b>25.03.03 Real Estate Services</b> 25 Financial Services / 25.03 Real Estate	Private Shareholders I, Founders Fund		10.00	<a href="#">▶</a>
Quaddro	Brazil	<b>40.03.06 Hosting, Data Storage &amp; Processing</b> 40 Information Technology / 40.03 Internet, Software & IT Services	Valor Capital Group, NXTP Venture, Private Shareholders Brazil I, Grão Venture Capital, Bridge Partners Latam		3.28	<a href="#">▶</a>



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## MERGERS &amp; ACQUISITIONS

Target	Country	Sector	Buyer	Seller	Value (USDm)	
iFood	Brazil	<b>15.05.08 Food &amp; Beverage Retail</b> 15 Consumer Products & Services / 15.05 Distribution & Retail	Mobile	Just Eat	1,808.96	<a href="#">▶</a>
São Paulo BTS Locação de Torres, São Paulo Locação de Torres	Brazil	<b>35.06.01 Heavy Machinery &amp; Equipment Distribution</b> 35 Industrials / 35.06 Industrial Services	SBA Torres Brasil	GTS Luxco, GTS SAT	725.00	<a href="#">▶</a>
Concessão aeroporto de Congonhas, Concessão aeroportos em Mato Grosso do Sul, Concessão aeroportos em Minas Gerais, Concessão aeroportos no Pará	Brazil	<b>35.09.01 Aerodromes &amp; Airports</b> 35 Industrials / 35.09 Transport Infrastructure	Aena	Governo Federal	471.92	<a href="#">▶</a>
SPE - Sites de infraestrutura de telecomunicações	Brazil	<b>60.01.03 Telecoms Towers &amp; Infrastructure</b> 60 Telecommunications / 60.01 Telecommunications & Networking Hardware	NK 108 Empreendimentos e Participações	Oi	329.53	<a href="#">▶</a>
SPE Complexo Eólico Ventos do Araripe	Brazil	<b>20.04.09 Wind Power</b> 20 Energy & Utilities / 20.04 Renewable Energy	AES Brasil Energia	Cubico Brasil	215.32	<a href="#">▶</a>

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Target	Country	Sector	Buyer	Seller	Value (USDm)	
Green PCR	Brazil	<b>35.04.04 Plastic Containers &amp; Packaging</b> 35 Industrials / 35.04 Containers & Packaging	EB Capital	Private Shareholders Brazil I	39.85	<a href="#">▶</a>
e-Auditoria	Brazil	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry-Specific Software	Concept Investimentos	Private Shareholders Brazil I	25.52	<a href="#">▶</a>
Automalógica	Brazil	<b>40.02.04 Energy Industry Software</b> 40 Information Technology / 40.02 Industry-Specific Software	GEF Brasil Investimentos (Global Environment Fund)		15.70 (Approx.)	<a href="#">▶</a>



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## VENTURE CAPITAL

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Dr. Consulta	Brazil	<b>30.03.02 Clinics &amp; Primary Care</b> <i>30 Healthcare / 30.03 Healthcare Facilities &amp; Services</i>	Madrone Capital Partners, Lightrock, Kamaroopin		33.01	<a href="#">➤</a>
Pagaleve	Brazil	<b>25.01.04 Consumer Finance</b> <i>25 Financial Services / 25.01 Banking &amp; Investment</i>	Salesforce Ventures, Entrée Capital, Scale-Up Ventures, Founder Collective, OIF Ventures, Janeiro Energy		25.90	<a href="#">➤</a>
Caju	Brazil	<b>10.01.99 Other Business &amp; Professional Support Services</b> <i>10 Business Services / 10.01 Business &amp; Professional Support Services</i>	Valor Capital Group, FJ Labs, K1 Investment Management, Caravela Capital, Clocktower Technology Ventures		25.00	<a href="#">➤</a>
Koibanx	Argentina	<b>40.03.02 Business, Productivity &amp; Workflow Software</b> <i>40 Information Technology / 40.03 Internet, Software &amp; IT Services</i>	G2 Investimentos e Participações, Kalonia Venture Partners, INNOGEN Venture Capital, Borderless Capital, Algorand		22.00	<a href="#">➤</a>
Klavi	Brazil	<b>40.02.07 Financial Software</b> <i>40 Information Technology / 40.02 Industry-Specific Software</i>	GSR Ventures, Parallax Ventures, Iporanga Ventures, Vivo Ventures, CIP		15.00	<a href="#">➤</a>

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## MERGERS &amp; ACQUISITIONS

Target	Country	Sector	Buyer	Seller	Value (USDm)	
NS Agro	Chile	<b>25.04.03 Holding Companies / Financial Holding Companies</b> <i>25 Financial Services / 25.04 Other Financial Services</i>	Sariri Investments 2017	Private Shareholders I, Norte Sur	110.00 (Approx.)	<a href="#">▶</a>
Inersa (Innovación Energía)	Chile	<b>20.03.08 Natural Gas (NG) Power Generation</b> <i>20 Energy &amp; Utilities / 20.03 Power Generation &amp; Electric Utilities</i>	Gasco	Enlasa (Energía Latina)	15.60	<a href="#">▶</a>
Terminal Gas Caldera	Chile	<b>20.02.07 Oil &amp; Gas Storage, Distribution &amp; Retail (Downstream)</b> <i>20 Energy &amp; Utilities / 20.02 Oil, Gas &amp; Consumable Fuels</i>	Gasco	Enlasa (Energía Latina)	1.96	<a href="#">▶</a>
Terreno Puerto Montt	Chile	<b>25.03.99 Other Real Estate</b> <i>25 Financial Services / 25.03 Real Estate</i>	Private Shareholders I	City Express	1.07	<a href="#">▶</a>
SunRoof	Chile	<b>40.04.03 Semiconductors</b> <i>40 Information Technology / 40.04 Semiconductors &amp; Electronic Components</i>	Lorentzen Investment Group	-	1.00	<a href="#">▶</a>

## VENTURE CAPITAL

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Cordada	Chile	<b>25.01.05 Corporate, Sovereign &amp; Trade Finance</b> <i>25 Financial Services / 25.01 Banking &amp; Investment</i>	IDB Invest		15.00	<a href="#">▶</a>
Plerk	Mexico	<b>40.02.99 Other Industry-Specific Software</b> <i>40 Information Technology / 40.02 Industry-Specific Software</i>	Private Shareholders I, 500 Global, Magma Partners, Upload Ventures		12.00	<a href="#">▶</a>
Pura Mente	Argentina	<b>40.02.06 Entertainment &amp; Gaming Software</b> <i>40 Information Technology / 40.02 Industry-Specific Software</i>	Start-Up Chile, Goodwater Capital, 500Startups México, Newtype Ventures		1.30	<a href="#">▶</a>
Reverso	Chile	<b>40.03.05 E-Commerce Software</b> <i>40 Information Technology / 40.03 Internet, Software &amp; IT Services</i>	Private Shareholders I, Grupo Prisma, Genesis Ventures, Hero Ventures		1.10	<a href="#">▶</a>



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## MERGERS &amp; ACQUISITIONS

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Home Capital	Colombia	<b>25.03.03 Real Estate Services</b> <i>25 Financial Services / 25.03 Real Estate</i>	Grupo Bancolombia	Private Shareholders Colombia I	3.00	<a href="#">▶</a>
Asisfarma	Colombia	<b>30.01.03 Pharmaceutical R&amp;D, Manufacturing &amp; Distribution</b> <i>30 Healthcare / 30.01 Biotechnology &amp; Pharmaceuticals</i>	Operadora de Centro Mezclas	Private Shareholders Colombia I	1.37	<a href="#">▶</a>

## VENTURE CAPITAL

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Home Capital	Colombia	<b>25.03.03 Real Estate Services</b> <i>25 Financial Services / 25.03 Real Estate</i>	Grupo Bancolombia		3.00	<a href="#">▶</a>
doc - doc	Colombia	<b>30.04.05 Remote Healthcare Software</b> <i>30 Healthcare / 30.04 Healthcare Information &amp; Cardio Health Technology Systems</i>			1.00 (Approx.)	<a href="#">▶</a>



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## MERGERS &amp; ACQUISITIONS

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Risoul	Mexico	<b>35.07.07 Industrial Machinery &amp; Equipment</b> 35 Industrials / 35.07 Manufacturing	RS Group	Private Shareholders Mexico I	275.00	
Inmueble en Tlaquepaque	Mexico	<b>25.03.99 Other Real Estate</b> 25 Financial Services / 25.03 Real Estate	Fibra Educa	Private Shareholders I	8.82	
Juanfutbol	Mexico	<b>15.10.08 Sports, Recreation &amp; Entertainment</b> 15 Consumer Products & Services / 15.10 Travel, Hospitality & Leisure	Playmaker	Private Shareholders Mexico I	2.80	
Terreno en Cancún	Mexico	<b>25.03.99 Other Real Estate</b> 25 Financial Services / 25.03 Real Estate	Private Shareholders I	City Express	1.70	
Asisfarma	Colombia	<b>30.01.03 Pharmaceutical R&amp;D, Manufacturing &amp; Distribution</b> 30 Healthcare / 30.01 Biotechnology & Pharmaceuticals	Operadora de Centro Mezclas	Private Shareholders Colombia I	1.37	

## VENTURE CAPITAL

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Clara	Mexico	<b>25.01.05 Corporate, Sovereign &amp; Trade Finance</b> 25 Financial Services / 25.01 Banking & Investment	Goldman Sachs		150.00	
Kontempo	Mexico	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry-Specific Software	Upper90 Capital Management		25.00	
DD360	Mexico	<b>25.01.04 Consumer Finance</b> 25 Financial Services / 25.01 Banking & Investment	Creation Investments Capital Management		25.00	
Plerk	Mexico	<b>40.02.99 Other Industry-Specific Software</b> 40 Information Technology / 40.02 Industry-Specific Software	Private Shareholders I, 500 Global, Magma Partners, Upload Ventures		12.00	
Miferia	Mexico	<b>40.03.05 E-Commerce Software</b> 40 Information Technology / 40.03 Internet, Software & IT Services	Tiger Global Management, Bain Capital, Canary, Latitud Ventures, Asymmetric Capital Partners		7.00	



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## MERGERS & ACQUISITIONS

Target	Country	Sector	Buyer	Seller	Value (USDm)	
DynamiCall	Peru	<b>10.01.01 BPO/Outsource Services</b> <i>10 Business Services / 10.01 Business &amp; Professional Support Services</i>	Webhelp	Private Shareholders Peru I	30.00	

## VENTURE CAPITAL

Target	Country	Sector	Buyer	Seller	Value (USDm)	
Lima Bikes	Peru	<b>25.01.04 Consumer Finance</b> <i>25 Financial Services / 25.01 Banking &amp; Investment</i>	Private Shareholders United States I		15.00	



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## DEAL OF THE MONTH

## January

Target: SPV Fibra Óptica  
 Buyer: InfraCo  
 Value: USD 500.00m

## February

Target: Itaú Corpbanca Colombia  
 Buyer: Itaú CorpBanca, Itaú Holding Colombia  
 Value: USD 414.14m

## March

Target: Enel Green Power  
 Colombia, Enel-Codensa, Essa2  
 Buyer: Emgesa  
 Value: USD 8,915.43m

## April

Target: Alambres y Cables Tecnicos Alcatek, Cedetec, Centelsa, Cobres De Colombia, Esg Industriales, Takami Investments  
 Buyer: Nexans  
 Value: USD 225.00m

## May

Target: BAC Holding International  
 Buyer: Rendifin  
 Value: USD 362.49m

## June

Target: AELA Group  
 Buyer: Innergex  
 Value: USD 685.60m

## July

Target: GNL Quintero  
 Buyer: EIG Global Energy Partners, Fluxys  
 Value: USD 1,154.19m (Approx.)

## August

Target: Cartera de 3.800 torres de telecomunicaciones  
 Buyer: Phoenix Tower International Chile  
 Value: USD 930.00m

## Cartera de 3.800 torres de telecomunicaciones

Phoenix Tower International acquires 3,800 telecoms towers in Chile

 Full Transaction Details

## Parties

**Target:** Cartera de 3.800 torres de telecomunicaciones

**Description:** Portfolio of 3,800 telecommunications towers.

Buyer	%
Phoenix Tower International Chile	-
<b>Ultimate Owner (Buyer)</b>	
Phoenix Tower International	

Seller	%
WOM	-

## FINANCIAL DATA

Total Value	Payment
USD 930.00m	(Cash) USD 930.00m

## Advisors / Due Diligence

Parties	Financial Advisory	People
Phoenix Tower International	Scotiabank	
WOM	Citi	
Parties	Legal Advisory	People
Phoenix Tower International	Greenberg Traurig	
Phoenix Tower International	Simpson Thacher & Bartlett US	
Phoenix Tower International	Choate Hall & Stewart	
Phoenix Tower International	Barros Silva Varela & Vigil Abogados	
WOM	Allen & Overy US	
WOM	Albagli Zaliasnik Attorneys	



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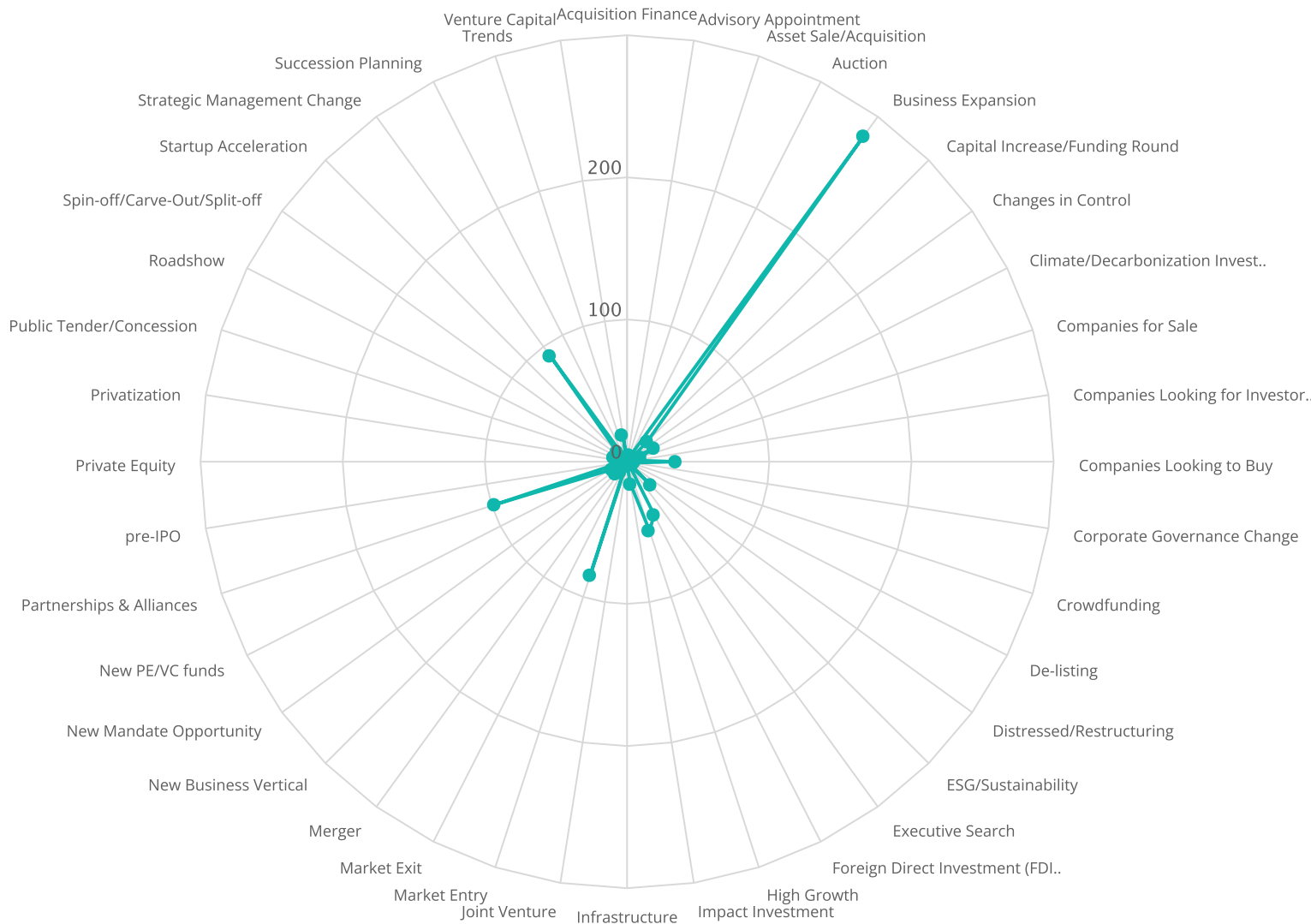
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# TTR RADAR

FORWARD-LOOKING INTELLIGENCE

## Opportunities by Intelligence Type and Volume - August 2022



Identify early stage M&A opportunities with TTR Radar, delivering actionable proprietary and aggregated intelligence.

### TTR RADAR

Aggregated Intelligence

**WOM Colombia** appoints **Aldo Vidal** Vice President of Marketing [➔](#)

### TTR RADAR

Proprietary Intelligence [★](#)

**Nint - Natural Intelligence** to grow through acquisitions to become regional ESG player [➔](#)



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Legal Advisors  
Dealmakers

# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

## Financial Advisors

### By total value of transactions

Ranking 2022	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Banco Itaú BBA	117.89	1	*	*	117.89	-
2	Lazard	28.80	1	*	*	-	28.80

### By nº of transactions

Ranking 2022	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	Banco Itaú BBA	1	117.89	*	*	1	-
2	Lazard	1	28.80	*	*	-	1
3	Arcano Partners	1	-	*	*	1	-
3	Attalea Partners	1	-	*	*	-	1
3	Roland Berger Strategy Consultants	1	-	*	*	-	1

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

In the event of a tie, the following criteria apply: for a tie between two advisors with the same deal volume (number of transactions), the advisor with the greater deal value prevails; for a tie between two advisors with the same deal value, the advisor with the greater deal volume prevails. In the event of a tie between two advisors with the same deal volume and deal value, advisors share a ranking and are listed in alphabetical order.

For transactions in which the same advisor represents both buyer and target or seller, the deal is credited only once as buy-side advisory mandate. Sell-side rankings include advisory mandates for the targets and sellers.

\* Advisor didn't place in the previous year's ranking

All transactions and financial data are available at [www.TTRecord.com](http://www.TTRecord.com).

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## Legal Advisors

By total value of transactions

Ranking 2022	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Tavarone, Rovelli, Salim & Miani	665.00	1	*	*	-	665.00
2	Marval O'Farrell Mairal	248.30	9	1	-50.34	219.50	28.80
3	Beccar Varela	215.20	2	3	-4.36	-	215.20
4	Bruchou, Fernández Madero & Lombardi	28.80	4	10	*	28.80	-
5	Tanoira Cassagne Abogados	3.00	4	8	50.00	-	3.00

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## Legal Advisors

By n° of transactions

Ranking 2022	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation n° Of transactions	Buy-Side	Sell-Side
1	Marval O'Farrell Mairal	9	248.30	1	5	7	2
2	Bruchou, Fernández Madero & Lombardi	4	28.80	10	3	3	1
3	Tanoira Cassagne Abogados	4	3.00	9	3	1	3
4	DLA Piper Argentina	4	-	2	2	2	2
5	Beccar Varela	2	215.20	5	1	-	2
6	EY Law Argentina	2	-	*	*	2	-
7	Tavarone, Rovelli, Salim & Miani	1	665.00	*	*	-	1
8	Aguirre Saravia & Gebhardt	1	-	*	*	-	1
8	Baker McKenzie Argentina	1	-	*	*	1	-
8	Bartolomé & Allemand	1	-	*	*	-	1
8	Bomchil	1	-	*	*	-	1
8	Brons & Salas Abogados	1	-	10	0	1	-
8	BT Abogados	1	-	*	*	-	1
8	Curtis, Mallet-Prevost, Colt & Mosle Argentina	1	-	*	*	-	1
8	Estudio Aranguren Abogados	1	-	*	*	-	1
8	Estudio Moltedo	1	-	*	*	-	1
8	MW Legal	1	-	*	*	1	-
8	Ortiz y Asociados	1	-	*	*	1	-
8	Pérez Alati Grondona Benites & Arntsen	1	-	3	-1	-	1
8	Sáenz Valiente & Asociados	1	-	*	*	1	-
8	Salimei, Guggini & Asociados	1	-	*	*	-	1
8	Tellería Abogados	1	-	*	*	-	1
8	WSC - Wiener Soto Caparrós	1	-	10	0	-	1

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## Dealmakers - Financial Advisor

By n° of transactions

Ranking 2022	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation n° Of transactions	Buy-Side	Sell-Side
1	<b>Borja Oria</b> ( <i>Arcano Partners</i> )	1	-	*	*	1	-
1	<b>Fernando Fontana</b> ( <i>Arcano Partners</i> )	1	-	*	*	1	-
1	<b>Unai Castañón</b> ( <i>Arcano Partners</i> )	1	-	*	*	1	-

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## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

### By total value of transactions

Ranking 2022	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Juan Pablo Bove</b> ( <i>Tavarone, Rovelli, Salim &amp; Miani</i> )	665.00	1	*	*	-	665.00
1	<b>Julián Razumny</b> ( <i>Tavarone, Rovelli, Salim &amp; Miani</i> )	665.00	1	*	*	-	665.00
1	<b>Nicolás Eliashev</b> ( <i>Tavarone, Rovelli, Salim &amp; Miani</i> )	665.00	1	*	*	-	665.00
2	<b>Ramón Moyano</b> ( <i>Beccar Varela</i> )	207.00	1	2	-8.00	-	207.00
2	<b>Cristian Bittel</b> ( <i>Marval O'Farrell Mairal</i> )	207.00	1	1	-58.60	207.00	-
3	<b>Barbara V. Ramperti</b> ( <i>Marval O'Farrell Mairal</i> )	28.80	3	1	-94.24	-	28.80
4	<b>Estanislao H. Olmos</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	28.80	2	8	*	28.80	-
5	<b>Exequiel H. Buenaventura</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	28.80	1	8	*	28.80	-
5	<b>Gabriel Lozano</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	28.80	1	8	*	28.80	-
5	<b>Ignacio Minorini Lima</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	28.80	1	8	*	28.80	-
5	<b>Juan Zocca</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	28.80	1	8	*	28.80	-
5	<b>Fernando Montes de Oca</b> ( <i>Marval O'Farrell Mairal</i> )	28.80	1	1	-94.24	-	28.80
5	<b>Juan M. López Mañan</b> ( <i>Marval O'Farrell Mairal</i> )	28.80	1	1	-94.24	-	28.80
5	<b>Rodrigo F. García</b> ( <i>Marval O'Farrell Mairal</i> )	28.80	1	1	-94.24	-	28.80
6	<b>Luis E. Lucero</b> ( <i>Marval O'Farrell Mairal</i> )	12.50	1	1	-97.50	12.50	-
7	<b>Alejandro Poletto</b> ( <i>Beccar Varela</i> )	8.20	1	2	-96.36	-	8.20
7	<b>Daniel Seoane</b> ( <i>Beccar Varela</i> )	8.20	1	2	-96.36	-	8.20
8	<b>Bernardo Cassagne</b> ( <i>Tanoira Cassagne Abogados</i> )	3.00	2	6	50.00	-	3.00
8	<b>Manuel Tanoira</b> ( <i>Tanoira Cassagne Abogados</i> )	3.00	2	6	50.00	-	3.00

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL.

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# RANKING YEAR TO DATE

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## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By nº of transactions

Ranking 2022	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Barbara V. Ramperti</b> ( <i>Marval O'Farrell Mairal</i> )	3	28.80	1	0	2	1
2	<b>Antonio Arias Etchebarne</b> ( <i>DLA Piper Argentina</i> )	3	-	2	1	2	1
3	<b>Estanislao H. Olmos</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	2	28.80	8	1	1	1
4	<b>Bernardo Cassagne</b> ( <i>Tanoira Cassagne Abogados</i> )	2	3.00	7	1	-	2
4	<b>Manuel Tanoira</b> ( <i>Tanoira Cassagne Abogados</i> )	2	3.00	7	1	1	1
5	<b>Jorge Garnier</b> ( <i>EY Law Argentina</i> )	2	-	*	*	2	-
5	<b>Pablo R. García Morillo</b> ( <i>Marval O'Farrell Mairal</i> )	2	-	1	-1	2	-
6	<b>Juan Pablo Bove</b> ( <i>Tavarone, Rovelli, Salim &amp; Miani</i> )	1	665.00	*	*	-	1
6	<b>Julián Razumny</b> ( <i>Tavarone, Rovelli, Salim &amp; Miani</i> )	1	665.00	*	*	-	1
6	<b>Nicolás Eliashev</b> ( <i>Tavarone, Rovelli, Salim &amp; Miani</i> )	1	665.00	*	*	-	1
7	<b>Ramón Moyano</b> ( <i>Beccar Varela</i> )	1	207.00	4	0	-	1
7	<b>Cristian Bittel</b> ( <i>Marval O'Farrell Mairal</i> )	1	207.00	1	-2	1	-
8	<b>Exequiel H. Buenaventura</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	1	28.80	8	0	1	-
8	<b>Gabriel Lozano</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	1	28.80	8	0	1	-
8	<b>Ignacio Minorini Lima</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	1	28.80	8	0	1	-
8	<b>Juan Zocca</b> ( <i>Bruchou, Fernández Madero &amp; Lombardi</i> )	1	28.80	8	0	1	-
8	<b>Fernando Montes de Oca</b> ( <i>Marval O'Farrell Mairal</i> )	1	28.80	1	-2	-	1
8	<b>Juan M. López Mañan</b> ( <i>Marval O'Farrell Mairal</i> )	1	28.80	1	-2	-	1
8	<b>Rodrigo F. García</b> ( <i>Marval O'Farrell Mairal</i> )	1	28.80	1	-2	-	1
9	<b>Luis E. Lucero</b> ( <i>Marval O'Farrell Mairal</i> )	1	12.50	1	-2	1	-
10	<b>Alejandro Poletto</b> ( <i>Beccar Varela</i> )	1	8.20	4	0	-	1
10	<b>Daniel Seoane</b> ( <i>Beccar Varela</i> )	1	8.20	4	0	-	1

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## Financial Advisors

By total value of transactions

Ranking 2022	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	BTG Pactual	11,452.24	52	1	-44.73	8,773.75	2,678.49
2	Banco Bradesco BBI	7,682.31	34	6	222.19	7,042.41	639.90
3	Banco Itaú BBA	6,071.10	34	2	-56.28	4,612.94	1,458.16
4	Olimpia Partners	3,083.42	2	22	1,142.04	-	3,083.42
5	Banco Safra	2,200.00	1	24	855.23	2,200.00	-
6	Scotiabank	2,166.49	2	*	*	696.49	1,470.00
7	Bank of America	1,789.67	4	8	32.61	1,789.67	-
8	Goldman Sachs	1,677.51	3	17	192.56	-	1,677.51
9	Canaccord Genuity	1,537.40	2	*	*	67.40	1,470.00
10	Citigroup	1,530.07	2	4	-83.04	1,530.07	-

By n° of transactions

Ranking 2022	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation n° Of transactions	Buy-Side	Sell-Side
1	BTG Pactual	52	11,452.24	2	-7	34	18
2	Banco Bradesco BBI	34	7,682.31	1	-26	29	5
3	Banco Itaú BBA	34	6,071.10	3	6	16	18
4	IGC Partners	14	47.47	5	-10	1	13
5	RGS Partners	9	340.72	14	3	-	9
6	IT Investimentos	9	60.84	7	-3	4	5
7	XP	8	1,142.75	9	-1	4	4
8	BR Partners	8	351.00	8	-3	2	6
9	Vinci Partners	7	178.53	4	-17	5	2
10	Seneca Evercore	7	86.03	*	*	-	7

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## Legal Advisors

### By total value of transactions

Ranking 2022	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	BMA – Barbosa Müssnich Aragão	9,036.48	29	7	58.38	2,330.85	6,705.63
2	Demarest Advogados	6,937.56	30	12	279.35	4,736.39	2,201.16
3	Machado, Meyer, Sendacz e Opice Advogados	5,791.70	39	6	-10.58	1,664.27	4,127.43
4	Tauil & Chequer Advogados Associado a Mayer Brown	5,609.75	17	27	1,531.88	5,414.04	195.71
5	Lefosse Advogados	5,270.73	44	2	-64.80	4,552.78	717.95
6	Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	5,191.53	38	1	-74.36	3,824.26	1,367.27
7	Pinheiro Neto Advogados	4,811.20	35	3	-66.61	929.93	3,881.26
8	TozziniFreire Advogados	4,810.14	48	15	398.95	4,422.38	387.76
9	Trindade Sociedade de Advogados	3,083.42	2	42	2,820.73	3,083.42	-
10	Cescon, Barrieu Flesch & Barreto Advogados	2,526.69	29	10	-8.47	2,341.41	185.28

### By nº of transactions

Ranking 2022	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	Bronstein Zilberberg Chueiri & Potenza Advogados	82	1,390.97	1	0	25	57
2	FM/Derraik Advogados	69	694.70	4	7	50	19
3	TozziniFreire Advogados	48	4,810.14	14	24	32	16
4	Lefosse Advogados	44	5,270.73	8	0	25	19
5	Machado, Meyer, Sendacz e Opice Advogados	39	5,791.70	6	-10	23	16
6	Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	38	5,191.53	2	-27	25	13
7	Pinheiro Neto Advogados	35	4,811.20	3	-27	19	16
8	Demarest Advogados	30	6,937.56	9	-11	20	10
9	Madrona Advogados	30	1,869.90	11	4	12	18
10	BMA – Barbosa Müssnich Aragão	29	9,036.48	5	-24	12	17

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## Dealmakers - Financial Advisor

By total value of transactions

Ranking 2022	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Jean Marc Dreyer</b> ( <i>Banco Safra</i> )	2,200.00	1	*	*	2,200.00	-
1	<b>Otavio Vasconcelos de Azevedo</b> ( <i>Banco Safra</i> )	2,200.00	1	*	*	2,200.00	-
2	<b>Frederico Kuhlmann</b> ( <i>KPMG Brasil</i> )	725.00	1	*	*	725.00	-
2	<b>José Carlos Alves Simões</b> ( <i>KPMG Brasil</i> )	725.00	1	*	*	725.00	-
2	<b>Luís Wolf</b> ( <i>KPMG Brasil</i> )	725.00	1	*	*	725.00	-
3	<b>Guilherme Stuart</b> ( <i>RGS Partners</i> )	332.73	5	21	824.43	-	332.73
4	<b>Fabio Jamra</b> ( <i>RGS Partners</i> )	324.30	2	21	801.00	-	324.30
5	<b>Felipe Bittencourt</b> ( <i>Vinci Partners Assessoria Financeira</i> )	178.53	7	2	-81.45	128.20	50.33
5	<b>Ricardo Moor Whitaker de Assumpção</b> ( <i>Vinci Partners Assessoria Financeira</i> )	178.53	7	2	-81.45	128.20	50.33
6	<b>Daniel Baldin</b> ( <i>Pulsar Invest</i> )	155.40	1	36	1,958.11	-	155.40
6	<b>Yuri Keiserman</b> ( <i>Pulsar Invest</i> )	155.40	1	36	1,958.11	-	155.40
7	<b>Paolo Sergio Pellegrini</b> ( <i>Rothschild</i> )	84.60	1	*	*	-	84.60
8	<b>Rodrigo Mello</b> ( <i>Seneca Evercore</i> )	70.21	2	*	*	-	70.21
9	<b>Bruna Vianna</b> ( <i>Acorn Advisory</i> )	62.98	4	*	*	-	62.98
9	<b>Philippe Mari</b> ( <i>Acorn Advisory</i> )	62.98	4	*	*	-	62.98
10	<b>Gustavo Barros</b> ( <i>IT Investimentos</i> )	60.84	9	5	-78.74	21.00	39.84

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## Dealmakers - Financial Advisor

By nº of transactions

Ranking 2022	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Gustavo Barros</b> ( <i>IT Investimentos</i> )	9	60.84	4	-3	4	5
2	<b>Felipe Bittencourt</b> ( <i>Vinci Partners Assessoria Financeira</i> )	7	178.53	1	-17	5	2
2	<b>Ricardo Moor Whitaker de Assumpção</b> ( <i>Vinci Partners Assessoria Financeira</i> )	7	178.53	1	-17	5	2
3	<b>Guilherme Stuart</b> ( <i>RGS Partners</i> )	5	332.73	18	3	-	5
4	<b>Daniel Wainstein</b> ( <i>Seneca Evercore</i> )	5	15.82	*	*	-	5
4	<b>Isaias Sznifer</b> ( <i>Seneca Evercore</i> )	5	15.82	*	*	-	5
5	<b>Bruna Vianna</b> ( <i>Acorn Advisory</i> )	4	62.98	*	*	-	4
5	<b>Philippe Mari</b> ( <i>Acorn Advisory</i> )	4	62.98	*	*	-	4
6	<b>Luiz Penno</b> ( <i>Ártica Investimentos</i> )	3	34.31	3	-10	-	3
7	<b>Carlos Santos</b> ( <i>Alvarez &amp; Marsal Brasil</i> )	3	-	21	1	3	-
7	<b>Fábio Pires</b> ( <i>Alvarez &amp; Marsal Brasil</i> )	3	-	21	1	3	-
7	<b>Pedro Scharam</b> ( <i>RGS Partners</i> )	3	-	18	1	-	3
8	<b>Fabio Jamra</b> ( <i>RGS Partners</i> )	2	324.30	18	0	-	2
9	<b>Rodrigo Mello</b> ( <i>Seneca Evercore</i> )	2	70.21	*	*	-	2
10	<b>Diego Batista</b> ( <i>Ártica Investimentos</i> )	2	34.31	3	-11	-	2

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## Dealmakers - Legal Advisors

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### By total value of transactions

Ranking 2022	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Daniel Szyfman</b> ( <i>Machado, Meyer, Sendacz e Opice Advogados</i> )	3,631.70	3	9	7.28	-	3,631.70
2	<b>Fernando Fernandes Xavier</b> ( <i>Machado, Meyer, Sendacz e Opice Advogados</i> )	3,580.00	2	9	5.76	-	3,580.00
3	<b>Carlos Barbosa Mello</b> ( <i>Lefosse Advogados</i> )	3,479.40	5	2	-66.63	3,400.00	79.40
4	<b>Andréa Caliento</b> ( <i>Lefosse Advogados</i> )	3,400.00	3	2	-67.39	3,400.00	-
5	<b>Henrique Vargas Gama Beloch</b> ( <i>BMA - Barbosa Müssnich Aragão</i> )	3,337.08	2	20	48.40	-	3,337.08
6	<b>Thiago Barbosa Sandim</b> ( <i>Demarest Advogados</i> )	3,083.42	1	47	209.76	3,083.42	-
6	<b>André Grunspun Pitta</b> ( <i>Trindade Sociedade de Advogados</i> )	3,083.42	1	*	*	3,083.42	-
7	<b>Rossana Fernandes Duarte</b> ( <i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i> )	2,413.68	3	1	-79.95	1,746.68	667.00
8	<b>Celso Grisi</b> ( <i>Tauil &amp; Chequer Advogados Associado a Mayer Brown</i> )	2,374.21	5	*	*	2,286.40	87.81
9	<b>Guido Vinci</b> ( <i>Tauil &amp; Chequer Advogados Associado a Mayer Brown</i> )	2,357.95	2	*	*	2,357.95	-
10	<b>Gustavo Lian Haddad</b> ( <i>Lefosse Advogados</i> )	2,350.00	2	2	-77.46	2,200.00	150.00

### By nº of transactions

Ranking 2022	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Rodrigo Menezes</b> ( <i>FM/Derraik Advogados</i> )	64	631.49	1	15	46	18
2	<b>Fabiana Fagundes</b> ( <i>FM/Derraik Advogados</i> )	60	675.05	1	11	45	15
3	<b>Pedro Ferreira</b> ( <i>FM/Derraik Advogados</i> )	45	427.16	1	-4	34	11
4	<b>Eduardo Zilberberg</b> ( <i>Bronstein Zilberberg Chueiri &amp; Potenza Advogados</i> )	38	760.11	10	25	6	32
5	<b>João Busin</b> ( <i>TozziniFreire Advogados</i> )	25	875.39	21	16	18	7
6	<b>Guilherme Peres Potenza</b> ( <i>Bronstein Zilberberg Chueiri &amp; Potenza Advogados</i> )	21	262.03	10	8	9	12
7	<b>Pedro Chueiri</b> ( <i>Bronstein Zilberberg Chueiri &amp; Potenza Advogados</i> )	17	509.67	10	4	5	12
8	<b>Juliane Piniano</b> ( <i>FM/Derraik Advogados</i> )	16	132.63	1	-33	9	7
9	<b>Sergio Bronstein</b> ( <i>Bronstein Zilberberg Chueiri &amp; Potenza Advogados</i> )	13	178.52	10	0	5	8
10	<b>Luiz Octavio Duarte Lopes</b> ( <i>Lefosse Advogados</i> )	11	866.99	14	0	6	5



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## Financial Advisors

By total value of transactions

Ranking 2022	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Citigroup	1,890.19	2	*	*	1,890.19	-
2	Bank of America	736.00	1	*	*	-	736.00
3	Credit Suisse Group	685.60	1	*	*	-	685.60
4	Banco Santander Perú	87.93	1	*	*	-	87.93
5	Landmark Alantra	60.00	1	8	189.57	-	60.00
6	Lazard	28.80	1	*	*	-	28.80
7	BTG Pactual	25.70	2	1	-99.17	-	25.70
8	Norgestión	18.40	1	*	*	-	18.40

By n° of transactions

Ranking 2022	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation n° Of transactions	Buy-Side	Sell-Side
1	Citigroup	2	1,890.19	*	*	2	-
2	BTG Pactual	2	25.70	1	-2	-	2
3	Bank of America	1	736.00	*	*	-	1
4	Credit Suisse Group	1	685.60	*	*	-	1
5	Banco Santander Perú	1	87.93	*	*	-	1
6	Landmark Alantra	1	60.00	9	0	-	1
7	Lazard	1	28.80	*	*	-	1
8	Norgestión	1	18.40	*	*	-	1
9	Bain & Company	1	-	*	*	1	-
9	Econsult	1	-	*	*	-	1
9	Evans & Evans	1	-	*	*	1	-
9	LXG Capital	1	-	*	*	-	1
9	ONEtoONE Corporate Finance	1	-	*	*	1	-
9	Banco Santander	1	-	3	-1	1	-



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## Legal Advisors

### By total value of transactions

Ranking 2022	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Carey	3,752.90	13	1	103.64	1,874.96	1,877.95
2	Claro y Cía. Abogados	1,759.96	8	5	35.94	-	1,759.96
3	Barros & Errázuriz	1,274.59	9	2	-28.32	1,274.59	-
4	Guerrero Olivos	1,157.54	2	6	29.41	1,157.54	-
5	Baker McKenzie Chile	1,154.19	1	*	*	-	1,154.19
6	DLA Piper Chile	704.30	7	4	-53.95	685.60	18.70
7	Baraona Marshall	414.14	1	*	*	414.14	-
8	Aninat Abogados	111.00	1	12	-51.74	111.00	-
9	Philippi, Prietocarrizosa Ferrero DU & Uría Chile	92.68	4	11	-64.63	92.68	-
10	CMS Carey & Allende	47.00	4	8	-92.17	17.00	30.00

### By nº of transactions

Ranking 2022	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	Carey	13	3,752.90	1	-5	9	4
2	Barros & Errázuriz	9	1,274.59	4	-2	5	4
3	Claro y Cía. Abogados	8	1,759.96	3	-5	6	2
4	DLA Piper Chile	7	704.30	5	-3	2	5
5	Cuatrecasas Chile	6	2.10	2	-8	2	4
6	Philippi, Prietocarrizosa Ferrero DU & Uría Chile	4	92.68	9	-2	3	1
7	CMS Carey & Allende	4	47.00	7	-5	1	3
8	Bofill Mir & Álvarez Jana Abogados BMAJ	4	20.91	*	*	-	4
9	Garrigues Chile	4	17.56	11	-1	3	1
10	NLD Abogados	3	10.00	27	2	1	2
10	Prieto y Cía Abogados	3	10.00	13	1	1	2

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## Dealmakers - Financial Advisor

By total value of transactions

Ranking 2022	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Fernando Fernández de Santaella</b> ( <i>Norgestión</i> )	18.40	1	*	*	-	18.40

By nº of transactions

Ranking 2022	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Fernando Fernández de Santaella</b> ( <i>Norgestión</i> )	1	18.40	*	*	-	1
2	<b>Alfonso Bryce</b> ( <i>LXG Capital</i> )	1	-	*	*	-	1
2	<b>Javier Zavala</b> ( <i>LXG Capital</i> )	1	-	*	*	-	1
2	<b>Alfonso Hernández Galindo</b> ( <i>ONEtoONE Corporate Finance</i> )	1	-	*	*	1	-
2	<b>Dominique Gazel-Anthoine</b> ( <i>ONEtoONE Corporate Finance</i> )	1	-	*	*	1	-
2	<b>Federico Forchielli</b> ( <i>ONEtoONE Corporate Finance</i> )	1	-	*	*	1	-

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

In the event of a tie, the following criteria apply: for a tie between two advisors with the same deal volume (number of transactions), the advisor with the greater deal value prevails; for a tie between two advisors with the same deal value, the advisor with the greater deal volume prevails. In the event of a tie between two advisors with the same deal volume and deal value, advisors share a ranking and are listed in alphabetical order.

For transactions in which the same advisor represents both buyer and target or seller, the deal is credited only once as buy-side advisory mandate. Sell-side rankings include advisory mandates for the targets and sellers.

\* Advisor didn't place in the previous year's ranking

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## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By total value of transactions

Ranking 2022	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Antonio V. Ortúzar, Jr.</b> ( <i>Baker McKenzie Chile</i> )	1,154.19	1	*	*	-	1,154.19
1	<b>Alejandro Chechilnitzky</b> ( <i>Guerrero Olivos</i> )	1,154.19	1	21	392.19	1,154.19	-
1	<b>Pedro Pellegrini</b> ( <i>Guerrero Olivos</i> )	1,154.19	1	21	392.19	1,154.19	-
1	<b>Sebastián Abogabir</b> ( <i>Guerrero Olivos</i> )	1,154.19	1	21	392.19	1,154.19	-
2	<b>Cristián Eyzaguirre</b> ( <i>Carey</i> )	1,061.11	2	6	-18.06	1,023.96	37.16
2	<b>Manuel José Garcés Contador</b> ( <i>Carey</i> )	1,061.11	2	6	-18.06	1,023.96	37.16
3	<b>Cristián Figueroa</b> ( <i>Carey</i> )	1,023.96	2	6	-20.93	1,023.96	-
4	<b>Juan José León Bustos</b> ( <i>Claro y Cía. Abogados</i> )	1,023.96	1	8	39.29	-	1,023.96
5	<b>Alejandra Daroch</b> ( <i>Carey</i> )	736.00	1	6	-43.17	736.00	-
5	<b>Eduardo Martín</b> ( <i>Carey</i> )	736.00	1	6	-43.17	736.00	-
5	<b>Francisco Ugarte</b> ( <i>Carey</i> )	736.00	1	6	-43.17	736.00	-
5	<b>Felipe Larraín</b> ( <i>Claro y Cía. Abogados</i> )	736.00	1	8	0.12	-	736.00
6	<b>Marco Salgado</b> ( <i>DLA Piper Chile</i> )	685.60	2	1	-51.54	685.60	-
7	<b>Claudio Lizana</b> ( <i>Carey</i> )	685.60	1	6	-47.06	-	685.60
7	<b>Fernando Noriega</b> ( <i>Carey</i> )	685.60	1	6	-47.06	-	685.60
8	<b>Juan Pablo Baraona</b> ( <i>Baraona Marshall</i> )	414.14	1	*	*	414.14	-
8	<b>Raúl Marshall</b> ( <i>Baraona Marshall</i> )	414.14	1	*	*	414.14	-
9	<b>Francisco Guzmán</b> ( <i>Carey</i> )	116.00	4	6	-91.04	115.00	1.00
10	<b>María Eugenia Sabbagh</b> ( <i>Aninat Abogados</i> )	111.00	1	*	*	111.00	-

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL.

League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

In the event of a tie, the following criteria apply: for a tie between two advisors with the same deal volume (number of transactions), the advisor with the greater deal value prevails; for a tie between two advisors with the same deal value, the advisor with the greater deal volume prevails. In the event of a tie between two advisors with the same deal volume and deal value, advisors share a ranking and are listed in alphabetical order.

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\* Advisor didn't place in the previous year's ranking

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## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By nº of transactions

Ranking 2022	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Francisco Guzmán</b> (Carey)	4	116.00	3	-3	3	1
2	<b>Matías Zegers</b> (DLA Piper Chile)	4	15.00	1	-4	-	4
3	<b>Diego Rodríguez Valdés</b> (CMS Carey & Allende)	3	47.00	4	-4	1	2
4	<b>Octavio Bofill</b> (Bofill Mir & Álvarez Jana Abogados BMAJ)	3	17.56	*	*	-	3
4	<b>Luis Felipe Merino Risopatrón</b> (Garrigues Chile)	3	17.56	17	1	2	1
5	<b>Josefina Yávar Celedón</b> (Cuatrecasas Chile)	3	1.10	2	-5	-	3
6	<b>Cristián Eyzaguirre</b> (Carey)	2	1,061.11	3	-5	1	1
6	<b>Manuel José Garcés Contador</b> (Carey)	2	1,061.11	3	-5	1	1
7	<b>Cristián Figueroa</b> (Carey)	2	1,023.96	3	-5	2	-
8	<b>Marco Salgado</b> (DLA Piper Chile)	2	685.60	1	-6	2	-
9	<b>José Pardo</b> (Carey)	2	37.16	3	-5	1	1
10	<b>Ana María Yuri</b> (Bofill Mir & Álvarez Jana Abogados BMAJ)	2	17.56	*	*	-	2
10	<b>José Miguel Rioseco</b> (Garrigues Chile)	2	17.56	17	0	2	-

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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## Financial Advisors

By total value of transactions

Ranking 2022	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	BTG Pactual	833.58	3	1	-82.68	-	833.58
2	Banco Bradesco BBI	833.58	1	9	*	833.58	-
2	Banco Itaú BBA	833.58	1	3	-77.39	-	833.58
2	Citigroup	833.58	1	*	*	833.58	-
3	GBS Finance Spain	8.95	1	*	*	-	8.95
4	MonteCarlo Banca de Inversión	8.71	1	*	*	-	8.71

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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## Financial Advisors

By nº of transactions

Ranking 2022	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	BTG Pactual	3	833.58	2	1	2	1
2	Estrategia en Acción	2	-	9	1	-	2
3	Banco Bradesco BBI	1	833.58	9	0	1	-
3	Banco Itaú BBA	1	833.58	4	0	-	1
3	Citigroup	1	833.58	*	*	1	-
4	GBS Finance Spain	1	8.95	*	*	-	1
5	MonteCarlo Banca de Inversión	1	8.71	*	*	-	1
6	44 Capital Finanças Corporativas	1	-	*	*	1	-
6	APOYO Finanzas Corporativas	1	-	*	*	1	-
6	Arcano Partners	1	-	*	*	-	1
6	EMH Consultores	1	-	*	*	-	1
6	Heritage Capital	1	-	*	*	1	-
6	Inverlink	1	-	3	-1	1	-
6	Latinvestco	1	-	*	*	1	-
6	LXG Capital	1	-	*	*	-	1
6	OMG	1	-	*	*	1	-
6	RIÓN M&A - Global M&A México	1	-	*	*	-	1

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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## Legal Advisors

By total value of transactions

Ranking 2022	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	DLA Piper Martinez Beltrán	3,362.49	14	8	5,810.72	3,362.49	-
2	Brigard Urrutia	1,194.46	21	4	-14.44	980.21	214.25
3	Philippi, Prietocarrizosa Ferrero DU & Uría	591.70	9	3	-70.58	3.70	588.00
4	Posse Herrera Ruiz	534.14	6	1	-89.37	20.00	514.14
5	Muñoz Tamayo & Asociados	334.00	2	*	*	-	334.00
6	Dentons Cárdenas & Cárdenas	110.00	7	11	816.66	100.00	10.00
7	Cuatrecasas Colombia	51.00	7	5	-93.17	3.00	48.00
8	RAD	35.00	4	10	116.05	-	35.00
9	Gómez-Pinzón	23.60	9	6	-95.73	23.60	-
10	Trazo Legal	20.00	1	*	*	-	20.00

By nº of transactions

Ranking 2022	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	Brigard Urrutia	21	1,194.46	2	6	14	7
2	DLA Piper Martinez Beltrán	14	3,362.49	3	0	11	3
3	Philippi, Prietocarrizosa Ferrero DU & Uría	9	591.70	4	-4	6	3
4	Gómez-Pinzón	9	23.60	6	3	4	5
5	Dentons Cárdenas & Cárdenas	7	110.00	8	3	4	3
6	Cuatrecasas Colombia	7	51.00	5	0	6	1
7	Posse Herrera Ruiz	6	534.14	1	-9	4	2
8	Garrigues Colombia	6	8.95	9	3	4	2
9	RAD	4	35.00	7	0	1	3
10	UH Abogados	4	3.00	13	2	2	2

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## Dealmakers - Financial Advisor

By total value of transactions

Ranking 2022	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>David Rangel Cortes</b> ( <i>MonteCarlo Banca de Inversión</i> )	8.71	1	*	*	-	8.71
1	<b>Fabián Cordero Acosta</b> ( <i>MonteCarlo Banca de Inversión</i> )	8.71	1	*	*	-	8.71

By nº of transactions

Ranking 2022	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>David Rangel Cortes</b> ( <i>MonteCarlo Banca de Inversión</i> )	1	8.71	*	*	-	1
1	<b>Fabián Cordero Acosta</b> ( <i>MonteCarlo Banca de Inversión</i> )	1	8.71	*	*	-	1
2	<b>Fernando Ruiz</b> ( <i>44 Capital Finanzas Corporativas</i> )	1	-	*	*	1	-
2	<b>Guilherme Steagall</b> ( <i>44 Capital Finanzas Corporativas</i> )	1	-	*	*	1	-
2	<b>Eduardo Campos</b> ( <i>APOYO Finanzas Corporativas</i> )	1	-	*	*	1	-
2	<b>Mauricio Concha Zegarra</b> ( <i>APOYO Finanzas Corporativas</i> )	1	-	*	*	1	-
2	<b>Álvaro Mateu</b> ( <i>Arcano Partners</i> )	1	-	*	*	-	1
2	<b>Borja Oria</b> ( <i>Arcano Partners</i> )	1	-	*	*	-	1
2	<b>Ignacio Marqués del Pecho</b> ( <i>Arcano Partners</i> )	1	-	*	*	-	1
2	<b>Edith María Hoyos</b> ( <i>EMH Consultores</i> )	1	-	*	*	-	1
2	<b>Mauricio Buenaventura</b> ( <i>Heritage Capital</i> )	1	-	*	*	1	-
2	<b>Alfonso Bryce</b> ( <i>LXG Capital</i> )	1	-	*	*	-	1
2	<b>Javier Zavala</b> ( <i>LXG Capital</i> )	1	-	*	*	-	1
2	<b>Alexander von Griesheim</b> ( <i>RIÓN M&amp;A - Global M&amp;A México</i> )	1	-	*	*	-	1
2	<b>Eugenio Fernández</b> ( <i>RIÓN M&amp;A - Global M&amp;A México</i> )	1	-	*	*	-	1

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## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

### By total value of transactions

Ranking 2022	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Camilo Martínez Beltrán</b> ( <i>DLA Piper Martinez Beltrán</i> )	3,162.49	2	21	7,575.94	3,162.49	-
2	<b>Nicolás Tirado Tirado</b> ( <i>Philippi, Prietocarrizosa Ferrero DU &amp; Uría</i> )	588.00	4	5	-68.59	-	588.00
3	<b>Jorge Di Terlizzi Breton</b> ( <i>Philippi, Prietocarrizosa Ferrero DU &amp; Uría</i> )	588.00	1	5	-68.59	-	588.00
4	<b>Jaime Robledo</b> ( <i>Brigard Urrutia</i> )	474.00	4	8	-44.03	474.00	-
5	<b>Carlos Urrutia Valenzuela</b> ( <i>Brigard Urrutia</i> )	414.14	1	8	-51.10	414.14	-
5	<b>Gabriel Sánchez</b> ( <i>Posse Herrera Ruiz</i> )	414.14	1	1	-88.90	-	414.14
5	<b>Juan David Velasco</b> ( <i>Posse Herrera Ruiz</i> )	414.14	1	1	-88.90	-	414.14
6	<b>Sergio Michelsen Jaramillo</b> ( <i>Brigard Urrutia</i> )	334.00	3	8	-60.56	334.00	-
7	<b>Diego Muñoz Tamayo</b> ( <i>Muñoz Tamayo &amp; Asociados</i> )	334.00	1	*	*	-	334.00
7	<b>Felipe Trias Visbal</b> ( <i>Muñoz Tamayo &amp; Asociados</i> )	334.00	1	*	*	-	334.00
8	<b>Tomás Holguín Mora</b> ( <i>Brigard Urrutia</i> )	202.97	4	8	-76.03	1.37	201.60
9	<b>Jaime Herrera</b> ( <i>Posse Herrera Ruiz</i> )	100.00	2	1	-97.32	-	100.00
10	<b>Jorge Neher</b> ( <i>Dentons Cárdenas &amp; Cárdenas</i> )	100.00	1	24	733.33	100.00	-

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1	<b>Darío Laguado Giraldo</b> ( <i>Brigard Urrutia</i> )	9	94.40	3	2	5	4
2	<b>Felipe Quintero</b> ( <i>DLA Piper Martinez Beltrán</i> )	6	-	1	-2	4	2
3	<b>Juan Felipe Vera</b> ( <i>Cuatrecasas Colombia</i> )	5	51.00	8	1	4	1
4	<b>Andrés Ordóñez Rizo</b> ( <i>Garrigues Colombia</i> )	5	8.95	24	3	4	1
5	<b>Nicolás Tirado Tirado</b> ( <i>Philippi, Prietocarrizosa Ferrero DU &amp; Uría</i> )	4	588.00	4	-2	2	2
6	<b>Jaime Robledo</b> ( <i>Brigard Urrutia</i> )	4	474.00	3	-3	4	-
7	<b>Tomás Holguín Mora</b> ( <i>Brigard Urrutia</i> )	4	202.97	3	-3	2	2
8	<b>Jeison Larrota Acevedo</b> ( <i>RAD</i> )	4	35.00	9	0	1	3
9	<b>Carlos Fernando Henao</b> ( <i>UH Abogados</i> )	4	3.00	24	2	2	2
10	<b>Sergio Michelsen Jaramillo</b> ( <i>Brigard Urrutia</i> )	3	334.00	3	-4	2	1

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## Financial Advisors

### By total value of transactions

Ranking 2022	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Bank of America	1,467.66	2	*	*	-	1,467.66
2	Deloitte México	1,329.85	1	*	*	-	1,329.85
3	Seale & Associates	993.00	2	*	*	-	993.00
4	J.P. Morgan Chase International Holdings	700.00	1	*	*	700.00	-
5	Banco Santander	225.00	3	6	99.68	-	225.00
6	Alvarez & Marsal	161.00	1	*	*	-	161.00
6	Rothschild	161.00	1	*	*	161.00	-

### By n° of transactions

Ranking 2022	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation n° Of transactions	Buy-Side	Sell-Side
1	Banco Santander	3	225.00	3	1	1	2
2	Bank of America	2	1,467.66	*	*	-	2
3	Seale & Associates	2	993.00	*	*	-	2
4	Rlón M&A - Global M&A México	2	-	*	*	-	2
5	Deloitte México	1	1,329.85	*	*	-	1
6	J.P. Morgan Chase International Holdings	1	700.00	*	*	1	-
7	Alvarez & Marsal	1	161.00	*	*	-	1
7	Rothschild	1	161.00	*	*	1	-
8	Evercore Partners	1	-	9	0	-	1
8	Heritage Capital	1	-	*	*	1	-
8	KPMG Advisory Services	1	-	*	*	1	-
8	Morgan Stanley	1	-	*	*	1	-
8	ONEtoONE Corporate Finance	1	-	*	*	1	-

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## Legal Advisors

### By total value of transactions

Ranking 2022	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Creel, García-Cuéllar, Aiza y Enríquez	2,210.76	37	3	65.23	1,545.59	665.17
2	Galicia Abogados	1,769.59	8	2	-64.78	-	1,769.59
3	Hogan Lovells México	1,329.85	1	*	*	1,329.85	-
4	Mijares, Angoitia, Cortés y Fuentes	965.40	5	1	-82.83	150.00	815.40
5	Santamarina y Steta Abogados	700.00	1	*	*	-	700.00
6	Sainz Abogados	439.74	1	*	*	439.74	-
7	DLA Piper Mexico	225.00	7	*	*	-	225.00
8	Greenberg Traurig México	225.00	3	15	3,649.98	225.00	-
9	Ritch Mueller	100.58	6	5	-73.71	25.00	75.58
10	Pérez Correa González	82.00	3	*	*	82.00	-

### By n° of transactions

Ranking 2022	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation n° Of transactions	Buy-Side	Sell-Side
1	Creel, García-Cuéllar, Aiza y Enríquez	37	2,210.76	1	12	27	10
2	Galicia Abogados	8	1,769.59	3	1	4	4
3	DLA Piper Mexico	7	225.00	*	*	2	5
4	Ritch Mueller	6	100.58	5	4	5	1
5	Mijares, Angoitia, Cortés y Fuentes	5	965.40	2	-2	3	2
6	Greenberg Traurig México	3	225.00	10	1	3	-
7	Pérez Correa González	3	82.00	*	*	2	1
8	Basham Ringe y Correa	3	-	4	0	3	-
9	Chevez Ruiz Zamarripa	2	25.00	*	*	-	2
10	Cuatrecasas México	2	-	*	*	2	-
10	Nader Hayaux & Goebel Abogados	2	-	7	0	1	1
10	White & Case México	2	-	6	0	1	1

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## Dealmakers - Financial Advisor

By nº of transactions

Ranking 2022	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Mauricio Buenaventura</b> ( <i>Heritage Capital</i> )	1	-	*	*	1	-
1	<b>Alfonso Hernández Galindo</b> ( <i>ONEtoONE Corporate Finance</i> )	1	-	*	*	1	-
1	<b>Dominique Gazel-Anthoine</b> ( <i>ONEtoONE Corporate Finance</i> )	1	-	*	*	1	-
1	<b>Federico Forchielli</b> ( <i>ONEtoONE Corporate Finance</i> )	1	-	*	*	1	-
1	<b>Alexander von Griesheim</b> ( <i>RIÓN M&amp;A - Global M&amp;A México</i> )	1	-	*	*	-	1
1	<b>Eduardo Meouchi</b> ( <i>RIÓN M&amp;A - Global M&amp;A México</i> )	1	-	*	*	-	1
1	<b>Eugenio Fernández</b> ( <i>RIÓN M&amp;A - Global M&amp;A México</i> )	1	-	*	*	-	1
1	<b>Martin Plettner</b> ( <i>RIÓN M&amp;A - Global M&amp;A México</i> )	1	-	*	*	-	1

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## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

### By total value of transactions

Ranking 2022	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Humberto Botti O.</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	1,500.00	2	6	141.94	1,500.00	-
2	<b>Hector Kuri</b> ( <i>Galicia Abogados</i> )	1,329.85	2	2	-72.93	-	1,329.85
3	<b>Christian Lippert</b> ( <i>Galicia Abogados</i> )	1,329.85	1	2	-72.93	-	1,329.85
3	<b>Guillermo Pérez Santiago</b> ( <i>Galicia Abogados</i> )	1,329.85	1	2	-72.93	-	1,329.85
3	<b>Juan Francisco Torres Landa Ruffo</b> ( <i>Hogan Lovells México</i> )	1,329.85	1	*	*	1,329.85	-
4	<b>Ricardo Maldonado Yañez</b> ( <i>Mijares, Angoitia, Cortés y Fuentes</i> )	965.40	2	1	-82.57	150.00	815.40
5	<b>Carlos Orcí Berea</b> ( <i>Mijares, Angoitia, Cortés y Fuentes</i> )	815.40	2	1	-85.28	-	815.40
6	<b>Patrick Meshoulam</b> ( <i>Mijares, Angoitia, Cortés y Fuentes</i> )	815.40	1	1	-85.28	-	815.40
7	<b>Eduardo González Irías</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	439.74	9	6	-29.07	-	439.74
8	<b>José Visoso</b> ( <i>Galicia Abogados</i> )	439.74	2	2	-91.05	-	439.74
9	<b>Federico Scheffler</b> ( <i>Galicia Abogados</i> )	439.74	1	2	-91.05	-	439.74
10	<b>Jorge Benejam</b> ( <i>DLA Piper Mexico</i> )	225.00	2	*	*	-	225.00
10	<b>Arturo Pérez-Estrada</b> ( <i>Greenberg Traurig México</i> )	225.00	2	*	*	225.00	-

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## Dealmakers - Legal Advisors

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### By nº of transactions

Ranking 2022	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Eduardo González Irías</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	9	439.74	1	1	7	2
2	<b>Diego Barrera Pieck</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	9	34.43	1	1	5	4
3	<b>Jorge Montaña Valdés</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	8	48.40	1	0	5	3
4	<b>Jean Michel Enriquez Dahlhaus</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	7	-	1	-1	4	3
5	<b>Carlos del Río Santiso</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	5	27.19	1	-3	5	-
6	<b>Iker I. Arriola</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	3	161.00	1	-5	2	1
7	<b>Juan José López de Silanes Molina</b> ( <i>Basham Ringe y Correa</i> )	3	-	14	1	3	-
8	<b>Humberto Botti O.</b> ( <i>Creel, García-Cuéllar, Aiza y Enríquez</i> )	2	1,500.00	1	-6	2	-
9	<b>Hector Kuri</b> ( <i>Galicia Abogados</i> )	2	1,329.85	8	-1	1	1
10	<b>Ricardo Maldonado Yañez</b> ( <i>Mijares, Angoitia, Cortés y Fuentes</i> )	2	965.40	3	-3	1	1

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## Financial Advisors

## By total value of transactions

Ranking 2022	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Bank of America	736.00	1	4	1,385.40	-	736.00
1	Citigroup	736.00	1	*	*	736.00	-
2	Scotiabank	300.00	2	*	*	-	300.00
3	Banco Santander Perú	87.93	1	6	*	-	87.93
4	BBVA	68.00	1	*	*	-	68.00

## By n° of transactions

Ranking 2022	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation n° Of transactions	Buy-Side	Sell-Side
1	Scotiabank	2	300.00	*	*	-	2
2	APOYO Finanzas Corporativas	2	-	*	*	2	-
2	LXG Capital	2	-	2	-1	-	2
3	Bank of America	1	736.00	4	-1	-	1
3	Citigroup	1	736.00	*	*	1	-
4	Banco Santander Perú	1	87.93	6	0	-	1
5	BBVA	1	68.00	*	*	-	1
6	Banco de Crédito del Perú (BCP)	1	-	*	*	1	-
6	Summa Asesores Financieros	1	-	*	*	-	1
6	UNE Asesores Financieros	1	-	3	-2	1	-

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## Legal Advisors

## By total value of transactions

Ranking 2022	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Rodrigo, Elías & Medrano Abogados	899.50	12	2	8.99	-	899.50
2	Rebaza, Alcázar & De Las Casas	736.00	7	15	*	736.00	-
3	García Sayán Abogados	300.00	4	*	*	-	300.00
4	Estudio Rubio Leguía Normand	300.00	3	7	134.85	300.00	-
5	Miranda & Amado Abogados	163.50	3	1	-84.13	-	163.50
6	Estudio Echeopar	163.50	1	6	-29.09	-	163.50
7	Philippi, Prietocarrizosa, Ferrero DU & Uría Perú	87.93	6	10	1.30	87.93	-
8	Cuatrecasas Perú	87.93	4	14	*	-	87.93
9	Payet, Rey, Cauvi, Pérez Abogados	87.93	3	9	-10.09	87.93	-
10	Estudio Muñiz	51.50	9	3	-92.99	21.50	30.00

## By nº of transactions

Ranking 2022	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	Rodrigo, Elías & Medrano Abogados	12	899.50	3	5	9	3
2	Estudio Muñiz	9	51.50	1	-3	6	3
3	Rebaza, Alcázar & De Las Casas	7	736.00	10	4	3	4
4	Philippi, Prietocarrizosa, Ferrero DU & Uría Perú	6	87.93	5	1	4	2
5	García Sayán Abogados	4	300.00	*	*	1	3
6	Cuatrecasas Perú	4	87.93	7	0	3	1
7	Estudio Rubio Leguía Normand	3	300.00	4	-3	2	1
8	Miranda & Amado Abogados	3	163.50	2	-8	1	2
9	Payet, Rey, Cauvi, Pérez Abogados	3	87.93	9	0	1	2
10	Garrigues Perú	3	15.00	13	2	2	1

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## Dealmakers - Financial Advisor

By total value of transactions

Ranking 2022	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>José Ignacio Valdez Mantero</b> (Scotiabank)	300.00	2	*	*	-	300.00
2	<b>Elian Terner</b> (Scotiabank)	300.00	1	*	*	-	300.00
2	<b>Jason Menard</b> (Scotiabank)	300.00	1	*	*	-	300.00

By nº of transactions

Ranking 2022	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>José Ignacio Valdez Mantero</b> (Scotiabank)	2	300.00	*	*	-	2
2	<b>Alfonso Bryce</b> (LXG Capital)	2	-	1	-1	-	2
2	<b>Javier Zavala</b> (LXG Capital)	2	-	1	-1	-	2
3	<b>Elian Terner</b> (Scotiabank)	1	300.00	*	*	-	1
3	<b>Jason Menard</b> (Scotiabank)	1	300.00	*	*	-	1
4	<b>Eduardo Campos</b> (APOYO Finanzas Corporativas)	1	-	*	*	1	-
4	<b>Mauricio Concha Zegarra</b> (APOYO Finanzas Corporativas)	1	-	*	*	1	-
4	<b>Juan Diego García</b> (Banco de Crédito del Perú (BCP))	1	-	*	*	1	-
4	<b>Ignacio Belaunde</b> (Scotiabank Perú)	1	-	*	*	-	1
4	<b>Ian Fry Cisneros</b> (UNE Asesores Financieros)	1	-	2	-2	1	-

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL.

League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

In the event of a tie, the following criteria apply: for a tie between two advisors with the same deal volume (number of transactions), the advisor with the greater deal value prevails; for a tie between two advisors with the same deal value, the advisor with the greater deal volume prevails. In the event of a tie between two advisors with the same deal volume and deal value, advisors share a ranking and are listed in alphabetical order.

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## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By total value of transactions

Ranking 2022	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2021	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Jorge Trelles</b> ( <i>Rodrigo, Elías &amp; Medrano Abogados</i> )	899.50	3	3	32.85	-	899.50
2	<b>Felipe Boisset</b> ( <i>Rebaza, Alcázar &amp; De Las Casas</i> )	736.00	3	23	*	736.00	-
3	<b>Sebastián Briceño</b> ( <i>Rodrigo, Elías &amp; Medrano Abogados</i> )	736.00	2	3	8.70	-	736.00
4	<b>Luis Gastañeta</b> ( <i>García Sayán Abogados</i> )	300.00	4	*	*	-	300.00
5	<b>Carlos Arata</b> ( <i>Estudio Rubio Leguía Normand</i> )	300.00	3	12	284.62	300.00	-
5	<b>Emil Ruppert</b> ( <i>Estudio Rubio Leguía Normand</i> )	300.00	3	12	284.62	300.00	-
5	<b>Gilberto Ramos</b> ( <i>Estudio Rubio Leguía Normand</i> )	300.00	3	12	284.62	300.00	-
5	<b>Luz María Pedraza</b> ( <i>Estudio Rubio Leguía Normand</i> )	300.00	3	12	284.62	300.00	-
6	<b>Bruno Amiel</b> ( <i>Miranda &amp; Amado Abogados</i> )	163.50	2	1	-83.44	-	163.50
7	<b>Enrique Felices Saavedra</b> ( <i>Miranda &amp; Amado Abogados</i> )	163.50	1	1	-83.44	-	163.50
7	<b>Fiorella Zumaeta</b> ( <i>Miranda &amp; Amado Abogados</i> )	163.50	1	1	-83.44	-	163.50
8	<b>Óscar Trelles de Belaunde</b> ( <i>Cuatrecasas Perú</i> )	87.93	3	20	*	-	87.93
8	<b>Guillermo Ferrero Álvarez-Calderón</b> ( <i>Philippi, Prietocarrizosa, Ferrero DU &amp; Uría Perú</i> )	87.93	3	10	1.30	87.93	-
9	<b>Juan Pablo Porto</b> ( <i>Cuatrecasas Perú</i> )	87.93	2	20	*	-	87.93
10	<b>Mauricio Olaya Nohra</b> ( <i>Estudio Muñiz</i> )	51.50	7	4	-90.94	21.50	30.00

This ranking was generated using transactions announced year-to-date in 2022. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL.

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## Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

## By nº of transactions

Ranking 2022	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2021	Variation nº Of transactions	Buy-Side	Sell-Side
1	<b>Mauricio Olaya Nohra</b> ( <i>Estudio Muñiz</i> )	7	51.50	1	1	4	3
2	<b>Luis Enrique Palacios</b> ( <i>Rodrigo, Elías &amp; Medrano Abogados</i> )	6	-	6	3	5	1
3	<b>Luis Gastañeta</b> ( <i>García Sayán Abogados</i> )	4	300.00	*	*	1	3
4	<b>Jorge Trelles</b> ( <i>Rodrigo, Elías &amp; Medrano Abogados</i> )	3	899.50	6	0	1	2
5	<b>Felipe Boisset</b> ( <i>Rebaza, Alcázar &amp; De Las Casas</i> )	3	736.00	23	2	2	1
6	<b>Carlos Arata</b> ( <i>Estudio Rubio Leguía Normand</i> )	3	300.00	8	0	2	1
6	<b>Emil Ruppert</b> ( <i>Estudio Rubio Leguía Normand</i> )	3	300.00	8	0	2	1
6	<b>Gilberto Ramos</b> ( <i>Estudio Rubio Leguía Normand</i> )	3	300.00	8	0	2	1
6	<b>Luz María Pedraza</b> ( <i>Estudio Rubio Leguía Normand</i> )	3	300.00	8	0	2	1
7	<b>Óscar Trelles de Belaunde</b> ( <i>Cuatrecasas Perú</i> )	3	87.93	4	-1	2	1
7	<b>Guillermo Ferrero Álvarez-Calderón</b> ( <i>Philippi, Prietocarrizosa, Ferrero DU &amp; Uría Perú</i> )	3	87.93	3	-2	1	2
8	<b>Ricardo de la Piedra</b> ( <i>Estudio Muñiz</i> )	3	30.00	1	-3	2	1
9	<b>Sebastián Briceño</b> ( <i>Rodrigo, Elías &amp; Medrano Abogados</i> )	2	736.00	6	-1	1	1
10	<b>Bruno Amiel</b> ( <i>Miranda &amp; Amado Abogados</i> )	2	163.50	5	-1	1	1

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