

# LATIN AMERICA

MONTHLY REPORT February 2024

# **DEAL OF THE MONTH**

Mexico Infrastructure Partners closes acquisition of 8.5 GW of combinedcycle gas plants from Iberdrola

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Where deals are made

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#### **OVERVIEW** $\bigcirc$

- (M&A\*, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS) \*\*
- Total Transaction Volume and Aggregate Value
- Deal Volume in Latin America
- Transactions by Size
- Leading Subsectors
- Cross-border deals

#### **PRIVATE EQUITY \*\*** (\$)

- Total Transaction Volume and Aggregate Value
- Leading Firms and Subsectors

#### **VENTURE CAPITAL \*\*** def

- Total Transaction Volume and Aggregate Value
- Leading Firms and Subsectors

#### ASSET ACQUISITION

- Total Transaction Volume and Aggregate Value
- Leading Subsectors

# EQUITY CAPITAL MARKETS \*\*\*

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Follow-On

#### LARGEST TRANSACTIONS OF THE MONTH 213

- Mergers & Acquisitions
- Private Equity
- Venture Capital

#### DEAL OF THE MONTH

Mexico Infrastructure Partners closes acquisition of 8.5 GW of combined-cycle gas plants from Iberdrola



# RADAR

- Forward-looking Intelligence:
- Aggregated Intelligence
- Proprietary Intelligence

#### **RANKING YEAR TO DATE**

- Financial Advisors
- Legal Advisors
- Dealmakers

\* Includes acquisition / sales of assets. Does not include Joint Venture.

- \*\* Includes announced and completed transactions in which at least one Latin America-based is involved.
- \*\*\* Includes transactions acted by Latin America-based companies in Latin America or abroad.

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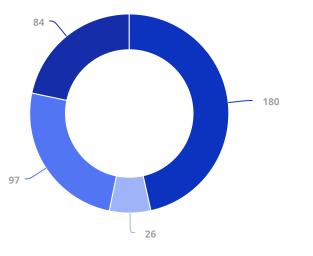
### **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

#### YEAR TO DATE

Total aggregate value (USDm):	5,996	▲ 15.60%
Number of transactions:	387	▼-14.38%
Completed:	292 (75%)	
Disclosed value:	164 (42%)	

Number of Transactions by Type



#### M&A

- Total: 180 | 3,170 USDm
- Ongoing: 46 | 2,582 USDm
- Completed: 134 | 587 USDm

#### Venture Capital

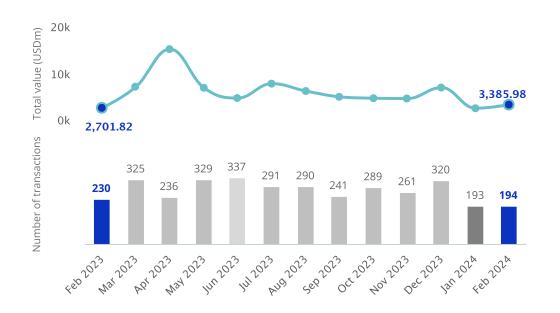
- Total: 97 | 515 USDm
- Ongoing: 4 | 2 USDm
- Completed: 93 | 512 USDm

#### **Private Equity**

- Total: 26 | 910 USDm
- Ongoing: 10 | 615 USDm
- Completed: 16 | 295 USDm

#### Asset Acquisition

- Total: 84 | 1,401 USDm - Ongoing: 35 | 356 USDm
- Completed: 49 | 1,045 USDm



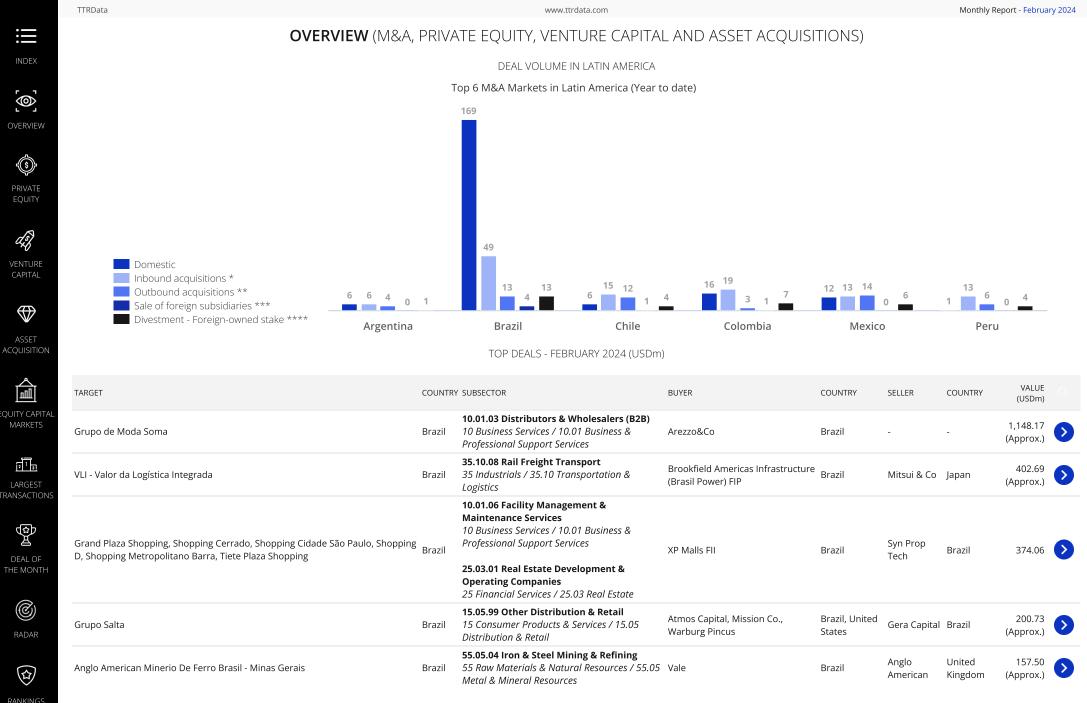
**DEAL FLOW SINCE 2023** 

#### Last Four Years (Jan-Dec)



Total aggregate value (USDm)

Number of transactions



\* Foreign companies acquiring companies in specified country. Since December 2018 this analysis includes acquisitions made by local subsidiaries.

\*\* Companies based in specified country making acquisitions abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries.

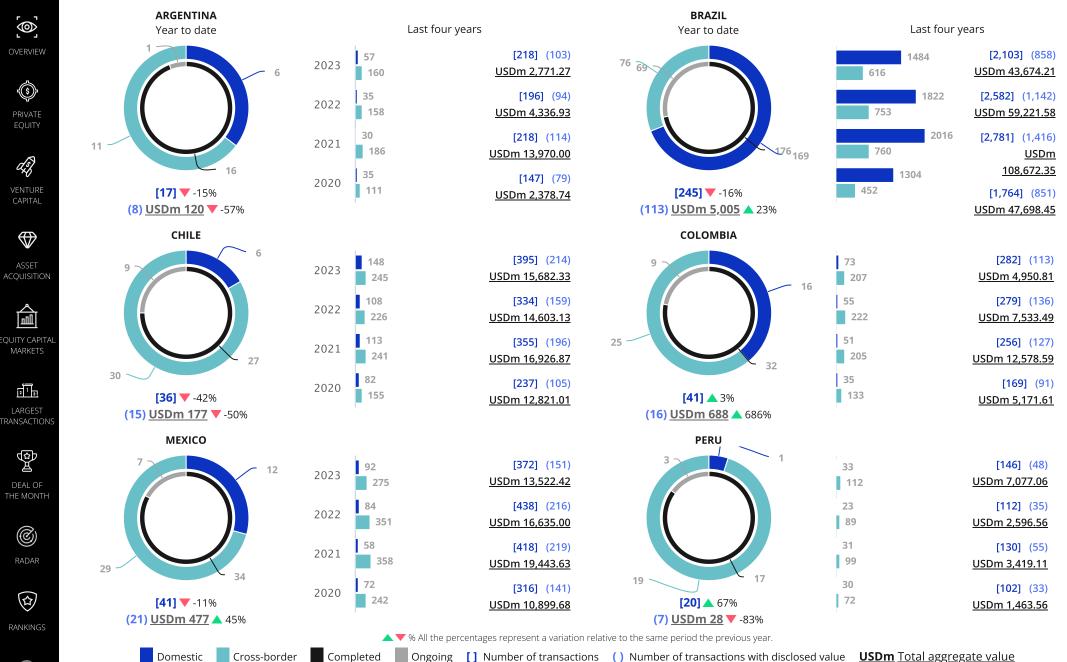
\*\*\* Company from specific country selling interest in targets abroad. Since December 2018 this analysis includes sales made by foreign subsidiaries.

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\*\*\*\* Foreign companies selling interest in companies based in specific country. Since December 2018 this analysis includes sales made by local subsidiaries.

# **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

DEAL VOLUME, AGGREGATE VALUE AND GEOGRAPHY



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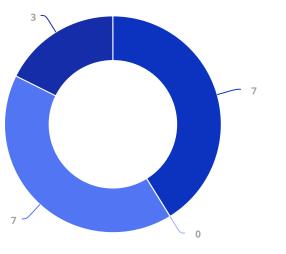
# OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

#### YEAR TO DATE

Total aggregate value (USDm):	120	▼ -57.08%
Number of transactions:	17	▼ -15.00%
Completed:	16 (94%)	
Disclosed value:	8 (47%)	

Number of Transactions by Type



#### M&A

- Total: 7 | 8 USDm
- Ongoing: 0 | 0 USDm
- Completed: 7 | 8 USDm

#### Venture Capital

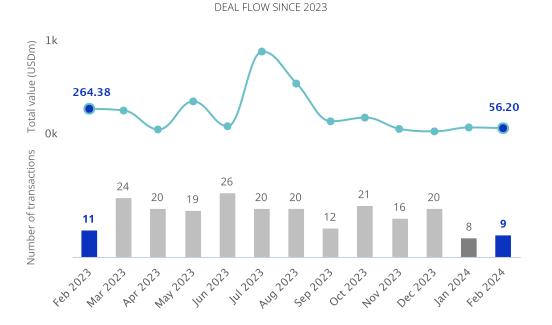
- Total: 7 | 100 USDm
- Ongoing: 0 | 0 USDm
- Completed: 7 | 100 USDm



- Total: 0 | 0 USDm
- Ongoing: 0 | 0 USDm
- Completed: 0 | 0 USDm

#### Asset Acquisition

- Total: 3 | 12 USDm - Ongoing: 1 | 12 USDm - Completed: 2 | 0 USDm



#### Last Four Years (Jan-Dec)



▶ ▼ % All the percentages represent a variation relative to the same period the previous year.

Total aggregate value (USDm)

Number of transactions

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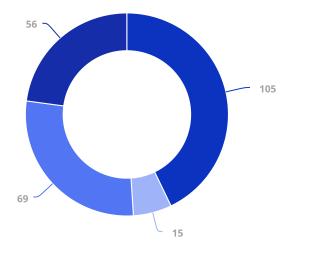
# OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

#### YEAR TO DATE

Total aggregate value (USDm):	5,005	<b>A</b> 22.71%
Number of transactions:	245	▼ -15.52%
Completed:	176 (72%)	
Disclosed value:	113 (46%)	

Number of Transactions by Type



#### M&A

- Total: 105 | 2,797 USDm
- Ongoing: 33 | 2,514 USDm
- Completed: 72 | 283 USDm

#### Venture Capital

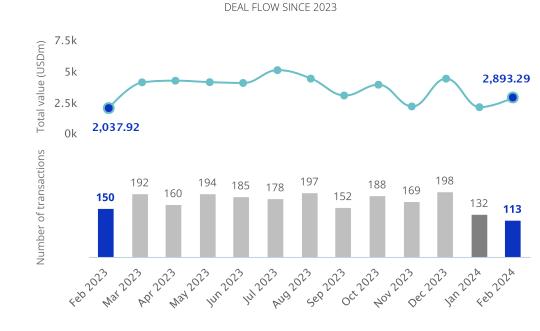
- Total: 69 | 309 USDm
- Ongoing: 3 | 2 USDm
- Completed: 66 | 306 USDm

#### Private Equity

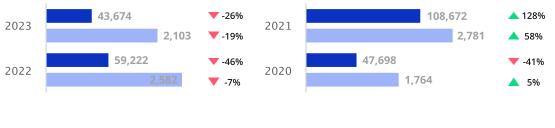
- Total: 15 | 755 USDm
- Ongoing: 6 | 520 USDm
- Completed: 9 | 235 USDm

#### Asset Acquisition

- Total: 56 | 1,143 USDm
- Ongoing: 27 | 237 USDm
- Completed: 29 | 907 USDm



#### Last Four Years (Jan-Dec)



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Total aggregate value (USDm)

Number of transactions

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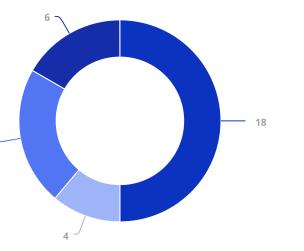
## OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

#### YEAR TO DATE

Total aggregate value (USDm):	177	▼-50.24%
Number of transactions:	36	▼ -41.94%
Completed:	27 (75%)	
Disclosed value:	15 (42%)	

Number of Transactions by Type



#### M&A

- Total: 18 | 25 USDm
- Ongoing: 6 | 8 USDm
- Completed: 12 | 17 USDm

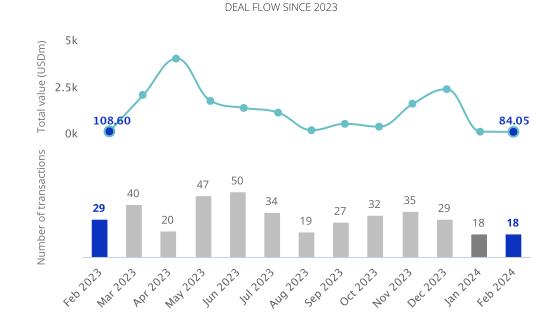
#### Venture Capital

- Total: 8 | 101 USDm
- Ongoing: 0 | 0 USDm
- Completed: 8 | 101 USDm

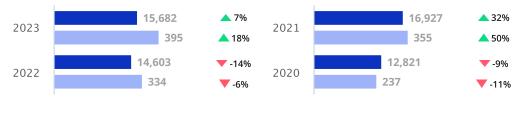
- Private Equity
- Total: 4 | 0 USDm
- Ongoing: 2 | 0 USDm
- Completed: 2 | 0 USDm

#### Asset Acquisition

- Total: 6 | 50 USDm - Ongoing: 1 | 1 USDm
- Completed: 5 | 49 USDm



#### Last Four Years (Jan-Dec)



 $\blacktriangle$   $\blacksquare$  % All the percentages represent a variation relative to the same period the previous year.

Total aggregate value (USDm)

Number of transactions

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TRANSACTIONS

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### **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

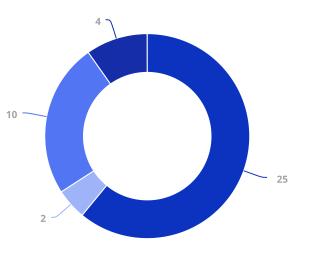
TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

#### YEAR TO DATE

685.87%

Total aggregate value (USDm):	688	▲ 685.87
Number of transactions:	41	▲ 2.50%
Completed:	32 (78%)	
Disclosed value:	16 (39%)	

Number of Transactions by Type



#### M&A

- Total: 25 | 467 USDm
- Ongoing: 5 | 385 USDm
- Completed: 20 | 82 USDm

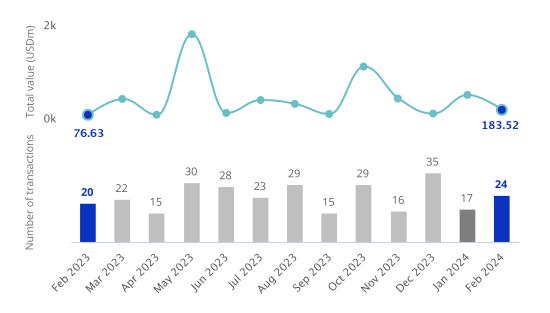
#### Venture Capital

- Total: 10 | 125 USDm
- Ongoing: 1 | 0 USDm
- Completed: 9 | 125 USDm

- **Private Equity**
- Total: 2 | 95 USDm
- Ongoing: 1 | 95 USDm
- Completed: 1 | 0 USDm

#### Asset Acquisition

- Total: 4 | 0 USDm - Ongoing: 2 | 0 USDm
- Completed: 2 | 0 USDm



**DEAL FLOW SINCE 2023** 

#### Last Four Years (Jan-Dec)



% All the percentages represent a variation relative to the same period the previous year.

Total aggregate value (USDm)

Number of transactions

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# **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

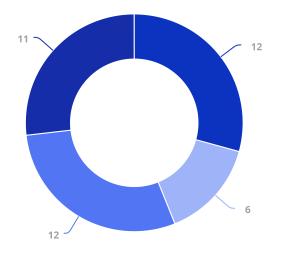
TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

#### YEAR TO DATE

477	
41	
34 (83%)	
21 (51%)	
	41 34 (83%)

**44.86% v**-10.87%

Number of Transactions by Type



#### M&A

- Total: 12 | 104 USDm
- Ongoing: 1 | 0 USDm
- Completed: 11 | 104 USDm

#### Venture Capital

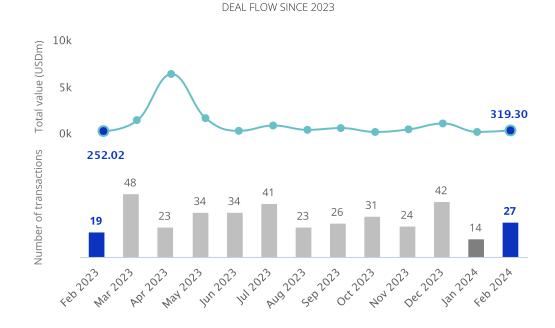
- Total: 12 | 118 USDm
- Ongoing: 0 | 0 USDm
- Completed: 12 | 118 USDm

#### **Private Equity**

- Total: 6 | 60 USDm
- Ongoing: 2 | 0 USDm
- Completed: 4 | 60 USDm

#### Asset Acquisition

- Total: 11 | 195 USDm
- Ongoing: 4 | 106 USDm
- Completed: 7 | 89 USDm



#### Last Four Years (Jan-Dec)



Total aggregate value (USDm)

Number of transactions

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### OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

#### YEAR TO DATE

Total aggregate value (USDm):	28	▼-82.78%
Number of transactions:	20	▲ 66.67%
Completed:	17 (85%)	
Disclosed value:	7 (35%)	

Number of Transactions by Type



#### M&A

- Total: 9 | 7 USDm
- Ongoing: 0 | 0 USDm
- Completed: 9 | 7 USDm

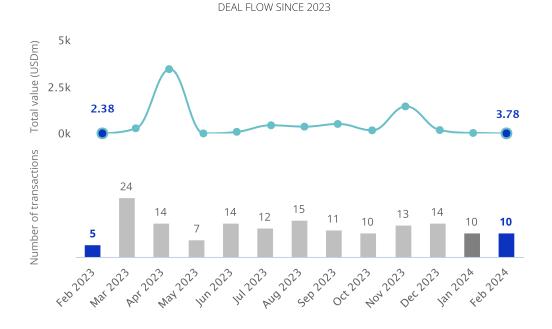
#### Venture Capital

- Total: 4 | 20 USDm
- Ongoing: 0 | 0 USDm
- Completed: 4 | 20 USDm

- Private Equity
- Total: 5 | 0 USDm
- Ongoing: 2 | 0 USDm
- Completed: 3 | 0 USDm

#### Asset Acquisition

- Total: 2 | 1 USDm
- Ongoing: 1 | 1 USDm
- Completed: 1 | 0 USDm



#### Last Four Years (Jan-Dec)



▶ ▼ % All the percentages represent a variation relative to the same period the previous year.

Total aggregate value (USDm)

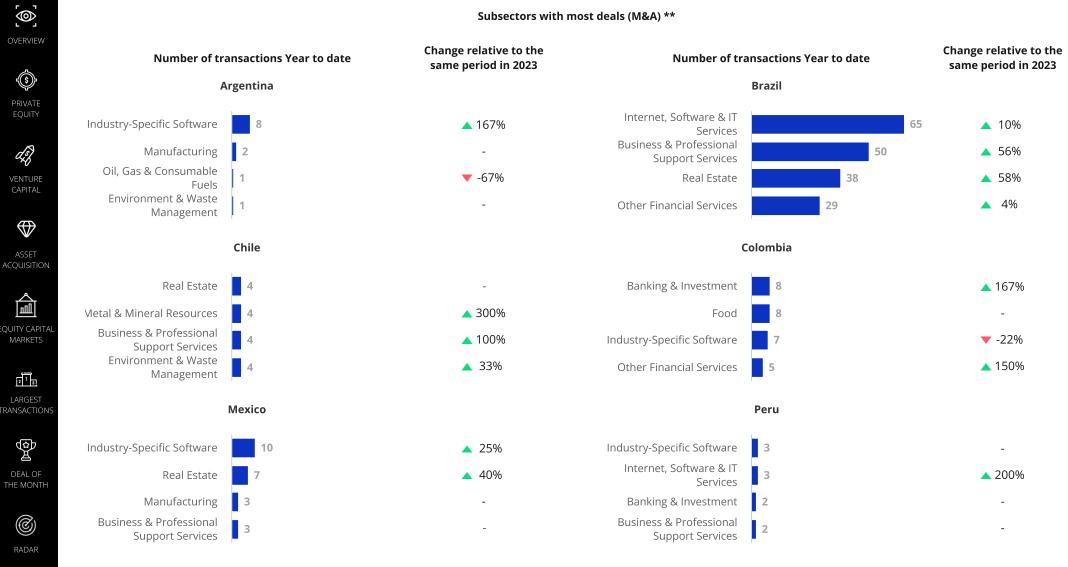
Number of transactions

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# **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

#### LEADING SUBSECTORS \*

Subsectors with most deals (M&A) \*\*



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

\*\* The transaction may appear in more than one subsector, given that the same entity may operate in multiple subsectors.

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

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EQUITY CAPITAL MARKETS

<mark>្រាិត</mark> LARGEST TRANSACTIONS

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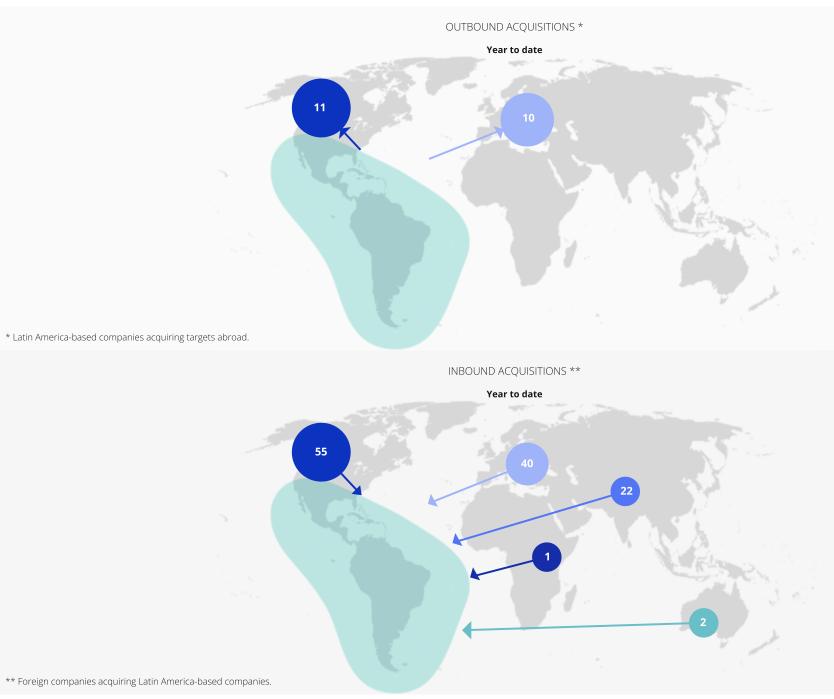
DEAL OF THE MONTH

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# **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)





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DEAL OF THE MONTH

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# **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)



CROSS-BORDER DEALS *
Year to date

No. Total value (USDm)

ND - Not-disclosed

ND - Not-disclosed

12.00

40.00

40.00

40.00

0.50

2

1

1

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1

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
📥 Colombia	2	56.60
United States	2	2.20





49

**BIDDER COUNTRY** 

United States

Luxembourg

📕 Germany

Mexico

👬 United Kingdom

Canada

💿 Brazil

#### Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	23	911.89
Singapore	10	1.50
👬 United Kingdom	5	10.37
ermany	4	22.03
Canada	3	402.69
💶 Spain	3	2.03
srael	2	30.00
Italy	2	7.04
United Arab Emirates	1	39.39
E Netherlands	1	31.00

#### CROSS-BORDER DEALS \* Year to date

#### Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
United States	4	12.00
Colombia	3	ND - Not-disclosed
Peru Peru	2	2.42
I Argentina	1	40.00
<b>E</b> Spain	1	6.85
👬 United Kingdom	1	0.41
Germany	1	ND - Not-disclosed

\* Any M&A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin America-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin America-based entities.

\*\*\*\* The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.

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## **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)



CROSS-BORDER DEALS \*

#### Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRYNo.Total value (USDm)Image: United States312.00Image: Peru31.00Image: Canada24.00Image: Canada24.00Image: Canada2ND - Not-disclosedImage: Canada2ND - Not-disclosedImage: Canada149.00Image: Canada111.00Image: Canada12.20Image: Canada1ND - Not-disclosedImage: Canada1ND - Not-disclosedImage: Canada12.20Image: Canada1ND - Not-disclosedImage: Canada11Image: Canada11Image: Canada11Image: Canada11Image: Canada11Image: Canada11 </th <th></th> <th></th> <th></th>			
IPeru31.00ICanada24.00IGermany2ND - Not-disclosedISpain2ND - Not-disclosedIAustralia149.00IBelgium111.00IIreland12.20IFrance1ND - Not-disclosed	BIDDER COUNTRY	No.	Total value (USDm)
Image: Canada24.00Image: Canada2ND - Not-disclosedImage: Canada2ND - Not-disclosedImage: Canada149.00Image: Canada149.00Image: Canada111.00Image: Canada12.20Image: Canada1ND - Not-disclosedImage: Canada12.20Image: Canada1ND - Not-disclosed	📕 United States	3	12.00
Germany2ND - Not-disclosedSpain2ND - Not-disclosedAustralia149.00Belgium111.00I Ireland12.20France1ND - Not-disclosed	Peru Peru	3	1.00
Spain2ND - Not-disclosedMustralia149.00Belgium111.00I Ireland12.20France1ND - Not-disclosed	en al canada	2	4.00
Australia149.00Belgium111.00I Ireland12.20France1ND - Not-disclosed	Germany	2	ND - Not-disclosed
Belgium111.00Ireland12.20France1ND - Not-disclosed	<b>E</b> Spain	2	ND - Not-disclosed
I reland     1     2.20       France     1     ND - Not-disclosed	👫 Australia	1	49.00
France 1 ND - Not-disclosed	Belgium	1	11.00
	Ireland	1	2.20
United Arab Emirates 1 ND - Not-disclosed	France	1	ND - Not-disclosed
	🔚 United Arab Emirates	1	ND - Not-disclosed

TARGET COUNTRY	No.	Total value (USDm)
📥 Colombia	3	56.60
💶 Paraguay	3	ND - Not-disclosed
👬 United Kingdom	2	9.43
Peru Peru	2	5.00
블 Uruguay	1	13.00
United States	1	8.00



19

Inbound acquisitions \*\*

Ranking per Country \*\*\*\*

BIDDER COUNTRY	No.	Total value (USDm)
United States	8	112.30
💶 Spain	3	150.10
Mexico	3	57.30
🏪 Chile	3	56.60
🚼 United Kingdom	3	1.60
💽 Brazil	3	ND - Not-disclosed
💶 Argentina	2	56.60
🔚 Puerto Rico	2	5.70
🗖 United Arab Emirates	2	ND - Not-disclosed
Cominican Republic	1	325.00

CROSS-BORDER DEALS \* Year to date

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
<b>E</b> Spain	2	1.90
United States	1	6.00

\* Any M&A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin America-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin America-based entities.

\*\*\*\* The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.

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# **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

CROSS-BORDER DEALS \* Year to date

CROSS-BORDER DEALS \*

Year to date

No. Total value (USDm)

3 ND - Not-disclosed

2 ND - Not-disclosed

1 ND - Not-disclosed

1 ND - Not-disclosed

ND - Not-disclosed

73.40

10.00

10.00

5

2

1

1



**BIDDER COUNTRY** 

United States

💶 El Salvador

Netherlands

Peru

13

E Germany

时 Canada

💶 Spain

Inbound acquisitions **	
Ranking per Country ****	

Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
United States	6	48.95
Colombia	3	57.30
블 Uruguay	2	13.00
<b>E</b> Spain	2	1.64
💶 Argentina	1	ND - Not-disclosed



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BIDDER COUNTRY	No.	Total value (USDm)
느 Chile	2	5.00
💽 Brazil	2	2.42
💶 Paraguay	2	0.72
<b>Dominican Republic</b>	2	0.72
💶 Spain	2	ND - Not-disclosed
United States	2	ND - Not-disclosed
France	1	ND - Not-disclosed
E Germany	1	ND - Not-disclosed
📅 Australia	1	ND - Not-disclosed
🚣 Gibraltar	1	ND - Not-disclosed

#### Outbound acquisitions \*\*\*

Ranking per Country \*\*\*\*

TARGET COUNTRY	No.	Total value (USDm)
🏪 Chile	3	1.00
United States	1	14.00
Colombia	1	5.00
<b>Spain</b>	1	ND - Not-disclosed

\* Any M&A transaction that involves a buyer, seller or target based outside of Latin America.

\*\* Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

\*\*\* Latin America-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin America-based entities.

\*\*\*\* The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.

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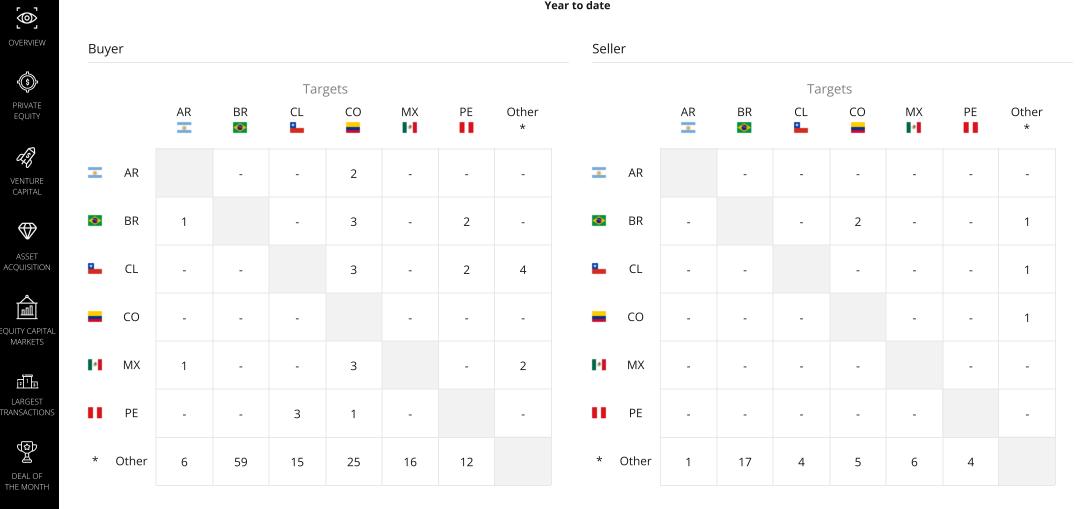
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## **OVERVIEW** (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

CROSS-BORDER DEALS

Year to date



\* Other - Transactions in Latin America where the parties are from other Latin American countries.

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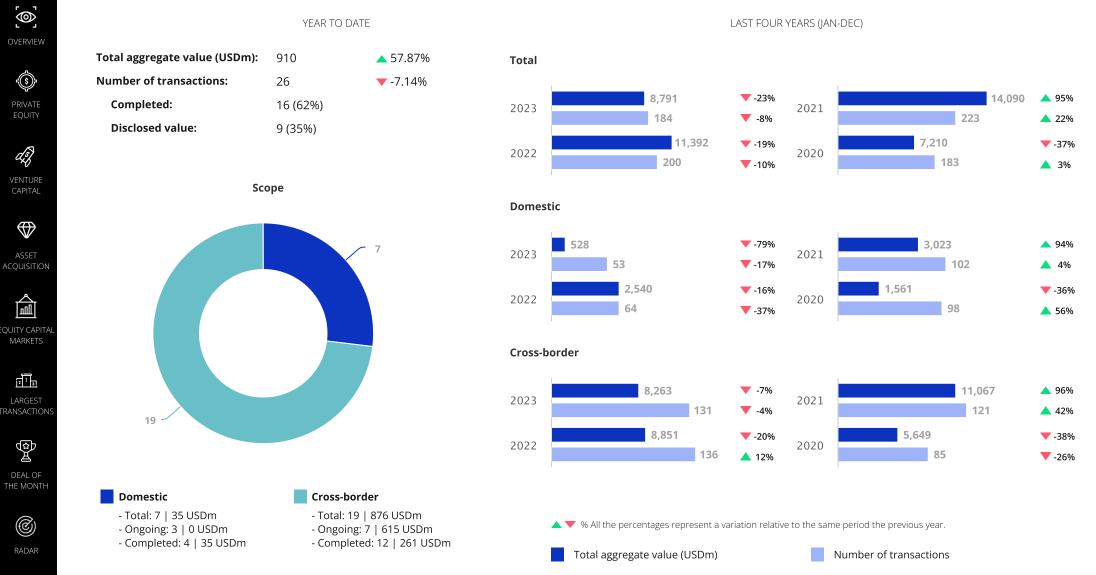
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Monthly Report - February 2024

#### -(5) **PRIVATE EQUITY**

#### TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE



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PRIVATE EQUITY

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VENTURE CAPITAL

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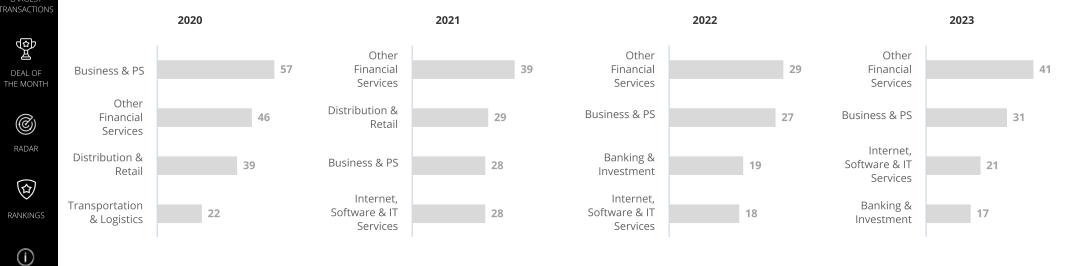
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# PRIVATE EQUITY - Investment

LEADING FIRMS AND SUBSECTORS \*

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	Year to date					
	Change relative to the same period in 2023		Private Equity	Country	N°	Value (USDm)
Internet, Software & IT			1 Spectra Investments	Brazil	2	31.56
Services	6	<b>20%</b>	2 HIG Capital	United States	2	-
			3 I Squared Capital	United States	1	400.00
Distribution & Retail	4	_	4 Mission Co.	Brazil	1	200.73
Distribution & Actain	7		4 Warburg Pincus	United States	1	200.73
			5 OIC - Orion Infrastructure Capital	United States	1	60.00
Renewable Energy	3	<b>2</b> 00%	6 Evolvere Capital España	Spain	1	0.10
			7 3i Group	United Kingdom	1	-
Turned the arcite liter O			7 Advent International	United States	1	-
Travel, Hospitality & Leisure	3	▲ 50%	7 Arco Capital	Brazil	1	-
			7 Ardian	France	1	-
			7 Behrman Capital	United States	1	-
			7 EIG Global Energy Partners	United States	1	-
			7 General Atlantic	United States	1	-



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

Travel, Hospitality &

Business & Professional Support Services

Leisure

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PRIVATE EQUITY

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VENTURE CAPITAL

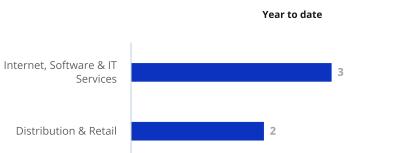
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# PRIVATE EQUITY - Divestment (Exits)

LEADING FIRMS AND SUBSECTORS \*

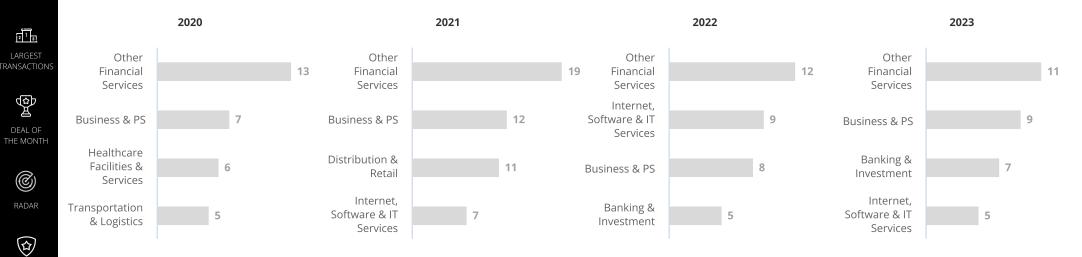
Change relative to the same period in 2023

▲ 50%



2

	Private Equity	Country	N°	Value (USDm)
1	Advent International	United States	2	95.00
2	Gera Capital	Brazil	1	200.73
3	Fosun Group	China	1	120.00
4	SouthRock Capital	Brazil	1	3.01
5	ALTA Growth Capital	Mexico	1	-
5	Ardian	France	1	-
5	Bain Capital	United States	1	-
5	Linzor Capital Partners	Chile	1	-
5	Prisma Capital	Brazil	1	-



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

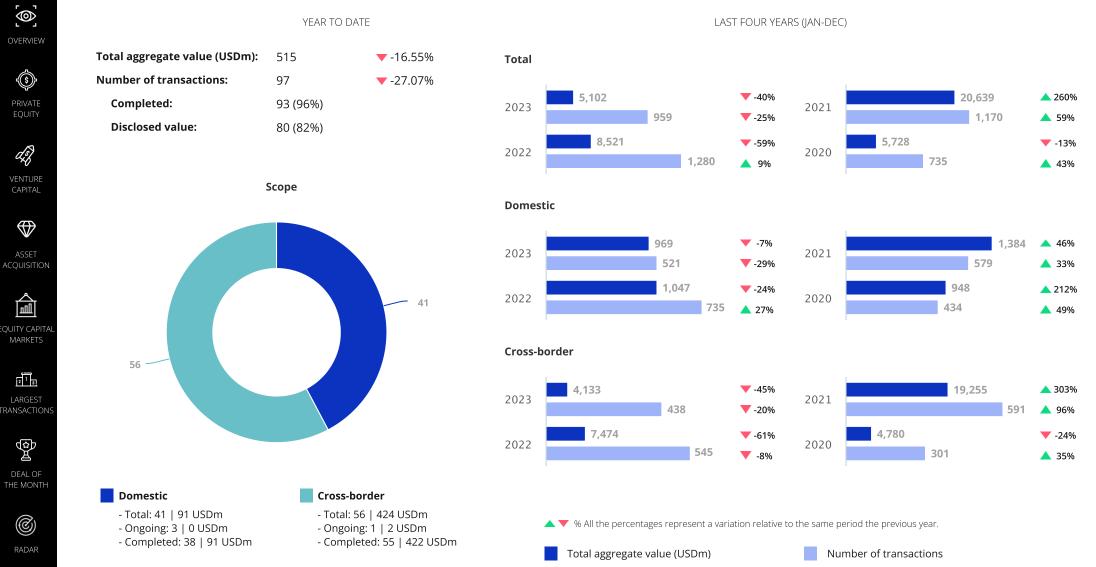
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#### TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE



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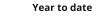
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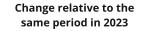
OVERVIEW

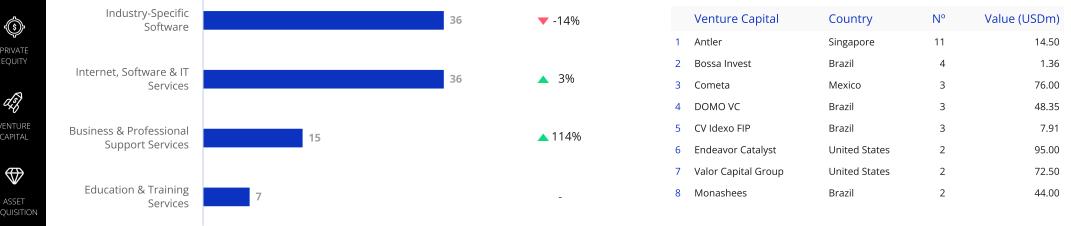
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# VENTURE CAPITAL - Investment

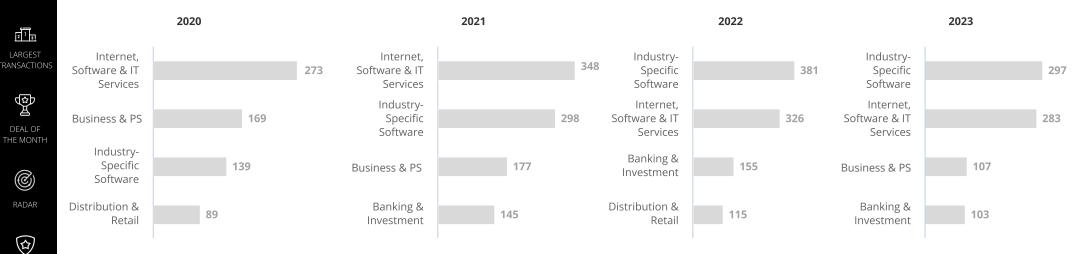
LEADING FIRMS AND SUBSECTORS \*







EQUITY CAPITAL MARKETS



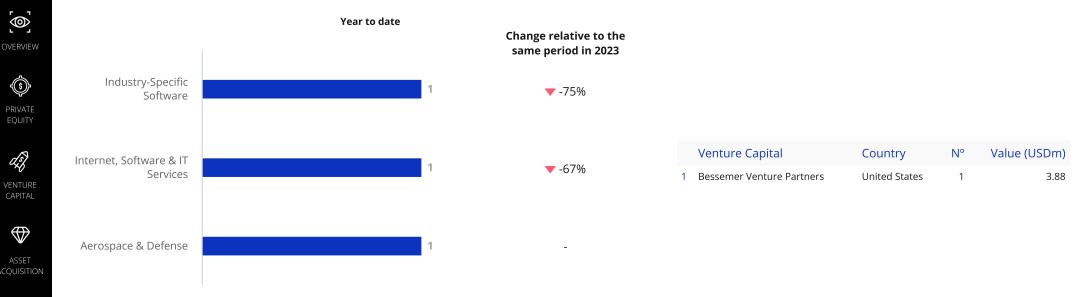
\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

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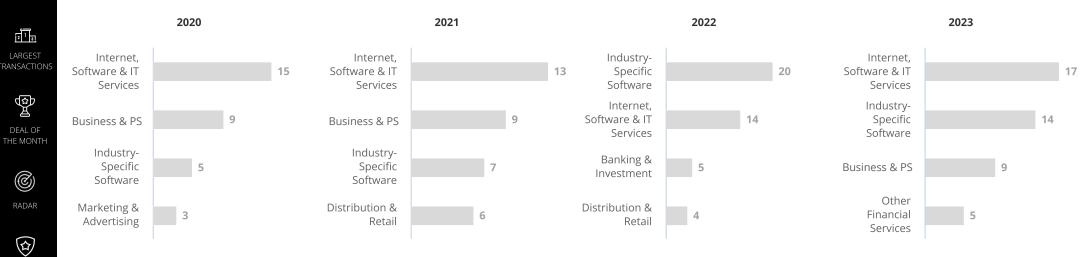
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# VENTURE CAPITAL - Divestment (Exits)

LEADING FIRMS AND SUBSECTORS \*



EQUITY CAPITAL MARKETS



\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

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EQUITY CAPITA

21<u>3</u>

TRANSACTIONS

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THE MONTH

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#### **ASSET ACQUISITION**

#### TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE



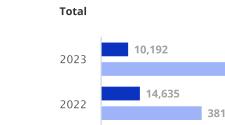
**4** 93.80%

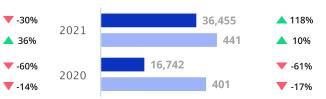
▲ 82.61%

LAST FOUR YEARS (JAN-DEC)

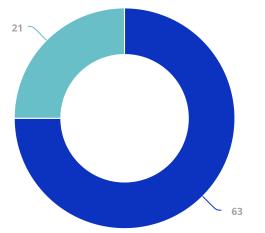
519





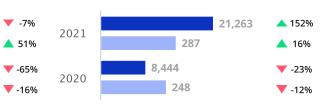


Scope



Domestic

- Total: 63 | 847 USDm
- Ongoing: 29 | 343 USDm
- Completed: 34 | 504 USDm
- **Cross-border**
- Total: 21 | 554 USDm
- Ongoing: 6 | 13 USDm
- Completed: 15 | 541 USDm

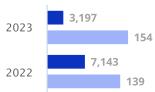




Domestic

2023

2022

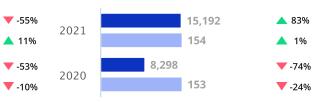


6,995

,492

242

365



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

Total aggregate value (USDm)

Number of transactions

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# ✤ ASSET ACQUISITION

LEADING SUBSECTORS \*

Year to date

41



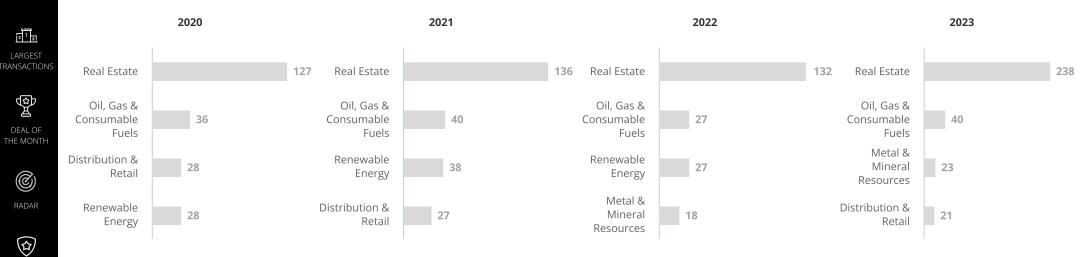




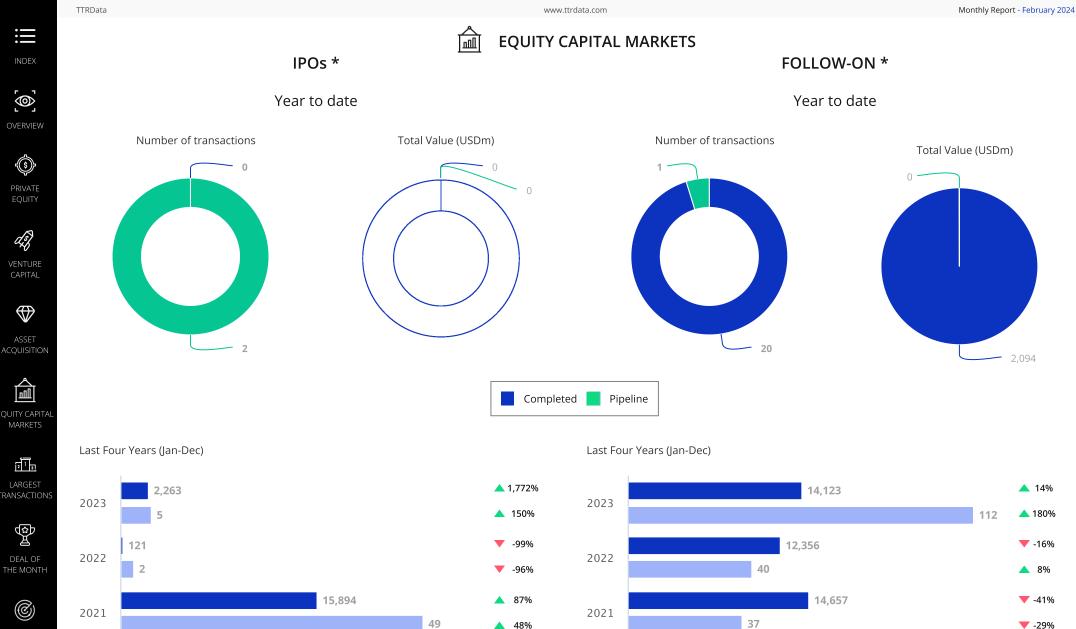
EQUITY CAPITAL MARKETS TTRData

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\* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.



32%

🔺 154%

2020

24,710

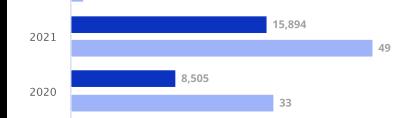
Number of transactions

52

Total aggregate value (USDm)

**V**-18%

-7%



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▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

\* Includes transactions acted by Latin American companies in Latin America or abroad.

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# LARGEST TRANSACTIONS OF THE MONTH

VENTURE CAPITAL

	Target	Country	Sector	Buyer	Seller	Value (USDm)	
PRIVATE EQUITY	Simetrik	Colombia	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, Endeavor Catalyst, Cometa, Mercado Libre Fund, Moore Strategic Ventures, FinTech Collective, Goldman Sachs Asset Management, Actyus, Falabella Ventures		55.00	>
VENTURE	Plataforma PUMA	Argentina	40.02.02 Climate Change Monitoring Software 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders Argentina I		0.70	>
	Avancargo	Argentina	<b>40.02.10 Logistics, Last Mile Delivery &amp;</b> <b>Navigation Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Globant, Puerto Asís Investments, Grupo Murchison		0.50	>

ASSET ACQUISITION

EQUITY CAPITAL MARKETS









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Value

(USDm)

200.73

120.00

3.01

(Approx.)

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Seller

Gera Capital

Fosun Group

SouthRock Capital

# LARGEST TRANSACTIONS OF THE MONTH

#### **MERGERS & ACQUISITIONS**

° ©	MERGERS & ACQUISITIONS					
	Target	Country	Sector	Buyer	Seller	Value (USDm)
<b></b>	Grupo de Moda Soma	Brazil	<b>10.01.03 Distributors &amp; Wholesalers (B2B)</b> 10 Business Services / 10.01 Business & Professional Support Services	Arezzo&Co	-	1,148.17 (Approx.)
IVATE QUITY	VLI - Valor da Logística Integrada	Brazil	<b>35.10.08 Rail Freight Transport</b> 35 Industrials / 35.10 Transportation & Logistics	Brookfield Americas Infrastructure (Brasil Power) FIP	Mitsui & Co	402.69 (Approx.)
<b>NTURE</b> PITAL	Grand Plaza Shopping, Shopping Cerrado, Shopping Cidade São Paulo, Shopping D, Shopping Metropolitano Barra, Tiete Plaza	Brazil	<b>10.01.06 Facility Management &amp;</b> <b>Maintenance Services</b> 10 Business Services / 10.01 Business & Professional Support Services	XP Malls FII	Syn Prop Tech	374.06
✐	Shopping		25.03.01 Real Estate Development & Operating Companies 25 Financial Services / 25.03 Real Estate			
SSET JISITION	Anglo American Minerio De Ferro Brasil - Minas Gerais	Brazil	<b>55.05.04 Iron &amp; Steel Mining &amp; Refining</b> 55 Raw Materials & Natural Resources / 55.05 Metal & Mineral Resources	Vale	Anglo American	157.50 (Approx.)
<u>∧</u>	Imóveis Assaí e Pão de Açúcar	Brazil	<b>25.03.99 Other Real Estate</b> 25 Financial Services / 25.03 Real Estate	FII HBC Renda Urbana	TRX Real Estate FII, TRX Real Estate II FII	123.13

Buyer

Banco Safra

Wings FIM

Warburg Pincus, Atmos Capital, Mission Co.

EQUITY CAPITAL

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PRIVATE EQUITY

Guide Investimentos

Country

Brazil

Brazil

Brazil

Sector

Services

Investment

15.05.99 Other Distribution & Retail

Distribution & Retail

15 Consumer Products & Services / 15.05

25 Financial Services / 25.01 Banking &

15.10.07 Restaurants, Bars & Nightlife

Travel, Hospitality & Leisure

15 Consumer Products & Services / 15.10

25.01.08 Investment Banking & Brokerage

Target

Grupo Salta

Eataly Brasil





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#### VENTURE CAPITAL

<b>г</b> ٦	VENTURE CAPITAL						I
$\odot$	Target	Country	Sector	Buyer	Seller	Value (USDm)	9
	Traive	Brazil	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, Astella Investimentos, BASF Venture Capital, BB Impacto ASG		20.00	$\triangleright$
PRIVATE	Skyone	Brazil	<b>40.03.02 Business, Productivity &amp; Workflow</b> <b>Software</b> 40 Information Technology / 40.03 Internet, Software & IT Services	Bewater Ventures		12.02	
<b>U</b> VENTURE	Marco	United States	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Barn Investimentos, IDB Lab, Florida Funders, IDC Ventures, Arcadia Funds		12.00	$\triangleright$
CAPITAL	Housi	Brazil	<b>10.01.02 Consulting &amp; Professional</b> <b>Development Services</b> 10 Business Services / 10.01 Business & Professional Support Services	Redpoint Eventures, TM3 Capital, Açolab Ventures, Funses l		10.00	≥
	Tenchi Security	Brazil	<b>40.03.06 Hosting, Data Storage &amp; Processing</b> 40 Information Technology / 40.03 Internet, Software & IT Services	Kinea Investimentos, InovaBra Ventures, ONEVC, Maya Capital, L4 Venture Builder, Accenture Ventures		7.11	$\triangleright$











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# LARGEST TRANSACTIONS OF THE MONTH

**MERGERS & ACQUISITIONS** 

OVERVIEW	Target	Country	Sector	Buyer	Seller	Value (USDm)	
<b>S</b> PRIVATE	Andean Belt Resources	Chile	<b>55.05.03 Gold Mining &amp; Refining</b> 55 Raw Materials & Natural Resources / 55.05 Metal & Mineral Resources	Tintina Mines	Private Shareholders I	4.00	>
	Sociedad de Inversiones y Asesorías Invaos	Chile	25.04.03 Holding Companies / Financial Holding Companies 25 Financial Services / 25.04 Other Financial Services	Schwager	Private Shareholders l	2.69	>
VENTURE CAPITAL	Besalco MD Montajes	Chile	<b>10.01.08 Industrial Design &amp; Engineering</b> <b>Services</b> <i>10 Business Services / 10.01 Business &amp;</i> <i>Professional Support Services</i>	Besalco	Construcciones y Montajes MD	1.73	>
ASSET ACQUISITION	Planta de hormigón en San Antonio, Planta de hormigón en Talca	Chile	<b>55.03.02 Cement &amp; Concrete</b> <i>55 Raw Materials &amp; Natural Resources / 55.03</i> <i>Construction Materials</i>	Unacem Chile	Private Shareholders I	1.00	

VENTURE CAPITAL

EQUITY CAPITAL MARKETS	Target	Country	Sector	Buyer	Seller	Value (USDm)	
<mark>គ្នាត្ត</mark> LARGEST	Simetrik	Colombia	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, Endeavor Catalyst, Cometa, Mercado Libre Fund, Moore Strategic Ventures, FinTech Collective, Goldman Sachs Asset Management, Actyus, Falabella Ventures		55.00	>
TRANSACTIONS	Altilium Clean Technology	United Kingdom	<b>55.05.06 Precious Metals &amp; Minerals</b> 55 Raw Materials & Natural Resources / 55.05 Metal & Mineral Resources	SQM Lithium Ventures		9.43	>
DEAL OF THE MONTH	Pulsar	United States	40.03.02 Business, Productivity & Workflow Software 40 Information Technology / 40.03 Internet, Software & IT Services	Cometa, Kayyak Ventures, Seaya Cathay Latam Fund (Seaya Ventures), Arca		8.00	>
RADAR	ChucaoTech	Chile	<b>35.05.03 Environmental &amp; Climate Change</b> <b>Adaptation Services</b> <i>35 Industrials / 35.05 Environment &amp; Waste</i> <i>Management</i>	Blue Revolution Fund (Hatch Blue)		2.20	>

# LARGEST TRANSACTIONS OF THE MONTH

<b>[</b>	MERGERS & ACQUISITIONS						
OVERVIEW	Target	Country	Sector	Buyer	Seller	Value (USDm)	9
PRIVATE	AFP Crecer El Salvador	El Salvador	<b>25.01.07 Hedge Funds</b> 25 Financial Services / 25.01 Banking & Investment	Centro Financiero Crecer	Protección	60.00	>
EQUITY	SoyYo	Colombia	<b>40.03.08 IT Security &amp; Biometrics</b> 40 Information Technology / 40.03 Internet, Software & IT Services	Redeban	Banco Davivienda, Banco de Bogotá, Grupo Bancolombia	a 7.62	•
VENTURE CAPITAL	VENTURE CAPITAL						
	Target	Country	Sector	Buyer	Seller	Value (USDm)	9
ASSET ACQUISITION	Simetrik	Colombia	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, Endeavor Catalyst, Cometa, Mercado Libre Fund, Moore Strategic Ventures, FinTech Collective, Goldman Sachs Asset Management, Actyus, Falabella Ventures		55.00	⊘
	Bold	Colombia	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, General Atlantic, International Finance Corporation (IFC), InQlab, Amador Holdings		50.00	$\triangleright$
MARKETS	SmartBeemo	United States	<b>15.06.02 Distance Learning</b> 15 Consumer Products & Services / 15.06 Education & Training Services	Private Shareholders I, Impact Ventures PSM, Redwood Ventures, SIMMA Capital, Angel Hub Ventures, New Ventures Capital, Aluna Partners		6.00	>
LARGEST TRANSACTIONS	Plataform	Colombia	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, Progresión Sociedad Comisionista de Bolsa, Skandia Planeación Financiera	٤	3.00	>
A A A A A A A A A A A A A A A A A A A	Affirma Biotech	Spain	<b>30.01.01 Biopharmaceuticals</b> 30 Healthcare / 30.01 Biotechnology & Pharmaceuticals	Grupo Reig Jofre, Private Shareholders I, Alfonso Hidalgo s E Hijo, GENESIS Tech Transfer Boost, Nara Capital, BCN Peptides		1.90	>

DEAL OF THE MONTH



VENTURE CAPITAL

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# LARGEST TRANSACTIONS OF THE MONTH

#### **MERGERS & ACQUISITIONS**

	MERGERS & ACQUISITIONS							
OVERVIEW	Target	Country	Sector	Buyer	Seller	Value (USDm)	9	
Ś	ESSA - Exportadora de Sal	Mexico	<b>55.05.99 Other Metal &amp; Mineral Resources</b> 55 Raw Materials & Natural Resources / 55.05 Metal & Mineral Resources	Gobierno de México	Mitsubishi Corporation Group	87.64	⊘	
FRIVAIL	Portafolio inmobiliario industrial en Querétaro	Mexico	<b>25.03.99 Other Real Estate</b> 25 Financial Services / 25.03 Real Estate	Fibra Mty	Abitat Construction Solutions, American Industries, Impulsora Queretana de Inmuebles	83.30	$\diamond$	
de)	Inmuebles en Avenida Garza Sada	Mexico	<b>25.03.99 Other Real Estate</b> 25 Financial Services / 25.03 Real Estate	Fibra Storage	Private Shareholders I	3.21	>	

#### PRIVATE EQUITY

	Target	Country	Sector	Buyer	Seller	Value (USDm)
N	Vemo	Mexico	<b>35.07.09 Lighting, Electrical Equipment &amp;</b> <b>Supplies</b> 35 Industrials / 35.07 Manufacturing	OIC - Orion Infrastructure Capital		60.00 >

#### VENTURE CAPITAL

ARKETS Target	Country	Sector	Buyer	Seller	Value (USDm)
រាំា្រ Simetrik argest Isactions	Colombia	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, Endeavor Catalyst, Cometa, Mercado Libre Fund, Moore Strategic Ventures, FinTech Collective, Goldman Sachs Asset Management, Actyus, Falabella Ventures		55.00 >
YoFío	Mexico	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, 500 Global, Oikocredit, Innogen Venture Capital, G2 Fintech Fund (G2 Momentum Capital) Cauris	,	10.00
EAL OF MONTH Pulsar	United States	40.03.02 Business, Productivity & Workflow Software 40 Information Technology / 40.03 Internet, Software & IT Services	Cometa, Kayyak Ventures, Seaya Cathay Latam Fund (Seaya Ventures), Arca		8.00
SmartBeemo	United States	<b>15.06.02 Distance Learning</b> 15 Consumer Products & Services / 15.06 Education & Training Services	Private Shareholders I, Impact Ventures PSM, Redwood Ventures, SIMMA Capital, Angel Hub Ventures, New Ventures Capital, Aluna Partners		6.00
DAR Techreo	Mexico	<b>40.02.07 Financial Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Creation Investments, G2 Momentum Capital		3.40

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Monthly Report - February 2024

# LARGEST TRANSACTIONS OF THE MONTH

**MERGERS & ACQUISITIONS** 

OVERVIEW	Target	Country	Sector	Buyer	Seller	Value (USDm)	
PRIVATE	SPG Perú	Peru	<b>10.01.03 Distributors &amp; Wholesalers (B2B)</b> 10 Business Services / 10.01 Business & Professional Support Services	Incotep	Private Shareholders I	2.42	>
	Planta de hormigón en San Antonio, Planta de hormigón en Talca	Chile	<b>55.03.02 Cement &amp; Concrete</b> <i>55 Raw Materials &amp; Natural Resources / 55.03</i> <i>Construction Materials</i>	Unacem Chile	Private Shareholders I	1.00	>
	VENTURE CAPITAL						
	Target	Country	Sector	Buyer	Seller	Value (USDm)	
ASSET ACQUISITION	Price Lab	Peru	<b>40.02.99 Other Industry-Specific Software</b> 40 Information Technology / 40.02 Industry- Specific Software	Private Shareholders I, iThink VC, Venture.do		0.36	$\triangleright$

EQUITY CAPITAL MARKETS









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#### DEAL OF THE MONTH

Target:	Klafs México, Klafs	Target: SF
Buyer:	Kohler	Co
Value:	ND	Buyer: M

Target:	SPV Negocio Ciclos		
Target.	Combinados de Gas		
Buyer:	Mexico Infrastructure		
buyer.	Partners		
Value:	USD 6.200,00m		
value.	(Approx.)		

February

#### SPV Negocio Ciclos Combinados de Gas

Mexico Infrastructure Partners closes acquisition of 8.5 GW of combined-cycle gas plants from Iberdrola



#### Parties

**Target:** SPV Negocio Ciclos Combinados de Gas **Description:** SPV of companies that own 12 combined-cycle gas plants.

%

-

### Buyer Mexico Infrastructure Partners

Bank	Role
Nafin - Nacional Financiera	Arranger
Banobras	Arranger
Bancomext	Arranger
Barclays Bank	Arranger
SMBC Bank	Arranger
BBVA México	Arranger
Banco Santander México	Arranger
UMB Bank	Arranger

Seller	%				
Iberdrola Generación México	-				
Iberdrola Renovables México					
Ultimate Owner (Seller)					
Iberdrola México					
Iberdrola					

#### **FINANCIAL DATA**

Total Value	Payment
USD 6.200,00m (Approx.)	(Cash) USD 6.200,00m

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PRIVATE EQUITY

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## Advisors / Due Diligence

Parties	Financial Advisory	People
Iberdrola	J.P. Morgan	
Iberdrola	BBVA	
Iberdrola	Citigroup	
Iberdrola	Santander Corporate & Investment Banking (SCIB)	
Mexico Infrastructure Partners	Barclays Bank	

džf	Parties	Legal Advisory	People
/ENTURE	Iberdrola	Baker McKenzie España	Antonio Morales (Partner), Juanjo Corral Moreno (Partner)
CAPITAL	Iberdrola	Baker McKenzie México	Reynaldo Vizcarra-Méndez (Managing Partner), Lorenzo Ruiz de Velasco-Beam (Partner)
	Iberdrola	Baker McKenzie US (Global)	José Antonio Morán (Partner), Lewis D. Popoff (Partner)
	Mexico Infrastructure Partners	Creel, García-Cuéllar, Aiza y Enríquez	Iker I. Arriola (Partner), Jorge Correa Cervera (Partner), Andrea Brito (Associate), Diego A. Rico de Silva (Associate)
ASSET QUISITION	Mexico Infrastructure Partners	Ritch Mueller	Asaf Jiménez Adorno (Partner), Brenda Rogel (Partner), Gabriel del Valle Mendiola (Partner), Oscar López Velarde (Partner), Samantha Maasberg (Senior Associate), Ada Paulina Castillo Rodríguez (Associate), Diego Guerrero Segura (Associate), Fernando Caballero Gout (Associate), Héctor Vázquez Mora (Associate), Javier Camacho Piedra (Associate), Miranda Jonane Suzan Rodríguez (Associate)

Parties	Legal Advisory Acquisition Finance	People
Nafin - Nacional Financiera	Galicia Abogados	Carlos de María y Campos (Partner), Francisco Fernández Cueto (Partner), Carlos Escoto (Partner), Daniel Amézquita (Partner), Eugenio Sepúlveda (Partner), Federico Scheffer (Partner), Juan Carlos Burgos (Partner), Maurice Berkman (Partner), Octavio Cantón (Partner), Rodrigo Zamora E. (Partner), Ana Paula Portilla (Senior Associate), Andrés Caro (Senior Associate), Iván Valdespino (Senior Associate), María del Pilar García Talavera (Senior Associate), Sofía Jurado Piñeiro (Senior Associate), Alberto Villarreal Rincón (Associate), César Díaz Sacal (Associate), César Parada (Lawyer), Germán Fernández G. (Associate), Guillermo Garza Santos (Associate), Jimena Robles (Associate), Juan Riestra Ramirez (Associate), Lizzy García de Acevedo Ramírez (Associate), Lucía Manzo F. (Associate), Mabel Sáenz (Lawyer), María José Aragón (Associate), Nicolás Marván (Associate), Pamela Suárez (Lawyer), Paula Duque Muñoz (Associate), Pilar Manzaneque (Associate), Sebastián Ayza (Associate), Sofía Montes de Oca (Associate), Tannia Mendoza (Associate) Verónica Palacios (Associate)
lafin - Nacional ïnanciera	Milbank US (Global)	
Banobras	Galicia Abogados	Carlos de María y Campos (Partner), Francisco Fernández Cueto (Partner), Carlos Escoto (Partner), Daniel Amézquita (Partner), Eugenio Sepúlveda (Partner), Federico Scheffer (Partner), Juan Carlos Burgos (Partner), Maurice Berkman (Partner), Octavio Cantón (Partner), Rodrigo Zamora E. (Partner), Ana Paula Portilla (Senior Associate), Andrés Caro (Senior Associate), Iván Valdespino (Senior Associate), María del Pilar García Talavera (Senior Associate), Sofía Jurado Piñeiro (Senior Associate), Alberto Villarreal Rincón (Associate), César Díaz Sacal (Associate), César Parada (Lawyer), Germán Fernández G. (Associate), Guillermo Garza Santos (Associate), Jimena Robles (Associate), Juan Riestra Ramirez (Associate), Lizzy García de Acevedo Ramírez (Associate), Lucía Manzo F. (Associate), Mabel Sáenz (Lawyer), María José Aragón (Associate), Nicolás Marván (Associate), Pamela Suárez (Lawyer), Paula Duque Muñoz (Associate), Pilar Manzaneque (Associate), Sebastián Ayza (Associate), Sofía Montes de Oca (Associate), Tannia Mendoza (Associate) Verónica Palacios (Associate)
Banobras	Milbank US (Global)	
Banobras	White & Case México	Francisco de Rosenzweig (Executive Partner), Juan Ruenes Rosales (Partner), Narciso Campos Cuevas (Partner), Juan Carlos Llorens Rojas (Partner), Aída Fernández Láez (Associate), Alberto de Villa (Associate), Christopher Bergan (Associate), Gustavo Neyra López (Associate), José Daniel Franco (Associate), Santiago Puente (Associate)
Banobras	White & Case US (Global)	Sean Goldstein (Partner), Joselyn González-Castillo (Associate)
Banobras	White & Case España	Juan Manuel de Remedios (Partner and Managing Director)

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Bancomext	Galicia Abogados	Carlos de María y Campos (Partner), Francisco Fernández Cueto (Partner), Carlos Escoto (Partner), Daniel Amézquita (Partner), Eugenio Sepúlveda (Partner), Federico Scheffler (Partner), Juan Carlos Burgos (Partner), Maurice Berkman (Partner), Octavio Cantón (Partner), Rodrigo Zamora E. (Partner), Ana Paula Portilla (Senior Associate), Andrés Caro (Senior Associate), Iván Valdespino (Senior Associate), María del Pilar García Talavera (Senior Associate), Sofía Jurado Piñeiro (Senior Associate), Alberto Villarreal Rincón (Associate), César Díaz Sacal (Associate), César Parada (Lawyer), Germán Fernández G. (Associate), Guillermo Garza Santos (Associate), Jimena Robles (Associate), Juan Riestra Ramirez (Associate), Lizzy García de Acevedo Ramírez (Associate), Lucía Manzo F. (Associate), Mabel Sáenz (Lawyer), María José Aragón (Associate), Nicolás Marván (Associate), Pamela Suárez (Lawyer), Paula Duque Muñoz (Associate), Pilar Manzaneque (Associate), Sebastián Ayza (Associate), Sofía Montes de Oca (Associate), Tannia Mendoza (Associate) Verónica Palacios (Associate)
Bancomext	Milbank US (Global)	
Barclays Bank	Galicia Abogados	Carlos de María y Campos (Partner), Francisco Fernández Cueto (Partner), Carlos Escoto (Partner), Daniel Amézquita (Partner), Eugenio Sepúlveda (Partner), Federico Scheffler (Partner), Juan Carlos Burgos (Partner), Maurice Berkman (Partner), Octavio Cantón (Partner), Rodrigo Zamora E. (Partner), Ana Paula Portilla (Senior Associate), Andrés Caro (Senior Associate), Iván Valdespino (Senior Associate), María del Pilar García Talavera (Senior Associate), Sofía Jurado Piñeiro (Senior Associate), Alberto Villarreal Rincón (Associate), César Díaz Sacal (Associate), César Parada (Lawyer), Germán Fernández G. (Associate), Guillermo Garza Santos (Associate), Jimena Robles (Associate), Juan Riestra Ramirez (Associate), Lizzy García de Acevedo Ramírez (Associate), Lucía Manzo F. (Associate), Mabel Sáenz (Lawyer), María José Aragón (Associate), Nicolás Marván (Associate), Pamela Suárez (Lawyer), Paula Duque Muñoz (Associate), Pilar Manzaneque (Associate), Sebastián Ayza (Associate), Sofía Montes de Oca (Associate), Tannia Mendoza (Associate) Verónica Palacios (Associate)
Barclays Bank	Milbank US (Global)	
SMBC Bank	Galicia Abogados	Carlos de María y Campos (Partner), Francisco Fernández Cueto (Partner), Carlos Escoto (Partner), Daniel Amézquita (Partner), Eugenio Sepúlveda (Partner), Federico Scheffer (Partner), Juan Carlos Burgos (Partner), Maurice Berkman (Partner), Octavio Cantón (Partner), Rodrigo Zamora E. (Partner), Ana Paula Portilla (Senior Associate), Andrés Caro (Senior Associate), Iván Valdespino (Senior Associate), María del Pilar García Talavera (Senior Associate), Sofía Jurado Piñeiro (Senior Associate), Alberto Villarreal Rincón (Associate), César Díaz Sacal (Associate), César Parada (Lawyer), Germán Fernández G. (Associate), Guillermo Garza Santos (Associate), Jimena Robles (Associate), Juan Riestra Ramirez (Associate), Lizzy García de Acevedo Ramírez (Associate), Lucía Manzo F. (Associate), Sebastián Ayza (Associate), Sofía Montes de Oca (Associate), Tannia Mendoza (Associat Verónica Palacios (Associate)
SMBC Bank	Milbank US (Global)	
BBVA México	Galicia Abogados	Carlos de María y Campos (Partner), Francisco Fernández Cueto (Partner), Carlos Escoto (Partner), Daniel Amézquita (Partner), Eugenio Sepúlveda (Partner), Federico Scheffer (Partner), Juan Carlos Burgos (Partner), Maurice Berkman (Partner), Octavio Cantón (Partner), Rodrigo Zamora E. (Partner), Ana Paula Portilla (Senior Associate), Andrés Caro (Senior Associate), Iván Valdespino (Senior Associate), María del Pilar García Talavera (Senior Associate), Sofía Jurado Piñeiro (Senior Associate), Alberto Villarreal Rincón (Associate), César Díaz Sacal (Associate), César Parada (Lawyer), Germán Fernández G. (Associate), Guillermo Garza Santos (Associate), Jimena Robles (Associate), Juan Riestra Ramirez (Associate), Lizzy García de Acevedo Ramírez (Associate), Lucía Manzo F. (Associate), Mabel Sáenz (Lawyer), María José Aragón (Associate), Nicolás Marván (Associate), Pamela Suárez (Lawyer), Paula Duque Muñoz (Associate), Pilar Manzaneque (Associate), Sebastián Ayza (Associate), Sofía Montes de Oca (Associate), Tannia Mendoza (Associa Verónica Palacios (Associate)
BBVA México	Milbank US (Global)	
Banco Santander México	Galicia Abogados	Carlos de María y Campos (Partner), Francisco Fernández Cueto (Partner), Carlos Escoto (Partner), Daniel Amézquita (Partner), Eugenio Sepúlveda (Partner), Federico Scheffer (Partner), Juan Carlos Burgos (Partner), Maurice Berkman (Partner), Octavio Cantón (Partner), Rodrigo Zamora E. (Partner), Ana Paula Portilla (Senior Associate), Andrés Caro (Senior Associate), Iván Valdespino (Senior Associate), María del Pilar García Talavera (Senior Associate), Sofía Jurado Piñeiro (Senior Associate), Alberto Villarreal Rincón (Associate), César Díaz Sacal (Associate), César Parada (Lawyer), Germán Fernández G. (Associate), Guillermo Garza Santos (Associate), Jimena Robles (Associate), Juan Riestra Ramirez (Associate), Lizzy García de Acevedo Ramírez (Associate), Lucía Manzo F. (Associate), Mabel Sáenz (Lawyer), María José Aragón (Associate), Nicolás Marván (Associate), Pamela Suárez (Lawyer), Paula Duque Muñoz (Associate), Pilar Manzaneque (Associate), Sebastián Ayza (Associate), Sofía Montes de Oca (Associate), Tannia Mendoza (Associate) Verónica Palacios (Associate)
Banco Santander México	Milbank US (Global)	
Mexico Infrastructure Partners	Ritch Mueller	Gabriel del Valle Mendiola (Partner), Asaf Jiménez Adorno (Partner), Brenda Rogel (Partner), Oscar López Velarde (Partner), Samantha Maasberg (Senior Associate), Ada Paulina Castillo Rodríguez (Associate), Diego Guerrero Segura (Associate), Fernando Caballero Gout (Associate), Héctor Vázquez Mora (Associate), Javier Camacho Piedra (Associate), Miranda Jonane Suzan Rodríguez (Associate)
Mexico Infrastructure Partners	Cleary Gottlieb Steen & Hamilton US (Global)	
UMB Bank	Holland & Knight (Global)	Peter Baumgaertner (Partner), Michael Fruchter (Senior Counsel), Paulo H. Varnieri (Partner)

**Opportunities by Intelligence Type and Volume - February 2024** 

Succession Planning

Strategic Management Change

Startup Acceleration

Public Tender/Concession

Public Takeover Offer

**Project Finance** 

Privatization

Private Equity

Partnerships & Alliances

pre-IPO

New PE/VC funds

New Business Vertical

Nationalization

Merger

Market Exit

Market Entry

Infrastructure

Impact Investment

## RADAR

#### FORWARD-LOOKING INTELLIGENCE

Advisory Appointment

Asset Sale/Acquisition

Auction

**Business Expansion** 

Acquisition Finance

400

300

200

100 

Venture Capital

Takeover

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Capital Increase/Funding Round Changes in Control Climate/Decarbonization Invest. Companies for Sale Companies Looking for Investor.. Companies Looking to Buy

Corporate Governance Change

Cross-listing De-listing Debt Finance

Distressed/Restructuring

ESG/Sustainability

Executive Search

Follow-on Issuance Foreign Direct Investment (FDI.. High Growth

Identify early stage M&A opportunities with Radar, delivering actionable proprietary and aggregated intelligence.

# RADAR

Aggregated Intelligence

Cámara de Comercio de Bogotá appoints Roberto **Robles** Chairman and Alejandro Mejía Vice President of the Board

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RADAR

Proprietary Intelligence 😒

Izertis aims to sell block of shares in 1Q24, expand presence in the EU and US with more acquisitions

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Financial Advisors Legal Advisors Dealmakers

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### Legal Advisors

#### By total value of transactions

Ranking 2024	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Carballo & Asociados	8.00	1	*	*	-	8.00
1	Pérez Alati, Grondona, Benites & Arntsen (PAGBAM)	8.00	1	3	-83.33	8.00	-

#### By n° of transactions

Ranking 2024	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	Carballo & Asociados	1	8.00	*	*	-	1
1	Pérez Alati, Grondona, Benites & Arntsen (PAGBAM)	1	8.00	3	-1	1	-
2	Caplan y Asociados	1	-	*	*	-	1
2	EY Law Argentina	1	-	4	0	1	-

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

In the event of a tie, the following criteria apply: for a tie between two advisors with the same deal volume (number of transactions), the advisor with the greater deal value prevails; for a tie between two advisors with the same deal value, the advisor with the greater deal volume prevails. In the event of a tie between two advisors with the same deal volume and deal value, advisors share a ranking and are listed in alphabetical order.

For transactions in which the same advisor represents both buyer and target or seller, the deal is credited only once as buy-side advisory mandate. Sell-side rankings include advisory mandates for the targets and sellers.

\* Advisor didn't place in the previous year's ranking

All transactions and financial data are available at www.ttrdata.com.



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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Dealmakers - Legal Advisors**

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

#### By total value of transactions

Ranking 2024	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Agustín Carballo (Carballo & Asociados)	8.00	1	*	*	-	8.00
1	Fernando Gabriel Morinigo (Carballo & Asociados)	8.00	1	*	*	-	8.00
1	Matías Carballo (Carballo & Asociados)	8.00	1	*	*	-	8.00
1	<b>Eugenio Aramburu</b> (Pérez Alati, Grondona, Benites & Arntsen (PAGBAM))	8.00	1	2	-83.33	8.00	-

#### By nº of transactions

Ranking 2024	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	Agustín Carballo (Carballo & Asociados)	1	8.00	*	*	-	1
1	Fernando Gabriel Morinigo (Carballo & Asociados)	1	8.00	*	*	-	1
1	Matías Carballo (Carballo & Asociados)	1	8.00	*	*	-	1
1	Eugenio Aramburu (Pérez Alati, Grondona, Benites & Arntsen (PAGBAM))	1	8.00	1	-1	1	-
2	Ariel Caplan (Caplan y Asociados)	1	-	*	*	-	1
2	Jorge Garnier (EY Law Argentina)	1	-	3	0	1	-

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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\* Advisor didn't place in the previous year's ranking

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Financial Advisors**

#### By total value of transactions

Ranking 2024	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	ХР	1,561.62	6	1	123.81	1,561.62	-
2	Banco Itaú BBA	1,560.19	4	5	717.15	1,548.17	12.02
3	Bank of America	1,550.86	2	2	124.18	1,550.86	-
4	G5 Partners	1,148.17	1	*	*	-	1,148.17
4	J.P. Morgan Chase International Holdings	1,148.17	1	*	*	-	1,148.17
5	Banco Safra	120.00	1	*	*	120.00	-
6	MMK Partners	31.56	2	*	*	31.56	-
7	RGS Partners	23.38	1	15	1,638.42	-	23.38
8	Banco Bradesco BBI	15.21	3	7	-85.34	8.09	7.11
9	Ártica Investimentos	12.10	1	18	*	-	12.10
9	Clairfield International Brasil	12.10	1	*	*	-	12.10
10	Matix Capital	10.04	1	*	*	10.04	-
10	VPx Company	10.04	1	*	*	-	10.04

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

In the event of a tie, the following criteria apply: for a tie between two advisors with the same deal volume (number of transactions), the advisor with the greater deal value prevails; for a tie between two advisors with the same deal value, the advisor with the greater deal volume prevails. In the event of a tie between two advisors with the same deal volume and deal value, advisors share a ranking and are listed in alphabetical order.

For transactions in which the same advisor represents both buyer and target or seller, the deal is credited only once as buy-side advisory mandate. Sell-side rankings include advisory mandates for the targets and sellers.

\* Advisor didn't place in the previous year's ranking

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Financial Advisors**

#### By n° of transactions

Ranking 2024	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation nº Of transactions	Buy-Side	Sell-Side
1	XP	6	1,561.62	3	2	3	3
2	Banco Itaú BBA	4	1,560.19	11	3	3	1
3	Banco Bradesco BBI	3	15.21	2	-2	2	1
4	Bank of America	2	1,550.86	10	1	2	-
5	MMK Partners	2	31.56	*	*	2	-
6	G5 Partners	1	1,148.17	*	*	-	1
6	J.P. Morgan Chase International Holdings	1	1,148.17	*	*	-	1
7	Banco Safra	1	120.00	*	*	1	-
8	RGS Partners	1	23.38	17	0	-	1
9	Ártica Investimentos	1	12.10	18	0	-	1
9	Clairfield International Brasil	1	12.10	*	*	-	1
10	Matix Capital	1	10.04	*	*	1	-
10	VPx Company	1	10.04	*	*	-	1

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

In the event of a tie, the following criteria apply: for a tie between two advisors with the same deal volume (number of transactions), the advisor with the greater deal value prevails; for a tie between two advisors with the same deal value, the advisor with the greater deal volume prevails. In the event of a tie between two advisors with the same deal volume and deal value, advisors share a ranking and are listed in alphabetical order.

For transactions in which the same advisor represents both buyer and target or seller, the deal is credited only once as buy-side advisory mandate. Sell-side rankings include advisory mandates for the targets and sellers.

\* Advisor didn't place in the previous year's ranking

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M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

# Legal Advisors

#### By total value of transactions

Ranking 2024	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Machado, Meyer, Sendacz e Opice Advogados	1,582.50	5	1	41.52	434.33	1,148.17
2	Barbosa Müssnich Aragão (BMA Advogados)	1,148.17	2	9	197.85	-	1,148.17
3	Spinelli Advogados	1,148.17	1	3	64.15	1,148.17	-
3	Stocche Forbes Advogados	1,148.17	1	4	65.31	1,148.17	-
4	Lefosse	435.00	2	2	-45.84	35.00	400.00
5	Bronstein Zilberberg Chueiri & Potenza Advogados	162.71	13	12	112.09	105.50	57.21
6	Demarest Advogados	157.50	2	30	1,550.78	157.50	-
7	Madrona Fialho Advogados	85.69	5	36	2,542.01	31.56	54.14
8	FM/Derraik Advogados	59.01	6	19	52.34	13.85	45.16
9	Mello Torres Advogados	35.00	1	5	-94.76	-	35.00
9	Souto, Correa, Cesa, Lummertz & Amaral Advogados	35.00	1	15	-17.57	35.00	-
10	Cescon, Barrieu Flesch & Barreto Advogados	34.41	2	41	*	-	34.41

#### By n° of transactions

Ranking 2024	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation nº Of transactions	Buy-Side	Sell-Side
1	Bronstein Zilberberg Chueiri & Potenza Advogados	13	162.71	2	-1	4	9
2	FM/Derraik Advogados	6	59.01	4	-3	2	4
3	Machado, Meyer, Sendacz e Opice Advogados	5	1,582.50	3	-6	3	2
4	Madrona Fialho Advogados	5	85.69	10	0	3	2
5	Veirano Advogados	5	31.58	15	2	4	1
6	Mattos Filho	4	10.74	1	-12	2	2
7	Trench, Rossi e Watanabe Advogados	3	31.56	9	-2	-	3
8	Abe Advogados	3	7.04	14	0	2	1
9	Lobo de Rizzo Advogados	3	3.88	7	-2	3	-
10	Barbosa Müssnich Aragão (BMA Advogados)	2	1,148.17	12	-2	1	1

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# RANKING YEAR TO DATE 🚫

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

# Dealmakers - Financial Advisor

#### By total value of transactions

Ranking 2024	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Gustavo Adolfo Mendes (MMK Partners)	31.56	2	*	*	-	31.56
1	Jairo Margatho (MMK Partners)	31.56	2	*	*	-	31.56
2	Fabio Jamra (RGS Partners)	23.38	1	4	1,638.42	-	23.38
2	Guilherme Stuart (RGS Partners)	23.38	1	4	1,638.42	-	23.38
3	Luiz Penno (Ártica Investimentos)	12.10	1	6	*	-	12.10
3	<b>Érico Nikaido</b> (Ártica Investimentos, Clairfield International Brasil)	12.10	1	6	*	-	12.10
3	Lincoln Shiroma (Clairfield International Brasil)	12.10	1	*	*	-	12.10

#### By n° of transactions

Ranking 2024	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	Gustavo Adolfo Mendes (MMK Partners)	2	31.56	*	*	-	2
1	Jairo Margatho (MMK Partners)	2	31.56	*	*	-	2
2	Fabio Jamra (RGS Partners)	1	23.38	5	0	-	1
2	Guilherme Stuart (RGS Partners)	1	23.38	5	0	-	1
3	Luiz Penno (Ártica Investimentos)	1	12.10	6	0	-	1
3	<b>Érico Nikaido</b> (Ártica Investimentos, Clairfield International Brasil)	1	12.10	*	*	-	1
3	Lincoln Shiroma (Clairfield International Brasil)	1	12.10	*	*	-	1
4	Bruna Vianna (Acorn Advisory)	1	-	*	*	-	1
4	Gabriel Silva (Acorn Advisory)	1	-	*	*	-	1
4	Philippe Mari (Acorn Advisory)	1	-	*	*	-	1
4	<b>Evaldo Fontes Junior</b> (Araújo Fontes Consultoria e Administração de Recursos)	1	-	*	*	1	-
4	<b>Fabio Salazar</b> (Araújo Fontes Consultoria e Administração de Recursos)	1	-	*	*	1	_
4	Fernando Kunzel (JGP L6 Capital Partners)	1	-	*	*	1	-
4	Rafael Dale (JGP L6 Capital Partners)	1	-	*	*	1	-

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# RANKING YEAR TO DATE 🏾 📀

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

## **Dealmakers - Legal Advisors**

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

#### By total value of transactions

Ranking 2024	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Amir Luiz Achcar Bocayuva Cunha</b> (Barbosa Müssnich Aragão (BMA Advogados))	1,148.17	1	6	222.44	-	1,148.17
1	Monique Mavignier (Barbosa Müssnich Aragão (BMA Advogados))	1,148.17	1	6	222.44	-	1,148.17
1	<b>Eliana Ambrósio Chimenti</b> (Machado, Meyer, Sendacz e Opice Advogados)	1,148.17	1	2	65.97	-	1,148.17
1	Hiram Bandeira Pagano Filho (Spinelli Advogados)	1,148.17	1	*	*	1,148.17	-
1	Alessandra Zequi (Stocche Forbes Advogados)	1,148.17	1	4	165.40	1,148.17	-
1	Bruna Bellotto (Stocche Forbes Advogados)	1,148.17	1	4	165.40	1,148.17	-
1	Fabiano Marques Milani (Stocche Forbes Advogados)	1,148.17	1	4	165.40	1,148.17	-
1	Ígor Finzi (Stocche Forbes Advogados)	1,148.17	1	4	165.40	1,148.17	-
1	Ricardo Freoa (Stocche Forbes Advogados)	1,148.17	1	4	165.40	1,148.17	-
1	Teo Silva Galvão (Stocche Forbes Advogados)	1,148.17	1	4	165.40	1,148.17	-
2	Jana Araújo (Lefosse)	400.00	1	1	-42.18	-	400.00
2	<b>Antonio Paulo Kubli Vieira</b> (Machado, Meyer, Sendacz e Opice Advogados)	400.00	1	2	-42.18	400.00	-
2	<b>Bruna Marrara Martinez</b> (Machado, Meyer, Sendacz e Opice Advogados)	400.00	1	2	-42.18	400.00	-
2	Mauro Bardawil Penteado (Machado, Meyer, Sendacz e Opice Advogados)	400.00	1	2	-42.18	400.00	-
2	<b>Vitor Fernandes de Araujo</b> (Machado, Meyer, Sendacz e Opice Advogados)	400.00	1	2	-42.18	400.00	_
3	Thiago Rodrigues Maia (Demarest Advogados)	157.50	1	46	1,550.78	157.50	-
4	<b>Eduardo Zilberberg</b> (Bronstein Zilberberg Chueiri & Potenza Advogados)	76.68	8	17	69.94	41.50	35.18
5	Pedro Chueiri (Bronstein Zilberberg Chueiri & Potenza Advogados)	76.02	3	17	68.48	64.00	12.02
6	Fabiana Fagundes (FM/Derraik Advogados)	59.01	5	25	52.34	13.85	45.16
6	Rodrigo Menezes (FM/Derraik Advogados)	59.01	5	25	52.34	13.85	45.16
7	Roberto Pary (Madrona Fialho Advogados)	54.14	2	*	*	-	54.14
8	Pedro Ferreira (FM/Derraik Advogados)	48.35	2	25	24.83	6.85	41.50
9	Gustavo Dalcolmo (FM/Derraik Advogados)	41.50	1	25	7.14	-	41.50
10	Leonardo Diogo Batista (Lefosse)	35.00	1	1	-94.94	35.00	-
10	Carlos José Rolim de Mello (Mello Torres Advogados)	35.00	1	3	-94.76	-	35.00
10	Natália Teixeira Rabaça (Mello Torres Advogados)	35.00	1	3	-94.76	-	35.00
10	<b>Luis Felipe Spinelli</b> (Souto, Correa, Cesa, Lummertz & Amaral Advogados)	35.00	1	18	-17.57	35.00	-

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# RANKING YEAR TO DATE 🛛 📀

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Dealmakers - Legal Advisors**

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

#### By n° of transactions

Ranking 2024	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	<b>Eduardo Zilberberg</b> (Bronstein Zilberberg Chueiri & Potenza Advogados)	8	76.68	1	0	1	7
2	Fabiana Fagundes (FM/Derraik Advogados)	5	59.01	2	-3	2	3
2	Rodrigo Menezes (FM/Derraik Advogados)	5	59.01	2	-3	2	3
3	Guilherme Ohanian Monteiro (Veirano Advogados)	4	31.58	*	*	4	-
4	<b>Pedro Chueiri</b> (Bronstein Zilberberg Chueiri & Potenza Advogados)	3	76.02	1	-5	2	1
5	<b>Danilo Henrique Pereira Mininel</b> (Madrona Fialho Advogados)	3	31.56	31	1	3	-
6	Daniel Malatesta (Veirano Advogados)	3	24.47	*	*	3	-
7	<b>Sergio Bronstein</b> (Bronstein Zilberberg Chueiri & Potenza Advogados)	3	16.85	1	-5	1	2
8	Fernando Zanotti Schneider (Abe Advogados)	3	7.04	32	1	2	1
9	Roberto Pary (Madrona Fialho Advogados)	2	54.14	31	0	-	2
10	Pedro Ferreira (FM/Derraik Advogados)	2	48.35	2	-6	1	1

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

In the event of a tie, the following criteria apply: for a tie between two advisors with the same deal volume (number of transactions), the advisor with the greater deal value prevails; for a tie between two advisors with the same deal value, the advisor with the greater deal volume prevails. In the event of a tie between two advisors with the same deal volume and deal value, advisors share a ranking and are listed in alphabetical order.

For transactions in which the same advisor represents both buyer and target or seller, the deal is credited only once as buy-side advisory mandate. Sell-side rankings include advisory mandates for the targets and sellers.

\* Advisor didn't place in the previous year's ranking

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Financial Advisors**

#### By total value of transactions

Ranking 2024	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
			By nº of transactions				
Ranking 2024	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation nº Of transactions	Buy-Side	Sell-Side
1	Banco Santander	1	-	*	*	-	1
1	Goldman Sachs	1	-	*	*	1	-
1	J.P. Morgan Chase International Holdings	1	-	*	*	-	1
1	Moonvalley Capital	1	-	2	0	-	1
1	Rothschild	1	-	*	*	1	-
1	Summa Asesores Financieros	1	-	*	*	-	1

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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\* Advisor didn't place in the previous year's ranking

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### Legal Advisors

#### By total value of transactions

Ranking 2024	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	DLA Piper Chile	9.43	1	9	47.34	9.43	-

#### By n° of transactions

Ranking 2024	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	Barros & Errázuriz	3	-	3	-1	2	1
2	DLA Piper Chile	1	9.43	8	-1	1	-
3	ACU Abogados	1	-	*	*	-	1
3	Alcaíno Abogados	1	-	*	*	1	-
3	Carey	1	-	5	-2	-	1
3	Claro & Cía.	1	-	*	*	1	-
3	CMS Carey & Allende	1	-	2	-3	-	1
3	Cuatrecasas Chile	1	-	6	-2	1	-
3	Philippi Prietocarrizosa Ferrero DU & Uría Chile	1	-	1	-6	1	-
3	Russi & Eguiguren Quadrant	1	-	9	-1	1	-

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Dealmakers - Legal Advisors**

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

#### By total value of transactions

Ranking 2024	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Matías Zegers (DLA Piper Chile)	9.43	1	7	47.34	9.43	-

#### By n° of transactions

Ranking 2024	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation nº Of transactions	Buy-Side	Sell-Side
1	Matías Zegers (DLA Piper Chile)	1	9.43	6	-1	1	-
2	Alfredo Alcaíno (Alcaíno Abogados)	1	-	*	*	1	-
2	Benjamín Alcaíno (Alcaíno Abogados)	1	-	*	*	1	-
2	Fernando Barros Tocornal (Barros & Errázuriz)	1	-	9	0	-	1
2	Pablo Guerrero (Barros & Errázuriz)	1	-	9	0	-	1
2	Hernán Felipe Valdés (Claro & Cía.)	1	-	*	*	1	-
2	Luis Felipe Arze (CMS Carey & Allende)	1	-	2	-3	-	1
2	Roberto Guerrero (Cuatrecasas Chile)	1	-	4	-2	1	-
2	<b>Jaime Salas Vergara</b> (Russi & Eguiguren Quadrant)	1	-	7	-1	1	-

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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\* Advisor didn't place in the previous year's ranking

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Financial Advisors**

#### By total value of transactions

Ranking 2024	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Canaccord Genuity	95.00	1	*	*	-	95.00
2	Grupo Bancolombia	67.62	2	*	*	-	67.62

#### By n° of transactions

Ranking 2024	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n <sup>o</sup> Of transactions	Buy-Side	Sell-Side
1	Grupo Bancolombia	2	67.62	*	*	-	2
2	Canaccord Genuity	1	95.00	*	*	-	1
3	44 Capital Finanças Corporativas	1	-	*	*	1	-

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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\* Advisor didn't place in the previous year's ranking

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M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

# Legal Advisors

#### By total value of transactions

Ranking 2024	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	DLA Piper Martínez Beltrán	420.00	11	8	*	325.00	95.00
2	Philippi Prietocarrizosa Ferrero DU & Uría Colombia	325.00	7	7	*	-	325.00
3	Cuatrecasas Colombia	95.00	1	8	*	95.00	-
4	Brigard Urrutia	74.38	11	6	4,354.79	34.38	40.00
5	Posse Herrera Ruiz	60.00	7	*	*	-	60.00
6	Gómez-Pinzón	40.00	2	1	72.59	40.00	-
7	Mosquera Abogados	34.38	1	*	*	-	34.38

#### By n° of transactions

Ranking 2024	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	DLA Piper Martínez Beltrán	11	420.00	8	10	6	5
2	Brigard Urrutia	11	74.38	5	9	6	5
3	Philippi Prietocarrizosa Ferrero DU & Uría Colombia	7	325.00	2	4	3	4
4	Posse Herrera Ruiz	7	60.00	*	*	1	6
5	Gómez-Pinzón	2	40.00	1	-2	2	-
6	Cuatrecasas Colombia	1	95.00	8	0	1	-
7	Mosquera Abogados	1	34.38	*	*	-	1
8	Brick Abogados	1	-	*	*	-	1
8	Esguerra Asesores Jurídicos	1	-	*	*	1	-
8	Gamboa, García & Cardona Abogados	1	-	*	*	-	1
8	Londoño & Arango Abogados	1	-	*	*	1	-
8	Olano + Ocampo Atg	1	-	*	*	-	1
8	UH Abogados	1	-	*	*	-	1





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M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Dealmakers - Legal Advisors**

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

#### By total value of transactions

Ranking 2024	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	<b>Claudia Barrero Lozano</b> (Philippi Prietocarrizosa Ferrero DU & Uría Colombia)	325.00	7	7	*	-	325.00
2	Felipe Quintero Serrano (DLA Piper Martínez Beltrán)	325.00	1	8	*	325.00	-
3	Juan Felipe Vera (Cuatrecasas Colombia)	95.00	1	8	*	95.00	-
3	Juan Manuel de la Rosa (DLA Piper Martínez Beltrán)	95.00	1	8	*	-	95.00
4	Tomás Holguín Mora (Brigard Urrutia)	74.38	3	5	4,354.79	34.38	40.00
5	Jaime Cubillos (Posse Herrera Ruiz)	60.00	6	*	*	-	60.00
6	Susana Gómez Ramírez (Posse Herrera Ruiz)	60.00	1	*	*	-	60.00
7	Ana Cristina Jaramillo Cuellar (Gómez-Pinzón)	40.00	1	1	72.59	40.00	-
8	Juan Pablo Mosquera (Mosquera Abogados)	34.38	1	*	*	-	34.38

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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\* Advisor didn't place in the previous year's ranking All transactions and financial data are available at www.ttrdata.com.

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#### **Dealmakers - Legal Advisors**

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

#### By n° of transactions

Ranking 2024	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation nº Of transactions	Buy-Side	Sell-Side
1	Jaime Robledo (Brigard Urrutia)	8	-	6	7	4	4
1	Camilo Martínez Beltrán (DLA Piper Martínez Beltrán)	8	-	8	7	4	4
1	José Miguel Mendoza Daza (DLA Piper Martínez Beltrán)	8	-	8	7	4	4
1	Sergio Londoño González (DLA Piper Martínez Beltrán)	8	-	8	7	4	4
2	<b>Claudia Barrero Lozano</b> (Philippi Prietocarrizosa Ferrero DU & Uría Colombia)	7	325.00	1	4	3	4
3	Fernando Alfredo Castillo (Brigard Urrutia)	7	-	6	6	3	4
4	Jaime Cubillos (Posse Herrera Ruiz)	6	60.00	*	*	-	6
5	Tomás Holguín Mora (Brigard Urrutia)	3	74.38	6	2	2	1
6	Felipe Quintero Serrano (DLA Piper Martínez Beltrán)	1	325.00	8	0	1	-
7	Juan Felipe Vera (Cuatrecasas Colombia)	1	95.00	8	0	1	-
7	Juan Manuel de la Rosa (DLA Piper Martínez Beltrán)	1	95.00	8	0	-	1
8	Susana Gómez Ramírez (Posse Herrera Ruiz)	1	60.00	*	*	-	1
9	Ana Cristina Jaramillo Cuellar (Gómez-Pinzón)	1	40.00	1	-2	1	-
10	Juan Pablo Mosquera (Mosquera Abogados)	1	34.38	*	*	-	1

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For transactions in which the same advisor represents both buyer and target or seller, the deal is credited only once as buy-side advisory mandate. Sell-side rankings include advisory mandates for the targets and sellers.

\* Advisor didn't place in the previous year's ranking

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Financial Advisors**

#### By total value of transactions

Ranking 2024	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
Ranking 2024	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	CREA Inversión	1	-	*	*	1	-
1	You are Capital	1	-	*	*	-	1

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### Legal Advisors

#### By total value of transactions

Ranking 2024	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Mayer Brown México	3.40	1	*	*	-	3.40

#### By n° of transactions

Ranking 2024	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation nº Of transactions	Buy-Side	Sell-Side
1	Cuatrecasas México	2	-	2	0	1	1
2	Mayer Brown México	1	3.40	*	*	-	1
3	Creel, García-Cuéllar, Aiza y Enríquez	1	-	1	-4	1	-

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Dealmakers - Legal Advisors**

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

#### By total value of transactions

Ranking 2024	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Francisco García-Naranjo González (Mayer Brown México)	3.40	1	*	*	-	3.40

#### By n° of transactions

Ranking 2024	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	Santiago Ferrer Pérez (Cuatrecasas México)	2	-	1	0	1	1
2	<b>Francisco García-Naranjo González</b> (Mayer Brown México)	1	3.40	*	*	-	1
3	<b>Esteban Valadez</b> (Creel, García-Cuéllar, Aiza y Enríquez)	1	-	1	-1	1	-
3	<b>Jorge Montaño Valdés</b> (Creel, García-Cuéllar, Aiza y Enríquez)	1	-	1	-1	1	-

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Financial Advisors**

#### By total value of transactions

Ranking 2024	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
	By n° of transactions						
Ranking 2024	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side
1	Moonvalley Capital	1	-	*	*	-	1
1	Summa Asesores Financieros	1	-	*	*	-	1

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### Legal Advisors

#### By total value of transactions

Ranking 2024	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)		
By n° of transactions									
Ranking 2024	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation n° Of transactions	Buy-Side	Sell-Side		
1	Cuatrecasas Perú	2	-	5	1	1	1		
1	Rodrigo, Elías & Medrano Abogados	2	-	*	*	-	2		
2	Hernández & Cía	1	-	*	*	1	-		
2	Payet, Rey, Cauvi, Pérez Abogados	1	-	1	-1	1	-		
2	Philippi Prietocarrizosa Ferrero DU & Uría Perú	1	-	5	0	1	-		

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Dealmakers - Financial Advisor**

#### By total value of transactions

Ranking 2024	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
			By nº of transactions				
Ranking 2024	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation nº Of transactions	Buy-Side	Sell-Side
1	Daniela Polar (Summa Asesores Financieros)	1	-	*	*	-	1

This ranking was generated using transactions announced year-to-date in 2024. Rankings do not include joint venture transactions and only include deals in which at least one party in the transaction is based in the country for which the ranking is generated. Asset acquisition transactions are included only when the target is classified as a discrete business unit. M&A rankings include transactions of any size stake, provided the deal value is at least: EUR 1m for transactions reported in EUR; USD 1m for transactions reported in USD; GBP 1m for transaction reported in GBP; and BRL 5m for transactions reported in BRL. League tables exclusively for private equity and/or venture capital transactions have no restrictions on transaction value or stake acquired/sold.

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# RANKING YEAR TO DATE

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

#### **Dealmakers - Legal Advisors**

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#### By total value of transactions

Ranking 2024	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2023	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
		By r	٥° of transactions				
Ranking 2024	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2023	Variation nº Of transactions	Buy-Side	Sell-Side
1	Kiomi Osorio (Cuatrecasas Perú)	2	-	5	1	1	1
2	José Manuel Abastos Gil-Vargas (Hernández & Cía)	1	-	*	*	1	-
2	Juan Luis Hernández (Hernández & Cía)	1	-	*	*	1	-
2	Sandro Cogorno Falcone (Hernández & Cía)	1	-	*	*	1	-
2	Alfredo Chan (Payet, Rey, Cauvi, Pérez Abogados)	1	-	2	0	1	-
2	<b>Rafael Boisset Tizón</b> (Philippi Prietocarrizosa Ferrero DU & Uría Perú)	1	-	5	0	1	-
2	<b>Juan Diego de Vinatea</b> (Rodrigo, Elías & Medrano Abogados)	1	-	*	*	-	1
2	Luis Enrique Palacios (Rodrigo, Elías & Medrano Abogados)	1	-	*	*	-	1

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